



## Forward-looking statements

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risks; risk of losses relating to trading and commercial supply activities; an inability to attract and retain personnel; ineffectiveness of crisis management systems; inadequate insurance coverage; health, safety and environmental risks; physical security risks to personnel, assets, infrastructure and operations from hostile or malicious acts; failure to meet our ethical, human rights and social standards; non-compliance with international trade sanctions and other factors discussed under "Risk Factors" in our Annual Report on Form 20-F for the year ended December 31, 2023, filed with the U.S. Securities and Exchange Commission (SEC). Readers should also consult any further disclosures we may make in documents we file with or furnish to the SEC.

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The achievement of our climate ambitions depends, in part, on broader societal shifts in consumer demands and technological advancements, each of which are beyond our control. Should society's demands and technological innovation not shift in parallel with our pursuit of our energy transition plan, our ability to meet our climate ambitions will be impaired. The calculation of the company's net carbon intensity includes an estimate of emissions from the use of sold products (GHG protocol category 11) as a means to more accurately evaluate the emission lifecycle of what we produce to respond to the energy transition and potential business opportunities arising from shifting consumer demands. Including these emissions in the calculations should in no way be construed as an acceptance by Equinor of responsibility for the emissions caused by such use.

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2025

Capital Markets Update



#### SAFETY MOMENT

## Trusted energy provider



Jannicke Nilsson

EXECUTIVE VICE PRESIDENT
SAFETY, SECURITY AND SUSTAINABILITY



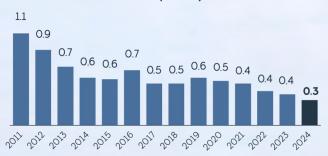


#### SAFETY AND SECURITY

## A trusted energy provider

#### Zero harm

#### Serious Incident Frequency (SIF)



#### Safeguarding our people

- Proactive leadership and culture
- Major accident prevention
- Working safely with suppliers

#### Energy security



#### Protecting our assets

- Strengthening cybersecurity
- Protecting infrastructure
- Collaborating with governments and industrial partners

#### Robust production



#### **Building production resilience**

- Robust maintenance and efficient operations
- Improving asset integrity
- Maintaining flow assurance

SIF - Serious incidents and near-misses per million hours worked. 12-month average, bars are shown using two decimal places from 2014 to visualise smaller movements in the frequency.

Capital Markets Update



## Firm strategic direction

- stronger free cash flow and growth



Anders Opedal
PRESIDENT AND CHIEF EXECUTIVE OFFICER





#### KEY CMU 2025 - MESSAGES

## Stronger value proposition

#### Firm strategy - delivering high return

- Optimising O&G and value driven growth in REN & LCS
- High-grading portfolio and remaining disciplined in new access

>15

PERCENT

**RoACE** 

2025-30

### Increasing production growth

- Developing attractive project portfolio
- Executing value creating M&A

>10

PERCENT

Oil & gas

2024-27

## Strengthening free cash flow

- Reducing capex and maintaining stable opex while growing production
- Securing sustainable competitive distribution capacity

23

BN USD

Free cash flow

2025-27

### Competitive capital distribution

- Quarterly cash dividend of 37 cents per share
- Share buy-back of USD 5 billion

9

BN USD

**Capital distribution** 

2025





2024

## Delivered as promised, well positioned for growth

- Strong operational performance driving returns and cash flow
- High-grading portfolio through M&A, reducing cost and early phase spend
- Strong positions across value chains in selected regions

21

PERCENT

Return on average capital employed

Adjusted (RoACE)

18

BN USD

Cash flow from operations after tax

(CFFO)

14

BN USD

Capital distribution





#### GLOBAL ENERGY MARKETS (S)

## Well positioned for value creation against market backdrop

(S) GROWTH IN ENERGY DEMAND

MARKET AND POLITICAL UNCERTAINTY

(S) UNEVEN PACE IN ENERGY TRANSITION

> 10% O&G production growth to 2027

~ 7 GW<sup>1</sup> renewable energy installed or under development

Largest piped gas exporter to Europe and deepening in US gas market

Robust balance sheet, resilient, low-risk and focused O&G portfolio

Trading and optimisation capabilities

Strong RoACE > 15% to 2030

Value driven growth in transition, retiring 50% gross capex ambition<sup>4</sup>

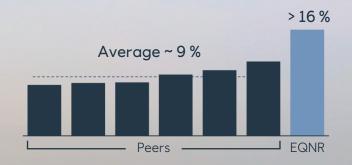
> 60 mtpa CO<sub>2</sub> storage licences awarded

Carbon efficient O&G production

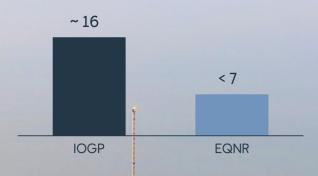
EU piped gas price<sup>2</sup> vs. cost (USD per MMBtu)



10-year average RoACE<sup>3</sup>



Upstream  $CO_2$  intensity<sup>5</sup> (kg  $CO_2$  per boe)



Includes Equinor ownership share in Ørsted and Scatec, see appendix
 Average TTF price January 2025 (source: ICIS Heren)
 See appendix for definition. Peers = TotalEnergies, Shell, bp, Chevron, Exxon Mobil and ConocoPhilips (2014-3Q24)

4. > 50% share of gross capex to renewables and low carbon solutions by 2030 5. IOGP Environmental performance indicators – 2023 data



## Significant free cash flow improvement

23

BN USD

Free cash flow<sup>1</sup>

2025-27

#### Reducing capex

- Lower investments renewables and low carbon
- Secured project finance Empire Wind 1
- Self financed UK O&G IJV

#### **Cost improvements**

- Stable opex while growing production
- · Reducing renewables early phase activity
- Reducing unit production cost

#### Continuous improvement

- Industry leading execution capabilities
- Next generation technologies
- High-grading our portfolio





## Competitive capital distribution

9

BN USD

Dividends and buy-backs

2025

#### 2025 capital distribution<sup>2</sup>

- Quarterly cash dividend of 37 cents per share
- Share buy-back of USD 5 billion

#### Long-term competitive capital distribution<sup>2</sup>

- Grow quarterly cash dividend by 2 cents per year
- Commitment to competitive share buy-back level

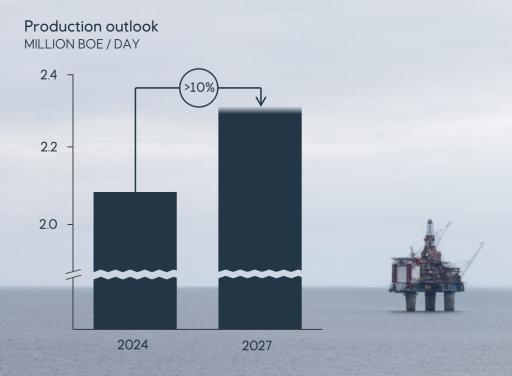
2. See slide 18 for more details (competitive capital distribution)

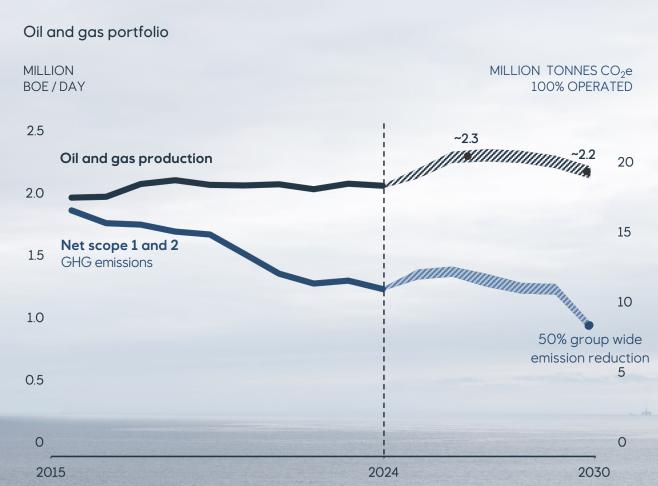


#### OIL & GAS

## Increasing growth while cutting emissions

- Increasing production to ~ 2.2 million boe/d in 2030
- Reducing emissions¹ to ~ 6 kg per boe in 2030
- > 150 % reserve replacement ratio in 2024





Upstream scope 1 CO<sub>2</sub> emissions, Equinor operated 100% basis



#### OIL & GAS | E&P INT

## Transforming to grow cash flow

- On track to start production from Bacalhau phase 1
- Deepening in US onshore gas market
- Creating UK's largest O&G company with Shell

>5 <7

BN USD

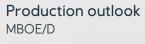
KG / BOE

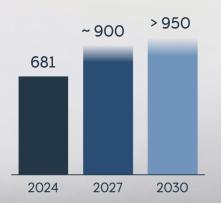
Free cash flow<sup>1</sup>

2030

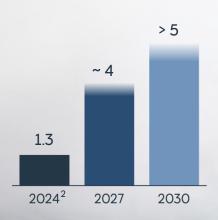
CO<sub>2</sub> intensity<sup>3</sup>

2030





## Free cash flow<sup>1</sup> BN USD, after tax



#### Delivery of major projects<sup>4</sup>

BRAZIL

2025

**Bacalhau ph.1** ~1,000 million BOE

2028

Raia ~1,000 million BOE



UK

Rosebank ~350 million BOE



US

Based on reference case 70 USD/bbl, see appendix for key assumptions and definitions

<sup>2.</sup> CFFO less organic capex

<sup>3.</sup> Upstream scope  $1 CO_2$  emissions, Equinor operated 100% bas

<sup>4.</sup> Total expected recoverable resources (100%) and indicative start-up years



#### OIL & GAS | E&P NCS

## On track to deliver long-term value

- Johan Sverdrup 2025 production close to 2023/24 levels
- Production growth to 2026 by adding volumes from 19 projects
- Adding value and longevity through new projects, IOR and exploration

~ 12

BN USD

CFFO1

2025-35

KG / BOE
CO<sub>2</sub> intensity<sup>2</sup>

2030





START 2027

START 2027

EXTENDING EXISTING HUBS

EXTEND PLATEAU

Kollsnes to 2035
Hammerfest LNG to 2045

- After tax annual average based on reference case 70 USD/bbl, see appendix for key assumptions and definitions
- 2. Upstream scope  $1\,\mathrm{CO}_2$  emissions, Equinor operated 100% basis

<sup>3.</sup> Total expected recoverable resources (100%) and indicative start-up years

#### RENEWABLES AND LOW CARBON SOLUTIONS

## Disciplined and returns driven

#### Adjusting growth

• Reducing 2030 renewables ambition to 10-12 GW<sup>1</sup>

#### Strengthening value creation

· Ensuring competitive equity returns

#### Utilising project financing

• Empire Wind - higher offtake contract and financing secured

~5

BN USD

Organic capex<sup>2</sup>

2025-27

>10

PFRCFNT

Nominal equity return<sup>3</sup>

Producing assets and portfolio

- 1. REN ambition includes Equinor ownership share in Ørsted and Scatec, see appendix
- 2. Organic capex, renewables and low carbon solutions portfolio. After EW1 project financing
- $3. \ \mathsf{REN} \ \& \ \mathsf{LCS} \mathsf{project} \ \mathsf{full} \ \mathsf{cycle} \ \mathsf{nominal} \ \mathsf{equity} \ \mathsf{return}, \ \mathsf{including} \ \mathsf{effects} \ \mathsf{of} \ \mathsf{farm} \ \mathsf{downs} \ \mathsf{and} \ \mathsf{project} \ \mathsf{financing}$



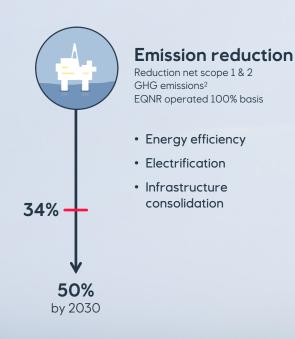
#### ENERGY TRANSITION

## Building resilient businesses for the future

VALUE DRIVEN & BALANCED APPROACH

# Renewable power generation GW capacity installed or under development EQNR share 10-12 GW • 2.4 GW installed capacity FORW • 2.4 GW installed capacity • 2.5 GW







See equinor.com for more details around energy transition plan (to be published 1Q25)

- 1. Includes Equinor ownership share in Ørsted and Scatec, see appendix
- 2. Ambition to reduce emissions from our own operations by net 50% by 2030. 90% of this ambition will be realised by absolute reductions



#### CMU 2025 KEY MESSAGES

## Strong value proposition

- Firm strategy delivering high return
- Increasing production growth
- Strengthening free cash flow
- Competitive capital distribution



Organic capex<sup>2</sup>

Oil and gas production growth

4

BN USD

Oil and gas production growth

PERCENT

Oil and gas distribution

Capital distribution

BN USD

BN USD

BN USD

- 1. See appendix for key assumptions and definitions
- 2. Based on USD/NOK of 11

15 | Capital Markets Update 2025



Capital Markets Update, 4Q24 and FY24 results

## Strengthening cash flow and resilience









#### FINANCIAL FRAMEWORK

Strengthening competitiveness and resilience

STRONG CASH FLOW ~20

Average annual O&G CFFO After tax, 2025-2030<sup>1</sup>

ORGANIC CAPEX ~13

High capex flexibility Average, 2025-27<sup>2</sup> Strong value creation

>15

PERCENT 2025-30<sup>1</sup>

**RoACE** 

Competitive capital distribution

Strengthened free cash flow

23

BN USD 2025-27<sup>1</sup> RESILIENT TO LOWER PRICES

~50

Cash flow neutral 2025-27<sup>3</sup>

ROBUST CAPITAL STRUCTURE<sup>4</sup> Single A
Credit rating
stand-alone<sup>5</sup>

1. Based on reference case 70 USD/bbl, see appendix for key assumptions and definitions

2. Organic capex, see appendix for definitions

Free cash flow neutral before capital distribution, see appendix for definitions

4. Long-term guided range for net debt ratio is 15-30%

5. Excluding the uplift due to state ownership (1-2 notches)



#### COMPETITIVE CAPITAL DISTRIBUTION

## USD 9 billion in total expected capital distribution in 2025

#### Long-term commitment

- Strong free cash flow supporting competitive capital distribution
- Ambition to grow quarterly cash dividend by 2 cents per year
- Commitment to competitive share buy-back level

INDUSTRY LEADING DISTRIBUTION

45

BN USD

2022-24

#### 2025 capital distribution in line with previous guidance<sup>1</sup>

- 4Q 2024 cash dividend of 37 cents per share
- Expect interim cash dividends for 1Q 3Q 2025 at same level
- Share buy-back for 2025 of USD 5 billion first tranche USD 1.2 billion<sup>2</sup>

CASH DIVIDEND

37

CENTS / SHARE

4Q 2024

SHARE BUY-BACK

5

BN USD

2025

<sup>1.</sup> The 4Q 2024 cash dividend is subject to approval by the AGM. The 1Q-3Q 2025 cash dividends and further tranches of the share buy-back programme will be decided by the Board on a quarterly basis in line with Equinor's dividend policy, and subject to existing and renewed authorizations from the AGM, and agreement with the Norwegian state regarding share buy-backs. All share buy-back amounts include shares to be redeemed from the Norwegian state.

2. Share buy-back subject to market conditions and balance sheet strength



#### FINANCIALS

## Stronger cash flow outlook

#### Strong and gradually growing CFFO

#### Lower capex outlook

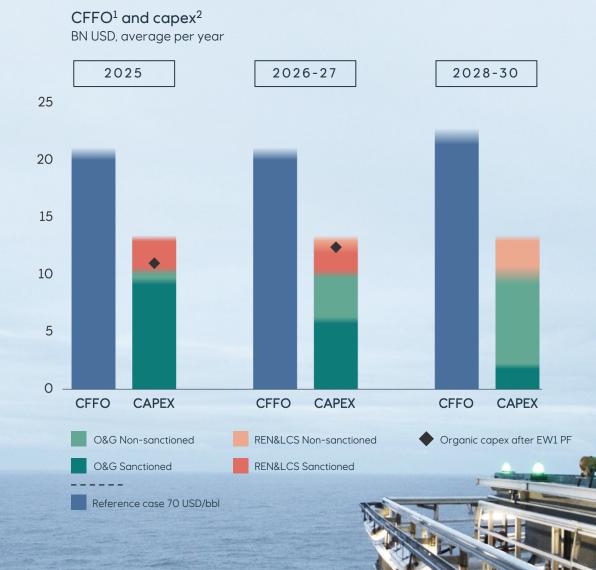
Average organic capex

• 2025-27: USD ~ 13 bn

After EW1 project finance coverage

- 2025: USD ~ 11 bn
- 2026/27: USD ~ 12.5 bn

Capital allocation subject to returns and competitive distribution capacity



 $<sup>{\</sup>scriptstyle 1. \ } \hbox{Cash flow from operations after tax, see appendix for key assumptions and definitions}$ 

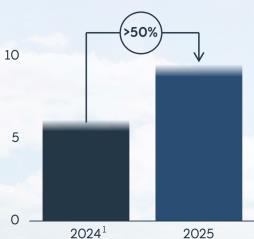
<sup>2.</sup> Organic capex, see appendix for key assumptions and definitions



#### STRONG VALUE PROPOSITION

## Significant free cash flow improvement

#### Free cash flow growth



23

BN USD

#### Free cash flow

2025-27

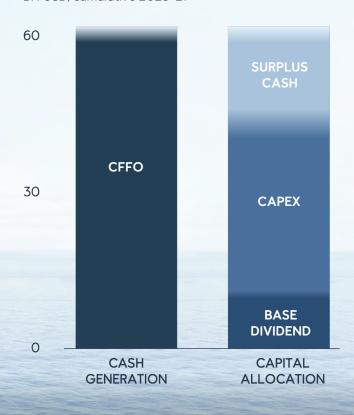
#### Reduced capex by USD ~ 8 bn to free up cash

- Project financing for EW1 of USD 3 bn
- In addition, 50% lower capex to REN&LCS
- UK IJV Self funded business, equity accounted entity

#### USD ~ 2 bn in cost improvements<sup>2</sup>

- Reducing unit production cost to below USD 6 per boe in 2027
- 20% cost reduction by focusing renewables activities

## Cash generation and capital allocation<sup>3</sup> BN USD, cumulative 2025-27



CFFO less organic cape:

<sup>2.</sup> Underlying opex and SG&A, excluding royalites and transportation costs, estimated impact from offsetting 2024 cost inflation on a pre-tax basis

<sup>3.</sup> Based on reference case 70 USD/bbl, see appendix for key assumptions and definitions



#### OIL AND GAS

## Improved resilience

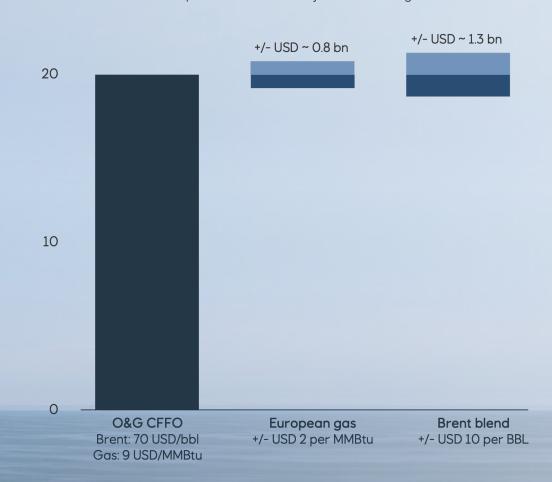
#### Capturing value through cycles

- NCS tax system provides robustness to lower prices
- Strong balance sheet and capital structure
- Cash flow neutral at lower prices and robust project portfolio
- MMP quarterly guiding of USD 400-800 million



#### 1. Based on reference case 70 USD/bbl, see appendix for key assumptions and definitions

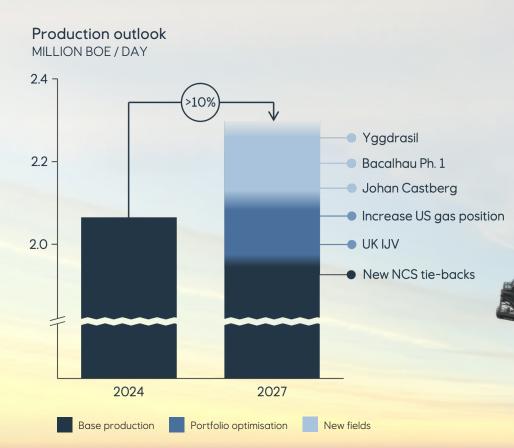
## Resilient O&G cash flow<sup>1</sup> BN USD, cash flow from operations after tax adjusted for tax lag





#### OIL AND GAS

## High quality growth



#### Upstream projects coming on stream within 10 years<sup>1</sup>

<40

USD / BBL

#### Break-even

Volume weighted average

~ 2.5

YEARS

## Average pay-back time

Based on reference case 70 USD/bbl. Volume weighted from production start

JOHAN CASTBERG

~30

PERCENT

#### Internal rate of return

Based on reference case 70 USD/bbl. Volume weighted average. Real terms

< 6

KG / BOE

## CO<sub>2</sub> upstream intensity

Project lifetime intensity. Scope 1 CO<sub>2</sub> emissions, Equinor operated, 100% basis

 $1. \ \ Includes \ sanctioned, non-sanctioned \ and \ IOGR \ projects. \ Price \ assumptions, \ definitions, \ and \ project \ list \ available \ in \ appendix \ (list \ not \ exhaustive)$ 



#### RENEWABLES

## Disciplined and returns driven

#### Entry at low cost

- Dogger Bank A,B,C
- Empire Wind
- Bałtyk II and III

#### Discipline in heated market

- Farming down while remaining discipline in auctions
- Achieved strike price improvements
- Accessed onshore platforms

#### Adjusting to market developments

- Reducing investments and adjusting 2030 ambitions
- Scaling back early phase activities across the portfolio
- Exposure to producing assets through stake in Ørsted





Capital Markets Update, 4Q24 and FY24 results

## 4Q24 and FY24 results









#### DELIVERIES 2024

## Fourth quarter and full year

Always safe

0.3

SIF

Serious incident and near-misses per million hours worked. 12-month average

2.3

TRIF

Personal injuries per million hours worked. 12-month average

High value

21

PERCENT

Return on average capital employed

2024

7.9

BN USD

Adjusted operating income

4Q24

2.0

BN USD

Net income

4Q24

17.9

BN USD

Cash flow from operations after tax

2024

8.7

BN USD

Net operating income

4Q24

0.63

USD / SHARE

Adjusted earnings per share

4Q24

Low carbon

6.2

KG / BOE

CO<sub>2</sub> upstream intensity

Scope 1 CO<sub>2</sub> emissions, Equinor operated, 100% basis

34

PERCENT

**Emission reductions** 

Reduction in scope 1 & 2 operated emissions since 2015

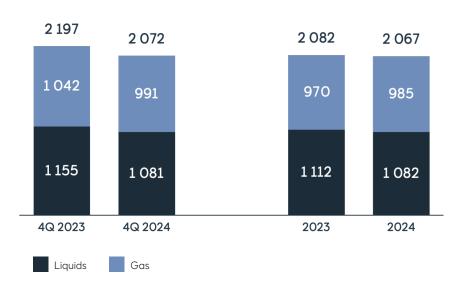


## **Equity production**

#### Oil and gas

- 4Q production impacted by hurricane and curtailments in the US
- Strong operational performance and lower impact from turnarounds throughout the year
- Johan Sverdrup and Troll produced at record levels

## Oil and gas production

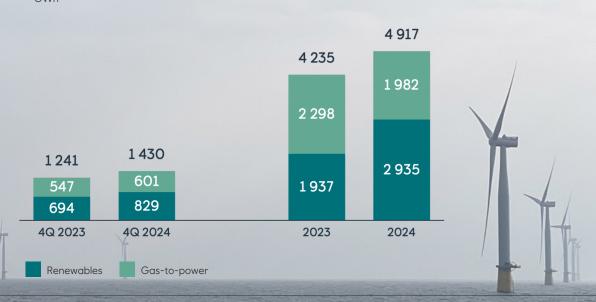




#### Power

- 4Q renewable power generation driven by onshore plants in Brazil
- Renewable power generation 51% higher than 2023

## Power generation GWh





4Q 2024

## Financial results

#### Highlights

- E&P Norway results driven by strong operational performance
- E&P International impacted by underlift and one-off effects
- MMP driven by strong LNG and gas trading and optimisation
- Renewable assets in operation contributed USD 42 million
- Lower adjusted operating and administrative expenses



| Realised prices |                               | 4Q24 | 4Q23 |
|-----------------|-------------------------------|------|------|
| L               | .iquids (USD/ьы)              | 68.5 | 75.7 |
| E               | uropean gas (USD/MMBtu)       | 13.5 | 13.1 |
|                 | I. American gas<br>JSD/MMBtu) | 2.4  | 2.1  |

| Adjusted operating income |      |
|---------------------------|------|
| USD million               | 4Q24 |

4Q24 4Q23

|            | Pre-tax | Post-tax | Pre-tax | Post-tax |
|------------|---------|----------|---------|----------|
| E&P Norway | 6,805   | 1,529    | 7,515   | 1,558    |
| E&P Int    | 303     | 276      | 623     | 222      |
| E&P US     | 184     | 172      | 168     | 78       |
| ММР        | 659     | 356      | 424     | 143      |
| REN        | (100)   | (87)     | (179)   | (146)    |

| Group | 7,896 | 2,292 | 8,558 | 1,834 |
|-------|-------|-------|-------|-------|
|       |       |       |       |       |



#### 2024

## Cash flow

- Strong cash flow from operations of USD 17.9 billion
- Organic capex of USD 12.1 billion
- Proceeds from strategic transaction of USD 1.5 billion
- 4Q Highlights:
  - Two NCS tax instalment of USD 2.9 billion each
    - 1H 2025: Three instalments of NOK 35.2 billion each
  - Organic capex USD 3.4 billion
  - Robust balance sheet with cash, cash equivalents and financial investments of USD 23.5 billion
  - Net debt ratio of 11.9%<sup>1</sup>
    - Impacted by 10% acquisition of Ørsted and working capital movements

Cash Flow
USD million 4Q24 FY 2024

| Cash flow from operations <sup>2</sup>           | 9,813   | 38,483   |
|--|---------|----------|
| Total taxes paid                                 | (5,906) | (20,592) |
| Cash flow from operations after tax <sup>3</sup> | 3,907   | 17,892   |
| Cash flow to investments <sup>4</sup>            | (4,949) | (14,510) |
| Proceeds from sale of assets                     | 1,355   | 1,470    |
| Strategic non-current investments                | (2,468) | (2,468)  |
| Net cash flow before capital distribution        | (2,155) | 2,385    |
| Capital distribution <sup>5</sup>                | (2,414) | (14,591) |
| Net cash flow                                    | (4,570) | (12,206) |



<sup>1.</sup> Adjusted, excluding IFRS 16 impact;

<sup>2.</sup> CFFO FY 2024: Income before tax USD 31 billion + non-cash items USD 7.5 billion. Excludes changes in working capital items

<sup>3.</sup> Excludes changes in working capital

<sup>4.</sup> Including inorganic investments and increase/decrease in other interest-bearing items

<sup>5.</sup> Cash dividend and share buy-back executed in the market



#### CMU 2025 KEY MESSAGES

## Strong value proposition

- Firm strategy delivering high return
- Increasing production growth
- Strengthening free cash flow
- Competitive capital distribution



Organic capex 2

Oil and gas production growth

4

BN USD

Oil and gas production growth

PERCENT

Oil and gas distribution

Capital distribution

BN USD

BN USD

BN USD

- 1. See appendix for key assumptions and definitions
- 2. Based on USD/NOK of 11

Capital Markets Update



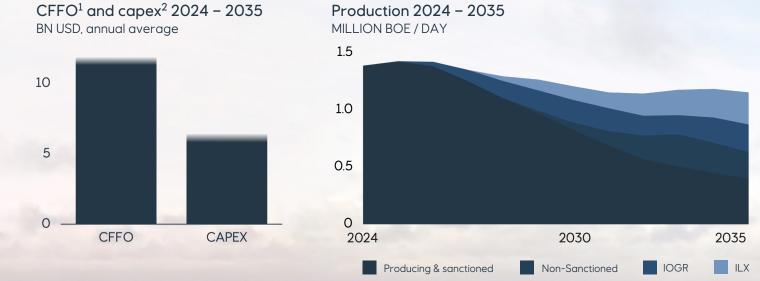
## On track to deliver on our strategy



#### HIGH VALUE BARRELS FROM THE NCS

## Strong long-term production and cash flow to 2035

- Strong position in all future production hubs on the NCS
- Extensive and competitive sanctioned & non-sanctioned project portfolio
- Extensive and competitive increased recovery and exploration portfolios
- Solid and stable cash flow outlook while reducing emissions



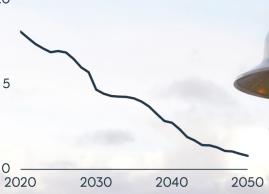
~1.2

MILLION BOE / DAY

Equity Production 2035

NCS GHG emissions<sup>3</sup> 2020 – 2050 Million tonnes CO<sub>2</sub> e

10



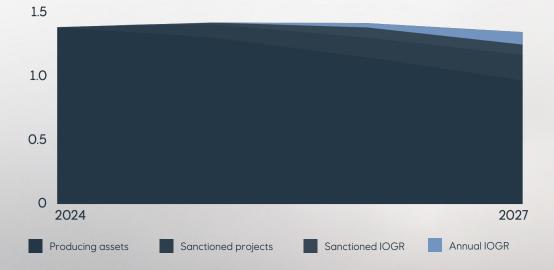
- 1. Based on reference case 70 USD/bbl, see appendix for key assumptions and definition
- 2. Organic capex, see appendix for key assumptions and definitions
- 3.100% GHG emissions from Equinor operated offshore fields, see appendix for more details on our climate ambitions for NCS



#### ROBUST NEAR TERM PRODUCTION GROWTH, WITH ACCESSED LONG-TERM NEW PRODUCTION

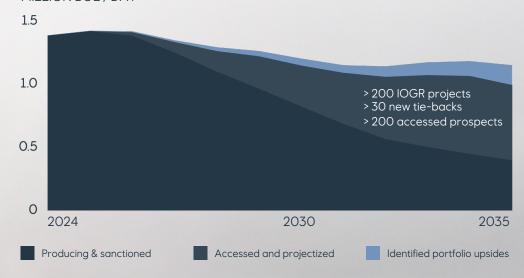
## Executing on our plan

## Short-term production growth from sanctioned portfolio MILLION BOE / DAY

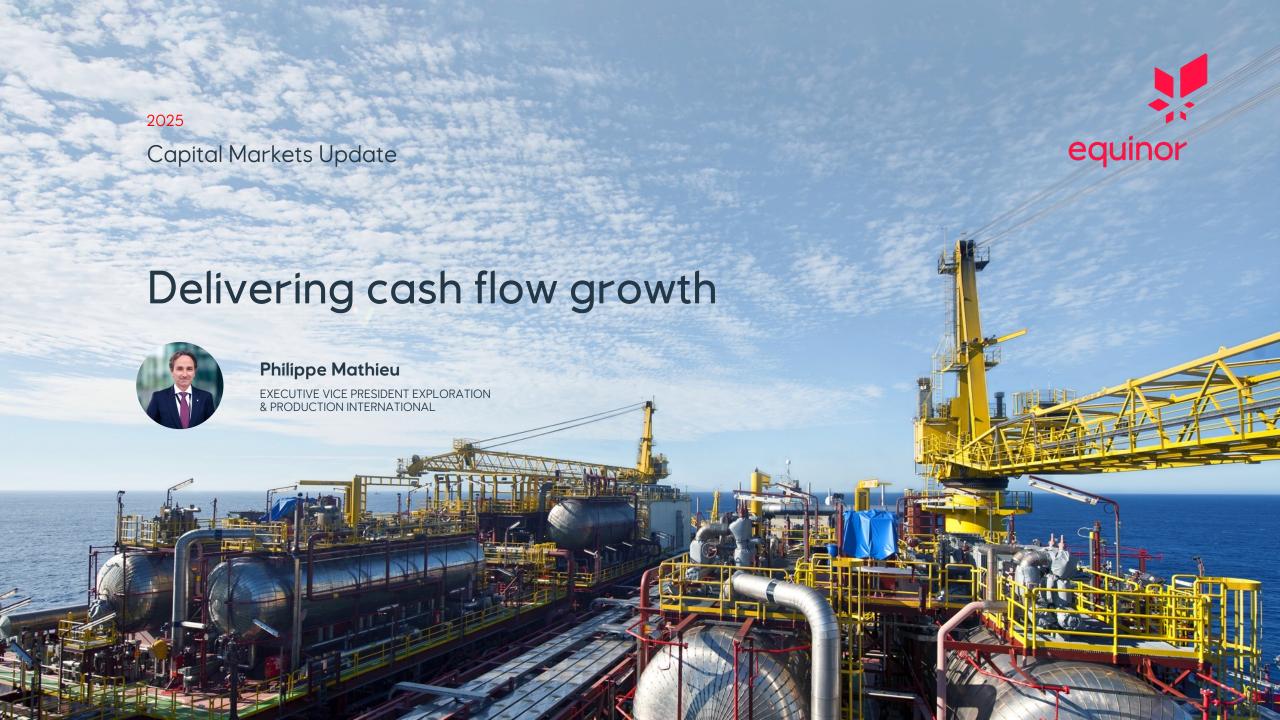


- Underlying annually production decline ~ 10%
- Increased recovery efforts reducing annually decline to ~ 5%
- Overall production growth through 19 projects in execution phase
- Establish two new production hubs (Johan Castberg & Yggdrasil)

## Long-term production based on accessed opportunities MILLION BOE / DAY



- Unique portfolio with identified opportunities in planning phase
- Strong position in hubs enable high-grading opportunities
- Firm strategy to reduce time from exploration to production
- · Access to world class experience, capabilities and technologies





#### 2024 INTERNATIONAL OIL AND GAS DELIVERIES

## Transforming to grow cash flow

#### 2024 results

~681

KBOE / DAY

**Equity production** 

~5.8

BN USD CFFO ~4.5

BN USD

CAPEX<sup>1</sup>

#### **Executing projects**



Preparing for Bacalhau start-up

#### Deepened in US onshore



Creating UK's largest O&G company



#### Exited Azerbaijan & Nigeria



#### Portfolio improvements vs CMU 2024

- Increased production outlook
- Cost reductions and capex management
- Strengthened cash generation

More production

↑ 15

PERCENT

**Production** 

Average 2025 - 30

Cash flow improvement

个3

BN USD

Free cash flow<sup>2</sup>

2025-30



#### 2030 INTERNATIONAL OIL & GAS AMBITIONS

## Growing cash flow towards 2030

- Executing projects to drive cash flow growth
- High-grading for robustness
- Reducing carbon intensity

\_\_\_\_\_ BY 2027 —

BY 2030 -

Cash flow neutral

after tax

~40 USD / BBL

**Operated carbon intensity** 

Scope 1 CO<sub>2</sub> emissions, 100% basis

< 8 KG / BOE

Cash flow neutral

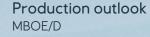
after tax

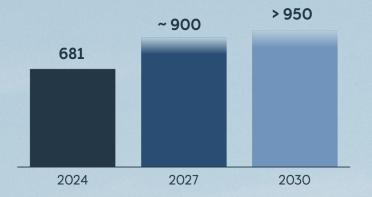
~35 USD / BBL

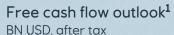
Operated carbon intensity

Scope 1 CO<sub>2</sub> emissions, 100% basis

< 7 KG / BOE









- 1. Based on reference case 70 USD/bbl, see appendix for key assumptions and definitions
- 2. CFFO less organic capex

35 | Capital Markets Update 2025

2025

Capital Markets Update

## Disciplined and returns driven growth



Jens Økland

ACTING EXECUTIVE VICE PRESIDENT RENEWABLES





#### RENEWABLES

### Disciplined growth, prioritising value over volume

#### Capitalising on early access

- Access at low cost
- Timing and counter-cyclicality
- Capital allocation discipline

~ 2

BN IIST

Capital gains 1

#### Mature portfolio under development

- Dogger Bank A-C, Empire Wind 1, Bałtyk 2 & 3
- > 0.5 GW of onshore multi-tech projects
- Ørsted and Scatec portfolios

~ 5

BN USD

Organic capex<sup>2</sup>

2025-2027

#### High-graded pipeline

- Robust business cases
- · High degree of flexibility
- Integrated power approach

>10

PERCENT

Nominal equity return <sup>3</sup>

Producing assets and portfolio

1. Total capital gains from farm downs since 2014
2. Organic capex, renewables and low carbon solutions portfolio. After EW1 project financing
3. REN & LCS – project full cycle nominal equity return, including effects of farm downs and project financing



#### RENEWABLES

### Focusing our portfolio to optimise value creation

#### Improving the portfolio with capital discipline

- Adjusting pace to 10-12 GW by 20301
- Reset cost base
- Expanding the toolbox

SIGNIFICANTLY IMPROVED CAPITAL EFFICIENCY SINCE LAST YEAR

Lower capex<sup>2</sup>

√50

PERCENT
Total 2025 - 2027

Lower cost<sup>3</sup>

√20

PERCENT
Total 2025 - 2027

- EUROPE
- Won capacity market contracts for battery storage in Poland
- Progressing development of UK extensions and Dogger Bank D
- Terminated business development activities in Southern Europe
- AMERICAS & APAC
- Empire Wind 1: Secured higher strike price and financing
- Pausing California
- Focusing APAC portfolio and exited Vietnam



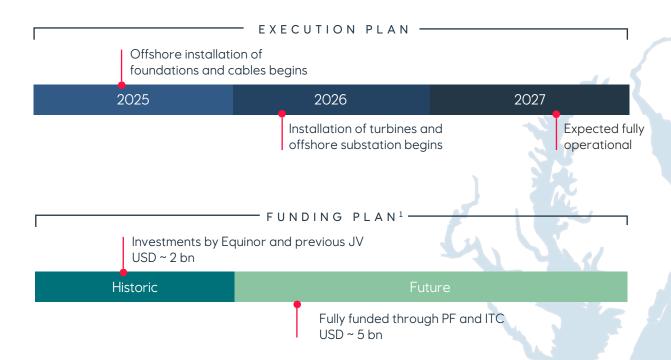
- 1. Includes Equinor ownership share in Ørsted and Scatec, see appendix
- 2. Organic capex, renewables and low carbon solutions portfolio. After EW1 project financing

3. Underlying opex and SG&A, renewables portfolio

#### RENEWABLES AMERICAS - US EAST COAST

### Empire Wind 1 – deliveries and way forward

- Increased offtake price +30%
- Reduced cash need USD 3bn financing secured
- Bring in a partner at the right time



South Brooklyn Marine Terminal

---- Empire Wind 2 (future option)
1.260 MW

JERSEY

----- Empire Wind 1
810 MW

Central Atlantic (future option)
~2.000 MW

NEW YORK

Project financing = PF and investment tax credits. = ITC

1. Capex in Empire Wind 1 project including South Brooklyn Marine Terminal

Capital Markets Update



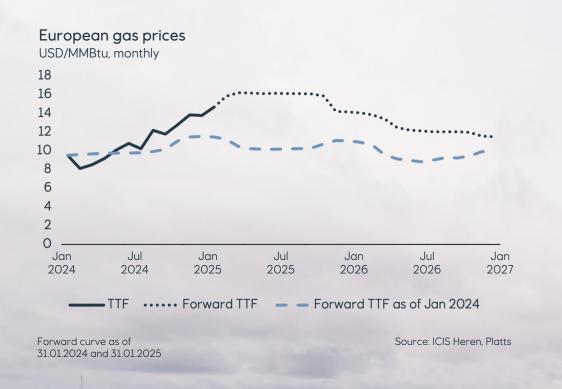
# Build trading optionality and executing on low carbon strategy





#### GAS MARKET OUTLOOK

### European gas markets remain tight in 2025



| Key drivers Europe                   | Impact on price |           |           |
|--------------------------------------|-----------------|-----------|-----------|
|                                      | 2025            | 2026      | 2027-30   |
| Russian imports                      | <b>A</b>        | -         | <b>▲▼</b> |
| Weather                              |                 | <b>▲▼</b> |           |
| European demand                      | <b>A</b>        | <b>A</b>  | -         |
| Asian demand                         | <b>A</b>        | <b>A</b>  | <b>A</b>  |
| Global LNG supply                    | <b>A</b>        | ▼         | •         |
| Price assumptions at CMU (USD/MMBtu) | 13              | 11        | 9         |

Positive impact on price

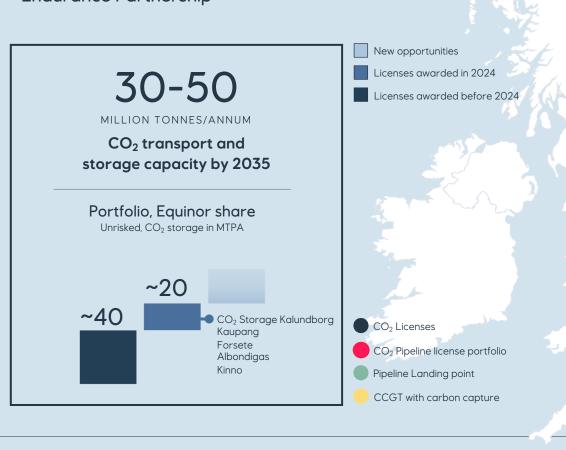
▼ Negative impact on price

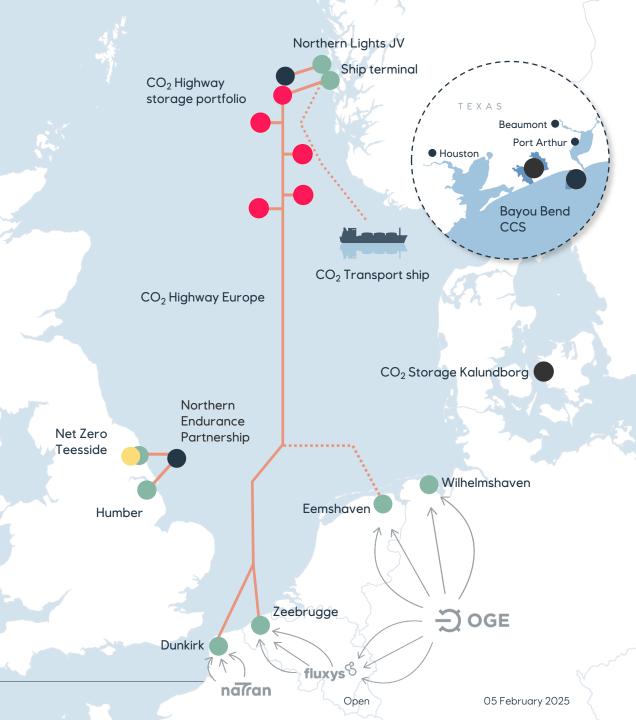
No specific impact on price

#### CARBON CAPTURE AND STORAGE

### Firm ambition and steady progress

- 0.5 MTPA installed through Northern Lights
- 1.8 MTPA under development in Northern Endurance Partnership







#### NET ZERO TEESSIDE POWER

### First of a kind gas-fired power plant with carbon capture

- Can deliver flexible decarbonized power to more than 1 million UK homes
- Improved return on equity through project financing
- Low risk project based on public/private collaboration

2.4

MTPA

CO<sub>2</sub> capture potential<sup>1</sup>

743

MW

Decarbonized energy

6.5

PERCENT

Equinor share of capex<sup>2</sup>

1. Assuming 100% load factor
2. Equinor equity share of capes ofter project financing
All numbers are 100% numbers, Equinor share of NZT is 25% to is operator

43 † Capital Markets Update 2025

Open 05 February 2025



#### MMP | FINANCIAL GUIDANCE

## Delivered consistently strong trading results

### Unchanged guidance despite changes in underlying assumptions

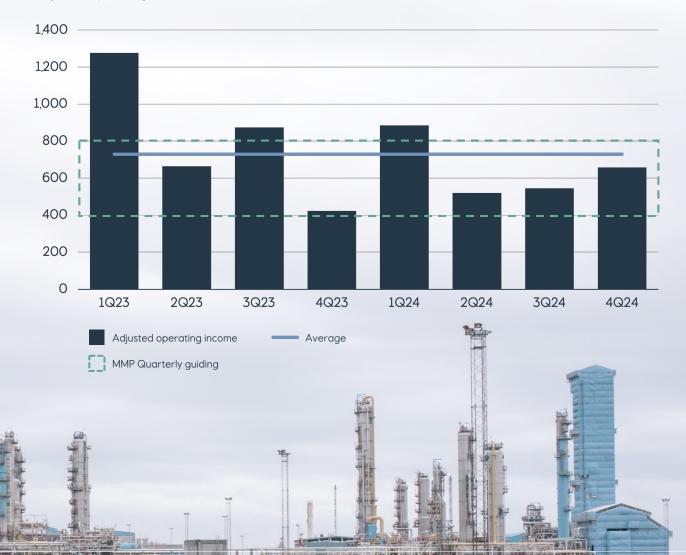
- Reduced owner share in gas infrastructure
- Lower expected refinery margin
- Growing low carbon portfolio

#### Strengthening unique trading portfolio

- Growing asset optionality with limited downside
- Increasing power trading capabilities
- · Increased capabilities within proprietary trading

#### MMP historical earnings

Adjusted operating income (million USD)





#### MMP | TRADING

### How do we make our money?

— OPTIONALITY -& OPTIMISATION



#### Infrastructure

Capturing value from arbitrage in time, geography and quality

Example from CMU23

>100 MILLION USD Adjusted earnings in 2022 — OPTIONALITY -& OPTIMISATION



### Storage & blending

Using flexible assets to capture additional value

Example from CMU24

~10 MILLION USD Adjusted earnings pr. year PROPRIETARY TRADING



#### Power

Strong analytical skills capturing value from Dunkelflaute

New example CMU25

5 MILLION USD Adjusted earnings in November 2024







### Strong analytical skills capturing value from Dunkelflaute

#### What is Dunkelflaute?

 A period where little or no renewable energy from solar or wind can be generated due to no wind and excess clouds weather phenomenon

#### How was it captured?

- The excess clouds were not caught by the standard weather forecasts, but Danske Commodities (DC) inhouse meteorologist spotted it a week before market event occurred
- Intraday trading desk prepared for such a weather scenario and built a long position
- The insight was used to better balance DC's renewables portfolio and offer flexibility to the energy system

Value uplift

5

MILLION USD

Adjusted earnings in November 2024







#### 2024 FULL YEAR ADJUSTED OPERATING INCOME

### Financial results

Adjusted operating income USD million

FY24

FY23

|            | Pre-tax | Post-tax | Pre-tax | Post-tax |
|------------|---------|----------|---------|----------|
| E&P Norway | 24,564  | 5,551    | 29,583  | 6,495    |
| E&P Int    | 2,025   | 1,600    | 2,840   | 1,626    |
| E&P US     | 1,031   | 807      | 1,076   | 773      |
| ММР        | 2,612   | 1,438    | 3,242   | 1,877    |
| REN        | (375)   | (325)    | (454)   | (391)    |

| Group | 29,798 | 9,062 | 36,203 | 10,348 |
|-------|--------|-------|--------|--------|
|       |        |       |        |        |





#### OUTLOOK AND GUIDING

### Assumptions and definitions

#### **Price scenarios**

Prices used in the presentation material are denoted in real 2024 terms, unless otherwise stated.

For renewables, assumptions have been made on regional power markets and fixed price contracts to estimate future cash flows.

| Reference case: 70 USD/bbl        | 2025 | 2026 | Thereafter |
|-----------------------------------|------|------|------------|
| Brent blend<br>(USD/bbl)          | 70   | 70   | 70         |
| European gas price<br>(USD/MMBtu) | 13   | 11   | 9          |
| Henry Hub<br>(USD/MMBtu)          | 3,5  | 3,5  | 3,5        |
| USD/NOK                           | 11   | 11   | 11         |

| Price sensitivity              | High | Low |
|--------------------------------|------|-----|
| Brent blend<br>(USD/bbl)       | +10  | -10 |
| European gas price (USD/MMBtu) | +2   | -2  |



#### **Assumptions**

The outlook and guiding include relevant portfolio optimisation measures aligned with our strategy. This includes, but is not limited to, intentions to reduce ownership shares in certain projects, and new opportunities (not yet accessed).

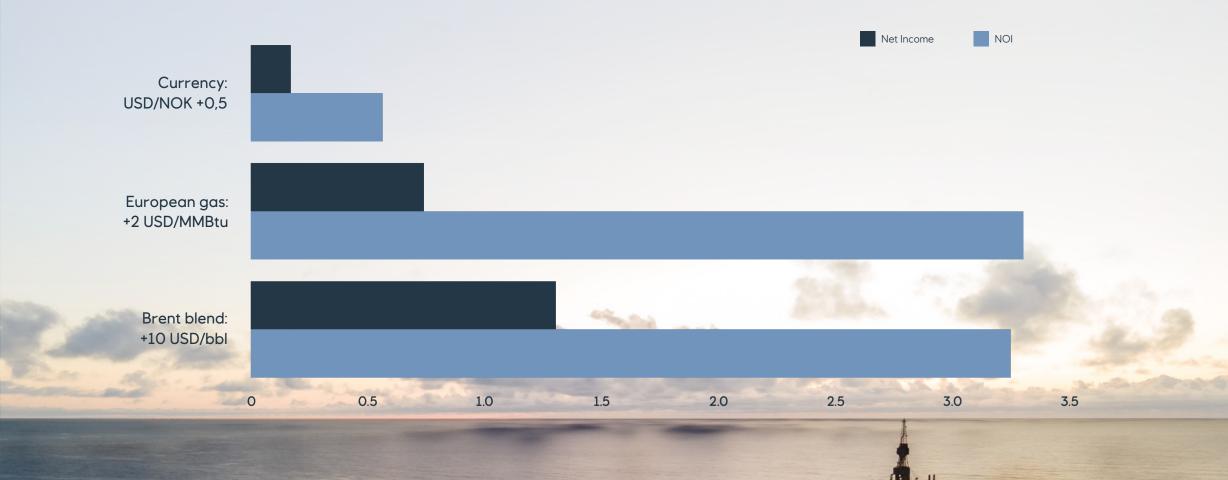
#### **Definitions**

- Forward looking cash flows are in nominal terms.
- Break-evens are in real 2024 terms and are based on life cycle cash flows from Final Investment Decision dates.
- **Return on average capital employed:** Return on average capital employed (RoACE) is the ratio of adjusted operating income after tax to the average capital employed adjusted. Peer comparison calculated based on company filings.
- CFFO: Cash flow from operations after taxes paid, excluding change in working capital.
- Organic capex: Additions to PP&E, intangibles and equity accounted investments. Organic
  capex excludes acquisitions, leased assets, assets held for sale and other investments with
  significantly different cash flow patterns.
- Free Cash Flow: Free cash flow represents, and is used by management, to evaluate CFFO after allocation of cash to organic capital expenditures, including shareholder loans to equity accounted investments, which is available for corporate debt servicing (including lease liabilities), distribution of cash to shareholders, and inorganic investments. Net cash received or paid related to external project financing in consolidated subsidiaries, is included. Tax credits and other government grants are included at recognition.
- Cash flow neutral: Free cash flow neutral before capital distribution, based on a brent price at 50 USD/bbl, proportionally reduced European gas price (2025: 9.3, 2026: 7.9, 2027: 6.4) and Henry Hub at 2.5. Proportional price reductions in gas is also used when calculating E&P INT CF neutral values.



#### PRICE SENSITIVITIES

### Indicative effects<sup>1</sup> on 2025 results



1. Relative to reference case: 70 USD/bbl

50 | Capital Markets Update 2025

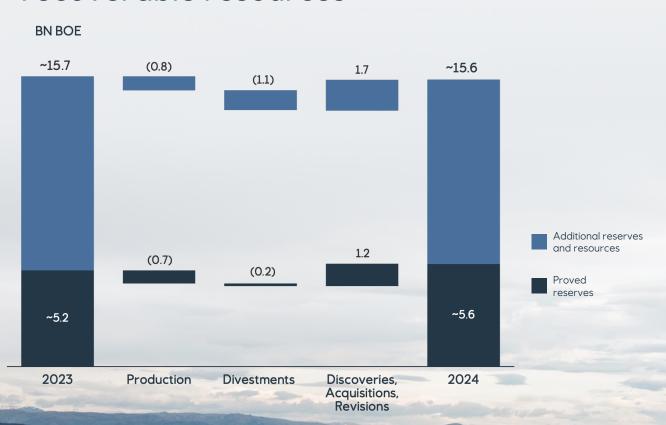
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05 February 2025



#### OIL & GAS

## Proved reserves and total recoverable resources



111

PERCENT

Organic reserves replacement ratio (RRR)

Proved reserves (SEC)

151

PERCENT

Total reserves replacement ratio (RRR)

Proved reserves (SEC)

8.0

YEARS

R/P

Proved reserves (SEC) divided by entitlement production

45

PERCENT

Liquid share of total resources

20.6

YEARS

R/P

Total recoverable resources divided by equity production

73

PERCENT

OECD share of total resources

 $<sup>1. \ \, \</sup>text{Total reserves replacement ratio including organic and inorganic replacements}$ 



#### FISCAL REGIME

### The Norwegian petroleum tax system

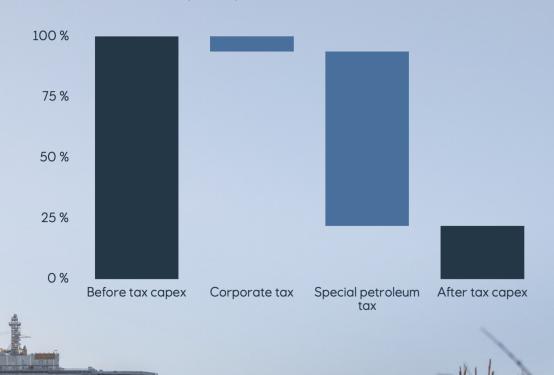
#### Overview

- Marginal tax rate of 78%, consisting of corporate tax (22%) and special petroleum tax (56%)
- Immediate deductions for offshore investments and refund of tax losses in special petroleum tax
- · Consolidation between fields, no asset ring fencing

#### Equinor

- ~50% of group organic capex related to the NCS
- Securing robustness in years with low commodity prices

#### Efficient cash recovery of capex<sup>1</sup>



 The calculated 22% corporate tax is deductible in the 71,8% special petroleum tax base giving an effective corporate tax of 6.2%

#### OIL & GAS | PORTFOLIO OVERVIEW

### Projects coming on stream next 10 years

| SANCTIONED                            | NON-SANCTIONED   |
|---------------------------------------|------------------|
| New                                   | fields           |
| Johan Castberg (2025)                 | Wisting          |
| Bacalhau phase 1 (2025)               | Flemish Pass BdN |
| Rosebank phase 1 (2027)               |                  |
| Raia (2028)                           |                  |
| Yggdrasil area development (P – 2027) |                  |
| Sparta (P - 2028)                     |                  |
|                                       |                  |

| Existing   |  |  |  |
|--|--|--|--|
| Tie Back   | Brownfield   | Tie Back   | Brownfield   |
| Andvare<br>Askeladd West<br>Eirin<br>Halten Øst  | Oseberg OGP<br>Snøhvit Future<br>Åsgård B LPP Ph 3<br>Åsgård Subsea Compression Ph 2 | Atlantis<br>Afrodite<br>Bacalhau phase 2<br>Beta<br>Erlend/Ragnfrid              | Roncador IOR (P) Algeria Contract Extensions (P) Angola Block 17 Dalia facilities life extension (P) |
| Irpa Troll phase 3 stage 2 Verdande Berling (P)  |  | Fram Sør<br>Garantiana<br>Heidrun Extention<br>Johan Castberg cluster 1          | NCS Low Pressure Project Portfolio<br>Onshore facility projects                                      |
| Idun N (P) Ormen Lange Ph3 (P) Symra (P) Ørn (P) |  | Johan Castberg cluster 2<br>Johan Sverdrup phase 3<br>Lavrans phase 2<br>Linnorm |  |
| Will (1)   |  | Njord Northern Area Obelix Peon  |  |
|  |  | Rhombi<br>Ringvei Vest area<br>Sigrun/Sigrun Øst                                 |  |
|  |  | Troll West IGR North (TWIN) Countach (P) Vito phase 2 (P)                        |  |

### EMISSION REDUCTION

#### **Abatement**

Njord Electrification

Troll West Electrification





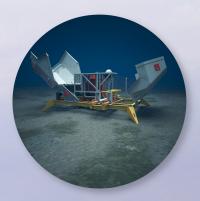
#### RESILIENCE THROUGH CYCLES

### Strong position to capture value in volatile markets





Strategic collaboration Securing capacity and capability



Improve efficiency together with contractors

Cost efficient

execution



#### E&P NCS | JOHAN SVERDRUP

### Continues to deliver additional upsides

755k

BOE / DAY

Plateau production

75

PERCENT

Recovery factor ambition

10% above PDO level

~30

NEW IOR WELLS AMBITION

Existing infrastructure

2025-2032

~12

ADDITIONAL NEW WELLS

New infrastructure 2027-2032

3-4

UTSIRA HIGH AREA

Exploration wells / year

Before 2030





E&P NCS I JOHAN CASTBERG

### Adding significant new production with additional potential

220k

BOE / DAY

Plateau production

450-650

MMROF

Recoverable reserves

30

WELLS

Subsea

30+

YEARS

Lifetime

250-550

MMROF

Un-risked additional recoverable resources



#### E&P NCS | WISTING, LINNORM AND PEON

## Developing three largest non sanctioned fields on the NCS

700-900

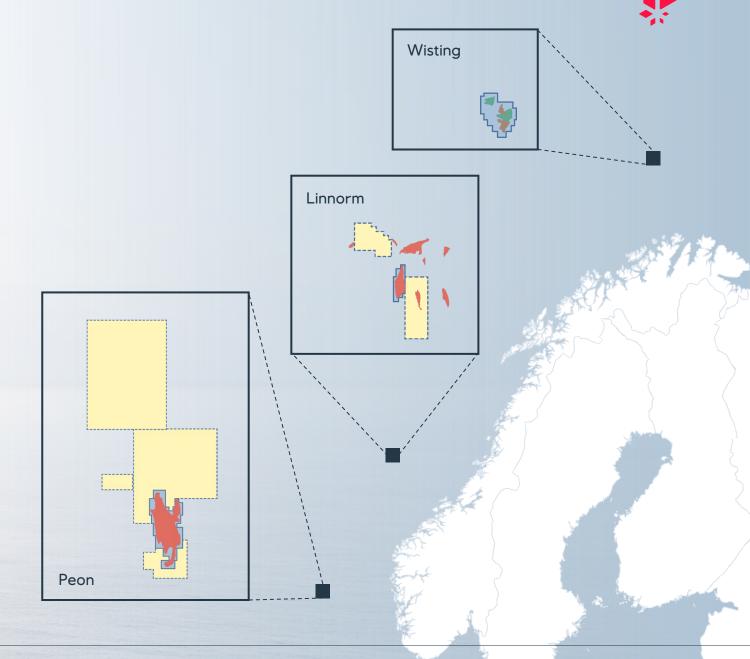
MMBO

Proven recoverable resources

450-550

MMBOE

Un-risked additional recoverable resources



Gas Oil

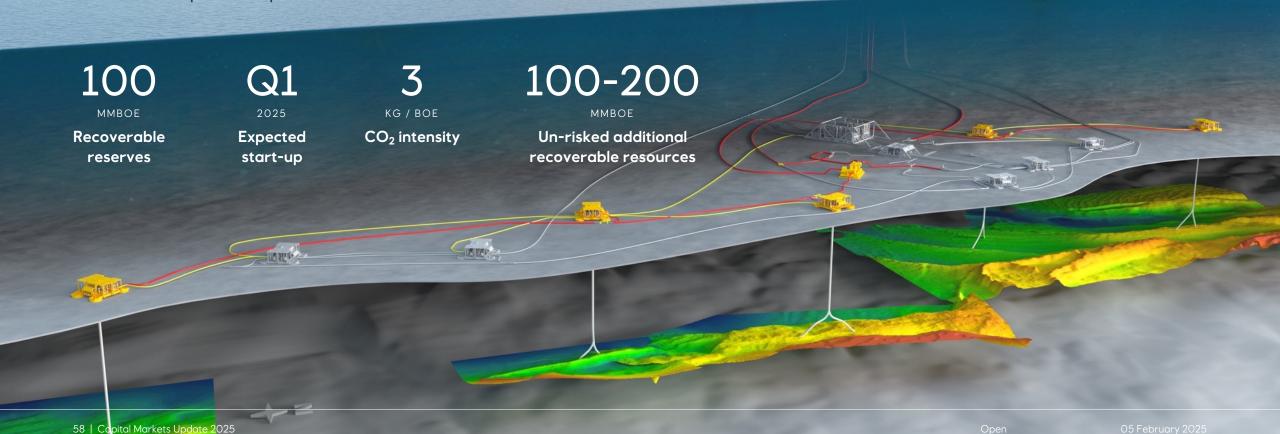
APA licenses



#### E&P NCS | HALTEN ØST

### A game changer in field development and area optimisation

- Clustered six marginal fields to create highly profitable field development project
- Infrastructure established to capture and fast-track attractive exploration potential







## Realising value from extensive exploration activity

- Fram Sør Planned sanctioning in 2025
- Ringvei Vest Develop remaining discoveries
- Establish infrastructure to fast-track remaining potential

100k

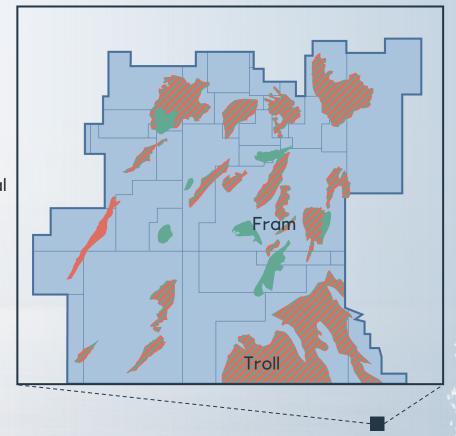
BOE / DAY

Daily production

600+

WWROF

Discovered with additional upside



Oil Gas



Creating new cluster developments

through focused exploration

150-250

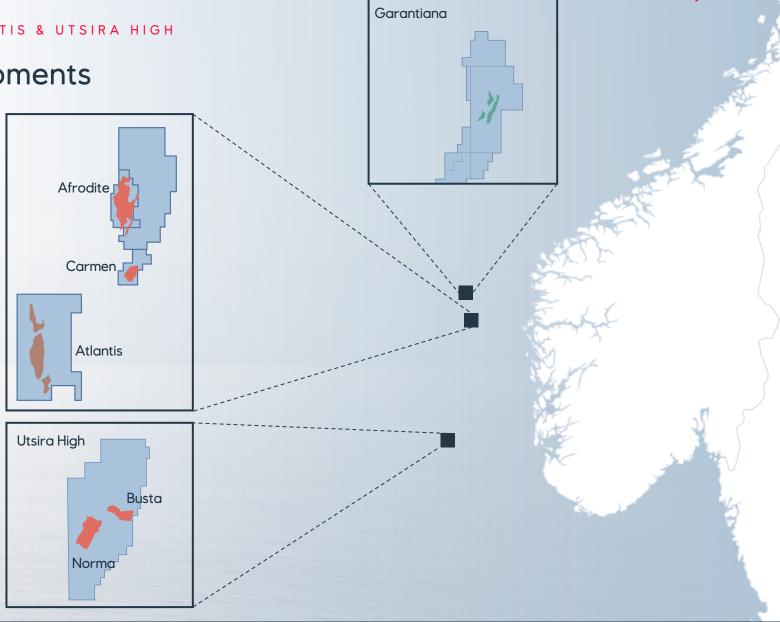
MMBOE

Proven recoverable resources

500-900

MMBOE

Un-risked additional recoverable resources



Oil Gas



#### E&P NCS | WORLD CLASS RECOVERY

Continue to deliver improved recovery from our fields

>200

PROJECTS

Increased recovery

~1000

MMBOE EQUINOR

Risked recoverable resources

500-1000

MMBOE EQUINOR

Additional identified potential







#### E&P NCS | ATTRACTIVE REMAINING EXPLORATION POTENTIAL

### High exploration activity through 2030



>200

**PROSPECTS** 

Drilling candidates in licensed area

3 500

MMBOE EQUINOR

Exploration unrisked

~200

**PROSPECTS** 

Highgrade through license rounds & business development

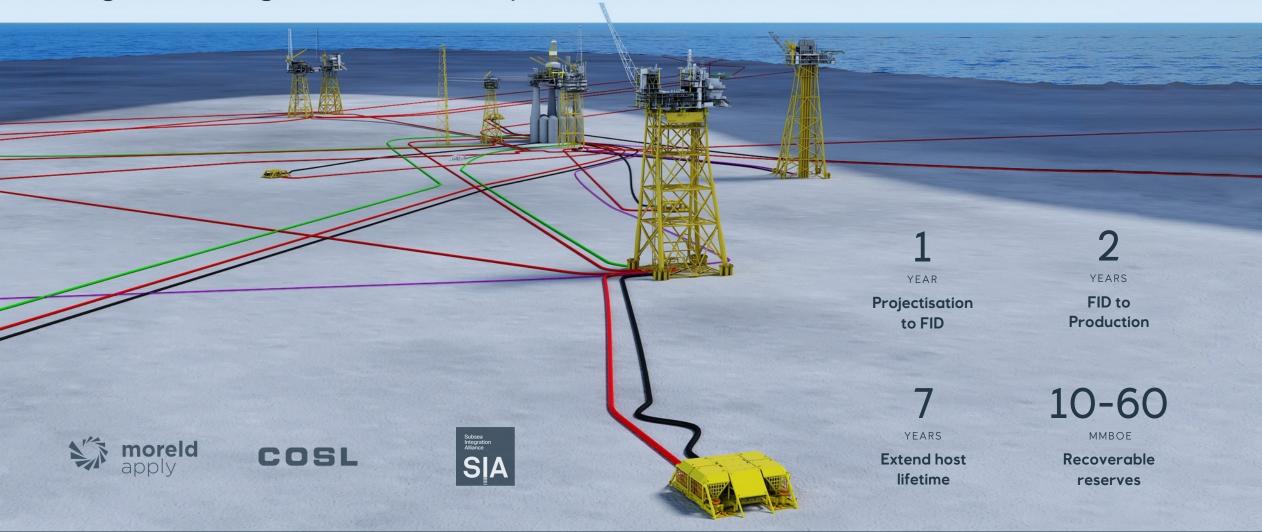
~600

MMBOE

Assumed drill out

#### E&P NCS | EIRIN - NEXT GENERATION FIELD DEVELOPMENT

### A game changer in field development



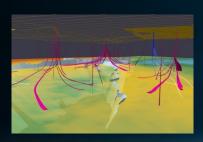
#### E&P NCS | WORLD CLASS RECOVER

### Capturing value potential through technology



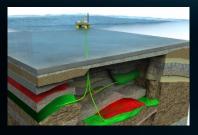
#### Transforming integrity and maintenance management

- 3D subsea scanning combining robotics and Al
- Prolong lifetime on ie. mooring and risers
- Ensures safe operation and reduce UPC



#### Uncovering optimal solutions in seconds

- Al for maturation a software solution for well planning
- Uncover the most optimal well placement
- Increased recovery and decreased cost
- Increased value by USD 12 million for Johan Sverdrup phase 3



#### Real time decision making to unlock resources

- Real time fluid Identification to improve decision-making during operations in the well
- Unlock stranded resources
- Increased volumes at Oseberg South well by 880 kboe last 5 months



#### E&P INT | UK IJV

### Creating UK's largest O&G company

- Forming a self-funding IJV Equinor (50%) and Shell (50%)
- Provide long-term future for UK oil and gas fields
- Capture scale advantages to maximise value
- · Benefit from additional resources and increased cash flow





E&P INT | US ONSHORE

Low-cost gas positioned near growing demand centers with access to premium markets



Production at scale

~300

kBOE / d

**Production** 

Average 2025 - 2030

**Long-term optionality** 

~ 50

PERCENT

Capacity to NY & Canada

2025 - 2030

Robust to low prices

~1.5

USD / MMBtu

Break-even

Low carbon

~1.5

KG / BOE

CO<sub>2</sub> intensity



E&P INT | BRAZIL 2030

### Becoming a multi-asset operator

>200

kBOE / d

**Production** 

>1.5

BN USD

Free cash flow<sup>1</sup>

~ 7

KG / BOE

CO<sub>2</sub> intensity<sup>2</sup>

#### THREE OPERATED ASSETS



#### Peregrino

- Share: 60%
- Production start: 2011
- >260 mmboe safely produced



#### Bacalhau phase 1

- Share: 40%
- Production start: 2025
- ~1,000 million BOE<sup>3</sup>



#### Raia

- Share: 35%
- Production start: 2028
- ~1,000 million BOE<sup>3</sup>
- 15% of Brazilian gas demand

#### ONE STRATEGIC PARTNERSHIP



#### Roncador

- Share: 25%
- Production start: 1999
- 7 new IOR wells in 2025



<sup>2.</sup> Upstream scope 1 CO<sub>2</sub> emissions, Equinor operated 100% basis

<sup>3.</sup> Total expected recoverable volumes (100%)

#### E&P INT | PROJECT EXECUTION

### Delivering major operated projects on schedule



#### Bacalhau phase 1

- Equinor 40%
- Production capacity: 220 000 BOE/d
- Volumes ~ 1 billion BOE<sup>1</sup>
- Expected production start-up 2025



#### Raia

- Equinor 35%
- Production capacity: 226 000 BOE/d
- Volumes ~ 1 billion BOE<sup>1</sup>
- Expected production start-up 2028



#### Rosebank phase 1

- Equinor 40% (UK IJV)
- Production capacity: 77 000 BOE/d
- Volumes ~ 350 million BOE<sup>1</sup>

AND THE REAL PROPERTY.

 Expected production start-up 2027



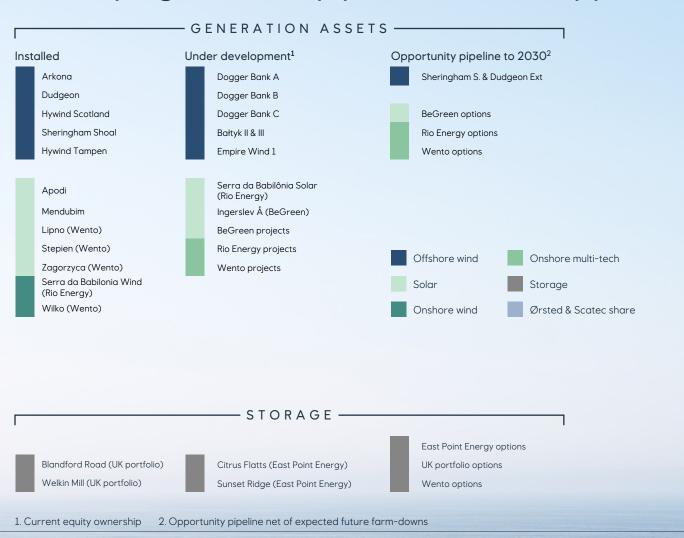
Total expected recoverable volumes (100%)

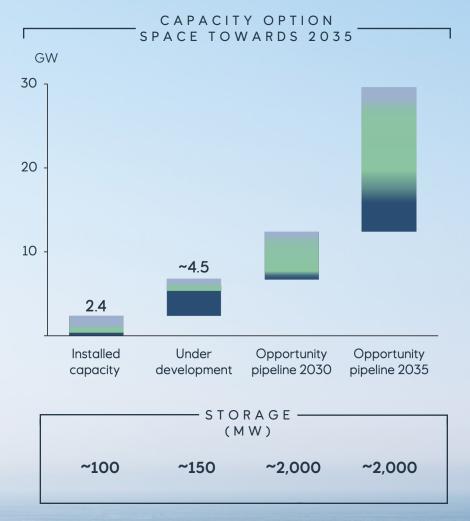
68 | Capital Markets Update 2025



#### RENEWABLES PORTFOLIO OVERVIEW

### Developing a flexible pipeline of value opportunities









### Major projects in execution delivering profitable growth

#### A leading offshore wind developer

- Building on project development capabilities
- Active use of project financing
- De-risking and partnering at the right time

#### Delivery of three major projects







~02

BN USD

Access cost<sup>1</sup>

~3

LOW ACCESS COST, SOLID RETURNS -

GW EQUITY

Capacity<sup>1</sup>

13

TWh / YEAR

Production<sup>1</sup>

>10

PERCENT

Nominal equity return <sup>2</sup>

Producing assets and portfolio







### Delivering profitable and flexible growth in attractive markets

#### Strong multi-tech onshore portfolio

- Short project cycles enabling rapid access to cash flow
- Capitalising on falling cost trend across onshore technologies
- Merchant power risk exposure through Danske Commodities

Develop positions in select markets through platform companies

POLAND

Wento

Solar, onshore wind, storage

US



East point Energy

Storage

DENMARK



Solar, onshore wind

Rio Energy

BRAZIL

UK

**Battery Portfolio** 

Storage

SOLID RETURNS

BUILDING SCALE WITH

GW

In operation and under construction<sup>1</sup> >15

Opportunity pipeline towards  $2035^1$ 

~1.5

TWh 2024

Production<sup>1</sup>

>10

PERCENT

Nominal equity return<sup>2</sup>

Producing assets and portfolio

<sup>1.</sup> Excludes Equinor ownership share in Ørsted and Scatec

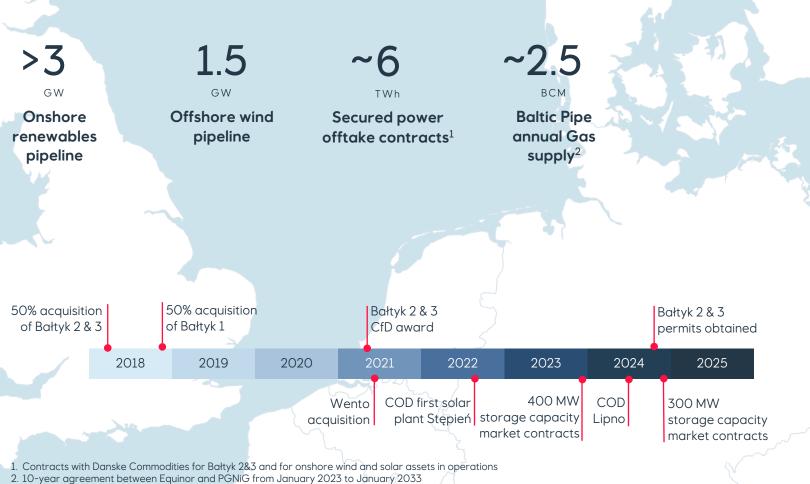
<sup>2.</sup> REN & LCS - project full cycle nominal equity return, including effects of farm downs and project financing



Baltic Sea

#### EQUINOR: BUILDING BROAD ENERGY OFFERINGS IN ATTRACTIVE MARKETS

### A leading partner in a transitioning growth market





#### LOW CARBON SOLUTIONS - PORTFOLIO OVERVIEW

### Decarbonising power and industry

| PROJECT NAME                     | PROJECT TYPE                                      | COUNTRY          |
|----------------------------------|---|------------------|
| Northern Lights (NL phase 1 & 2) | CO <sub>2</sub> transport & storage               | NO, EUR          |
| Northern Endurance Partnership   | CO <sub>2</sub> transport & storage               | UK               |
| NCS Storage Portfolio            | CO <sub>2</sub> transport & storage               | NCS              |
| CO <sub>2</sub> Highway Europe   | CO <sub>2</sub> transport & storage               | BE, GER          |
| Bayou Bend                       | CO <sub>2</sub> transport & storage               | US               |
| CO2 Storage Kalundborg           | CO <sub>2</sub> transport & storage               | DK               |
| H2H Saltend                      | Low carbon hydrogen                               | UK               |
| Aldbrough Hydrogen Pathfinder    | Hydrogen production, storage and power generation | UK               |
| Net Zero Teesside Power          | Gas to power with CCS                             | UK               |
| Keadby power projects            | Abated power                                      | UK               |
| Peterhead                        | Gas to power with CCS                             | UK               |
| Hydrogen infrastructure          | Hydrogen Transport & Storage                      | UK               |
| Abatement ready gas to power     | Abated power                                      | GER, BEL, NL, UK |
| H2M Eemshaven                    | Low carbon hydrogen                               | NL, GER          |
| H2GE Rostock                     | Low carbon hydrogen                               | GER              |
| H2BE Ghent                       | Low carbon hydrogen                               | BE               |
| Gulf Coast Ammonia               | Ammonia production                                | US               |





#### ENERGY TRANSITION PLAN

### Key ambitions to building resilient businesses for the future

| Ambition year | Ambitions  | Boundary  | Scope  | Baseline<br>year |
|---------------|--|---|--|------------------|
| 2025          | Upstream CO <sub>2</sub> intensity 7 kg CO <sub>2</sub> /boe                   | Operational control 100%, upstream  | Scope 1 CO <sub>2</sub>                              | NA               |
| 2030          | Upstream CO <sub>2</sub> intensity ~6kg CO <sub>2</sub> /boe                   | Operational control 100%, upstream  | Scope 1 CO <sub>2</sub>                              | NA               |
|               | Net 50% emissions reduction  | Operational control 100%, group wide  | Scope 1 and 2 $\mathrm{CO_2}$ and $\mathrm{CH_4}$    | 2015             |
|               | Eliminate routine flaring  | Operational control 100%  | Flared hydrocarbons                                  | NA               |
|               | Keep methane emissions intensity near zero                                     | Operational control 100%  | CH4  | 2016             |
|               | Renewable energy capacity 10-12 GW   | Equity basis (includes Equinor ownership share in Ørsted and Scatec)  | Installed capacity (GW)                              | NA               |
|               | Reduce net carbon intensity by 15-20%  | Scope 1 and 2 GHG emissions (equity basis). Scope 3 emissions from use of energy products (category 11) and investments (category 15), net of negative emissions (equity basis). Energy production (equity) | Scope 1, 2 and 3 $\mathrm{CO_2}$ and $\mathrm{CH_4}$ | 2019             |
| 2035          | $30-50$ million tonnes $\mathrm{CO}_2$ transport and storage capacity per year | Equity basis  | NA   | NA               |
|               | Reduce net carbon intensity by 30-40%  | Scope 1 and 2 GHG emissions (equity basis). Scope 3 emissions from use of energy products (category 11) and investments (category 15), net of negative emissions (equity basis). Energy production (equity) | Scope 1, 2 and 3 $\rm{CO_2}$ and CH4                 | 2019             |
| 2050          | Net-zero emissions and 100% net carbon intensity reduction                     | Scope 1 and 2 GHG emissions (equity basis). Scope 3 emissions from use of energy products (category 11) and investments (category 15), net of negative emissions (equity basis). Energy production (equity) | Scope 1, 2 and 3 $\mathrm{CO}_2$ and CH4             | NA               |



See **equinor.com** for more details around energy transition plan



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