

## Forward-looking statements

As used in this presentation, the term "Equinor" and such terms as "the company," "the corporation," "our," "we," "us" and "its" may refer to Equinor ASA, one or more of its consolidated subsidiaries, or to all of them taken as a whole. These terms are used for convenience only and are not intended as a precise description of any of the separate companies.

This presentation contains forward-looking statements concerning, inter alia, Equinor's business, financial condition, future prospects and results of operations that are based on current estimates, forecasts, and projections about the industries in which Equinor operates and the current expectations and assumptions of Equinor's management. Forward-looking statements include all statements other than statements of historical facts, including, among others, statements regarding future financial or operational performance, value creation, returns, distributions, and execution or performance of projects, management objectives and targets, our expectations as to the achievement of certain targets (including those related to our climate ambitions) and expectations, projections or other characterizations of future events or circumstances, including strategies, plans (including our energy transition plan), ambitions or outlook. In some cases, we use words such as "aim", "ambitions", "continue", "outlook", "plan", "strategy", "probably", "guidance", "project", "risks", "schedule", "seek", "should", "target", "will" or similar statements or variations of such words and other similar expressions to identify forward-looking statements, although not all forward-looking statements contain such terms.

Forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and are, by their nature, subject to known and unknown risks, uncertainties and other factors, many of which are outside Equinor's control and are difficult to predict, that may cause actual results or developments to differ materially from any future results or developments expressed or implied by the forward-looking statements. Factors that could cause actual results to differ materially from those contemplated by forward-looking statements include, among others: levels of industry product supply, demand and pricing, in particular in light of significant oil, natural gas and electricity price volatility; unfavorable macroeconomic conditions and inflationary pressures; exchange rate fluctuations; levels and calculations of reserves and material differences from reserves estimates; regulatory stability: access to oil, gas, low carbon and/or renewable energy resources, acreage and opportunities; the effects of climate change and changes in stakeholder sentiment and regulatory requirements regarding climate change; changes in market demand and supply for oil, gas, renewables and low carbon solutions; inability to meet strategic objectives; the development and use of new technology; social and/or political instability, including as a result of Russia's invasion of Ukraine and the conflict in the Middle East; failure to prevent or manage diaital and cyber disruptions to our information and operational technology systems and those of third parties on which we rely: operational problems, including cost inflation in capital and operational expenditures; unsuccessful drilling; availability of adequate infrastructure at commercially viable prices; the actions of field partners and other third-parties; reputational damage: the actions of competitors: the actions of the Norwegian state as majority shareholder and exercise of ownership by the Norwegian state: changes or uncertainty in or non-compliance with anti-corruption and bribery laws, anti-money laundering laws, competition and antitrust laws or other laws and governmental regulations, conditions or requirements and inability to obtain favorable government/third party approvals to activities and transactions; adverse changes in tax regimes; the political and economic policies of Norway and other

oil/energy-producing countries; regulations on hydraulic fracturing and low-carbon value chains; liquidity, interest rate, equity and credit risks; risk of losses relating to trading and commercial supply activities; an inability to attract and retain personnel; ineffectiveness of crisis management systems; inadequate insurance coverage; health, safety and environmental risks; physical security risks to personnel, assets, infrastructure and operations from hostile or malicious acts; failure to meet our ethical, human rights and social standards; non-compliance with, international trade sanctions and other factors discussed under "Risk Factors" in our Annual Report on Form 20-F for the year ended December 31, 2022, filed with the U.S. Securities and Exchange Commission (SEC). Readers should also consult any further disclosures we may make in documents we file with or furnish to the SEC.

All oral and written forward-looking statements made on or after the date of this presentation and attributable to Equinor are expressly qualified in their entirety by the above factors. Any forward-looking statements made by or on behalf of Equinor speak only as of the date they are made. Except as required by applicable law, we do not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

The achievement of our climate ambitions depends, in part, on broader societal shifts in consumer demands and technological advancements, each of which are beyond our control. Should society's demands and technological innovation not shift in parallel with our pursuit of our energy transition plan, our ability to meet our climate ambitions will be impaired. The calculation of the Equinor's net carbon intensity presented herein includes an estimate of emissions from the use of sold products (GHG protocol category 11) as a means to more accurately evaluate the emission lifecycle of what we produce to respond to the energy transition and potential business opportunities arising from shifting consumer demands. Including these emissions in the calculations should in no way be construed as an acceptance by Equinor of responsibility for the emissions caused by such use.

This presentation also contains financial information which is not presented in accordance with International Financial reporting Standards (IFRS). Please refer to our filings with the SEC for disclosures and reconciliations to the most directly comparable IFRS measures of non-IFRS financial measures contained herein. This presentation may contain certain forward-looking non-IFRS measures such as organic capex, CFFO after taxes paid, net debt ratio and ROACE. We are unable to provide a reconciliation of these forward-looking non-IFRS measures as they are not reconcilable to their most directly comparable IFRS measures without unreasonable efforts because the amounts excluded from the relevant IFRS measures used to determine these forward-looking non-IFRS measures cannot be predicted with reasonable certainty.

We use certain terms, such as "resource" and "resources", in this presentation that the SEC's rules prohibits us from including in our filings with the SEC. Readers are urged to consider closely the disclosure in our Form 20-F, SEC File No. 1-15200, (available at Equinor's website www.equinor.com and www.sec.gov).

These materials shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any offer, solicitation or sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such jurisdiction.



# ESG Day 2024

## Energy Sustainability Growth

2024 ESG Day

# Energy – Sustainability - Growth



Anders Opedal PRESIDENT AND CHIEF EXECUTIVE OFFICER



#### $\mathsf{S} \mathsf{A} \mathsf{F} \mathsf{E} \mathsf{T} \mathsf{Y}$

## Always safe

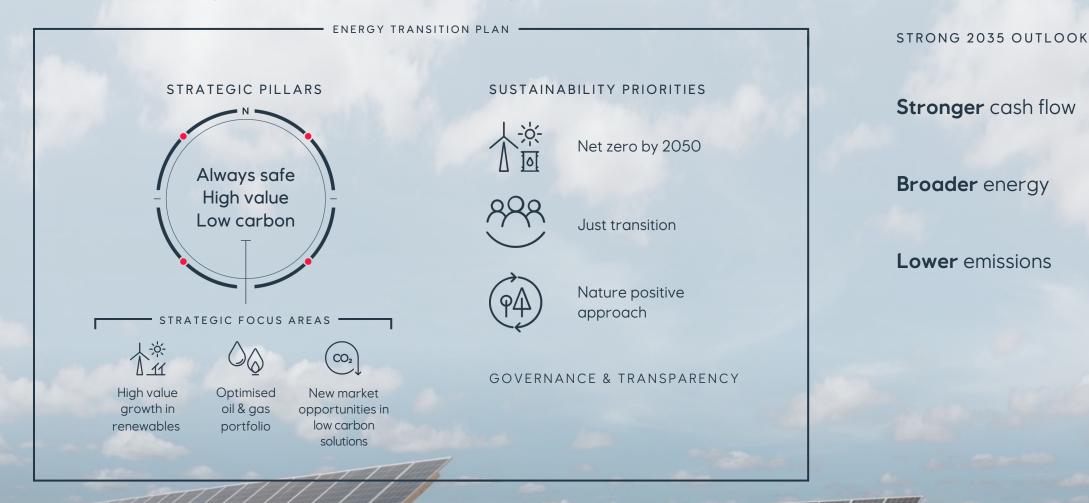
- Utilising experience and expertise to manage new risks
- Preventing incidents and mitigating potential consequences through proven framework



#### OUR PLAN

ESG Day 2024

## Clear strategy for transition and growth





#### ENERGY TRANSITION PLAN

## Delivering energy with lower emissions

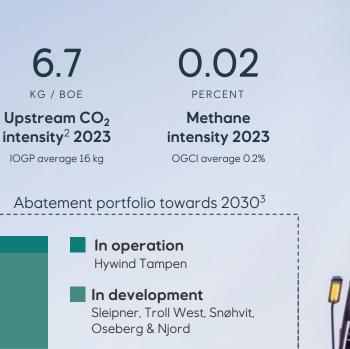
2023 2030 Status Ambitions Illustrative pathway to net-zero milestone ~68 2019 Reduction Optimised O<u>&G</u> 30 50 portfolio operated emissions Net scope 1&2, 100% S1+2 reduction PERCENT PERCENT operated, 2015 base year From base year Renewables **Gross capex** 20 >50 to transition NCI (gCO<sub>2</sub>e/MJ) Equinor gross capex to renewables and PERCENT -40% PERCENT low carbon solutions Carbon transport and storage **Reduction net** 20 carbon intensity Net scope 1, 2, 3 use of our products, 2019 base year PERCENT PERCENT Decarbonised From base year energy Non-energy / customer levers<sup>2</sup> ~41 2035 1. Includes blue hydrogen, ammonia and gas to power with post-combustion capture and storage 2. Increased share of O&G to non-energy use (e.g. pet chem) + carbon credits

#### OIL AND GAS

GHG emissions 2015 – 2030 Net scope 1 & 2. Million tonnes CO<sub>2</sub> e

## Sustaining production while lowering emissions

- Annual average cash flow from operations after tax of USD 20 bn until 20351
- Break-even of ~35 USD/bbl for projects coming on stream next 10 years
- Strong track-record of reducing climate emissions from operations



**Pre-FID** Heidrun & Grane

**Early phase** Electrification projects

Based on reference case of 75 USD/bbl from the Capital Market Update
 Scope 1 CO<sub>2</sub> emissions, Equinor operated, 100% basis
 Includes electrification, energy efficiency and consolidation. Excludes offsets

# 18 -2.6 14 -1.6 12 -0.8 10 8

2015

Implemented emissions reductions initiatives

Production levels oil and gas

2023

2030

6

2

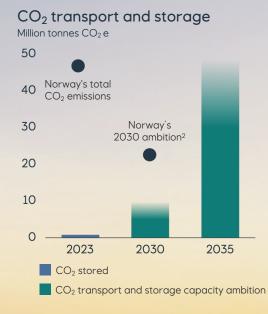
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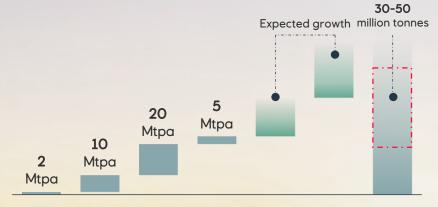
#### LOW CARBON SOLUTIONS

## Developing large scale CCS for industrial decarbonisation

- Increased ambition for CO<sub>2</sub> transport and storage capacity
- Real base project returns of 4-8 percent<sup>1</sup> with value uplift potential
- Preserving jobs in Europe by decarbonising industry



CO<sub>2</sub> transport and storage portfolio in 2035 Equinor share, unrisked



Northern Northern Smeaheia Bayou Bend Licenses License 2035 Lights Endurance applied for access CO<sub>2</sub> T&S potential capacity Lights

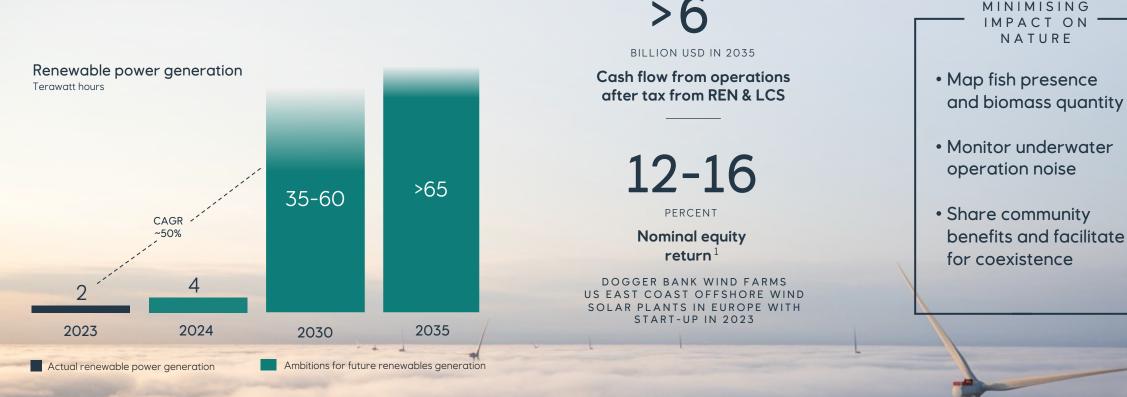
Excluding effects from farm downs and project financing
 Norway's ambition to reduce CO<sub>2</sub> emissions by 55% from 1990 levels



#### $\mathsf{R} \in \mathsf{N} \in \mathsf{W} \land \mathsf{B} \sqcup \mathsf{E} \mathsf{S}$

## Disciplined and value-driven growth

- Accessed pipeline moving into project execution
- Value uplift from trading, project financing and farm-downs
- Positioned for material and stable future cash flow contribution



1. Nominal equity returns are full-cycle not including any future farm-downs



DELIVERING TOGETHER

Collaborating to succeed in the energy transition









2024 ESG Day



#### SAFETY, SECURITY AND SUSTAINABILITY

# A balanced and transparent energy transition



Jannicke Nilsson EXECUTIVE VICE PRESIDENT SAFETY, SECURITY AND SUSTAINABILITY SAFETY, SECURITY AND SUSTAINABILITY

Safeguarding people, assets and the environment



Harm



Group-wide emission reduction<sup>1</sup> By 2030

Our license to operate

40% Reduction in net carbon intensity<sup>1</sup> By 2035 equir

#### Safeguarding our people

- Major accident prevention
- I am Safety Roadmap
- Working safely with suppliers

#### **Protecting our assets**

- Security act
- Cyber Improvement Program
- Securing our supply chain

#### Just energy transition

- Net zero by 2050
- Respecting human rights
- Nature positive approach

screen Manual r

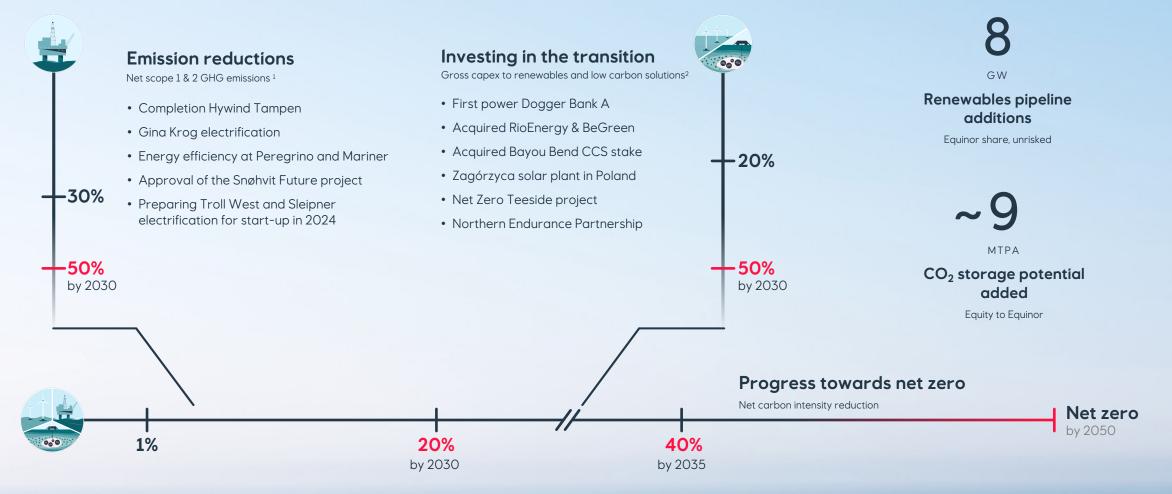
ALWAYS SAFE . HIGH VALUE . LOW CARBON

1. See all climate ambitions in the appendix



#### PROGRESS 2023

## Executing on the Energy transition plan



1. Ambition to reduce emissions from our own operations by net 50% by 2030. 90% of this ambition will be realised by absolute reductions

2. The gross capex does not include investments into abatement projects for the decarbonisation of our O&G production, such as electrification or energy efficiency measures



#### WELL POSITIONED FOR TRANSITION

## Industry leading in carbon efficiency and scaling up transition investments

 $\begin{array}{l} Upstream \ CO_2 \ intensity^1 \\ {}^{kg \ CO_2 \ per \ boe} \end{array}$ 

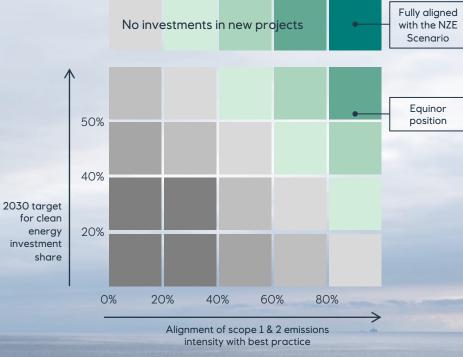


Gross capex to transition Share of gross capex to renewables and low carbon solutions<sup>2</sup>



IEA framework for assessing alignment of company targets with the outcomes of the NZE Scenario<sup>3</sup>





Source: The Oil and Gas Industry in Net Zero Transitions (IEA, 2023)

1. Scope 1 CO<sub>2</sub> emissions, Equinor operated, 100% basis 2. Actual for 2022 & 2023. Ambition for 2025 & 2030

3. According to the framework, companies in the sector can only be fully aligned with the Net Zero Emissions scenario if they do not have investments in new oil and gas projects



#### SAFETY, SECURITY AND SUSTAINABILITY AS BUSINESS ENABLERS

## Integrated governance and performance framework

Key indicators linked to remuneration Actual performance 2023

04

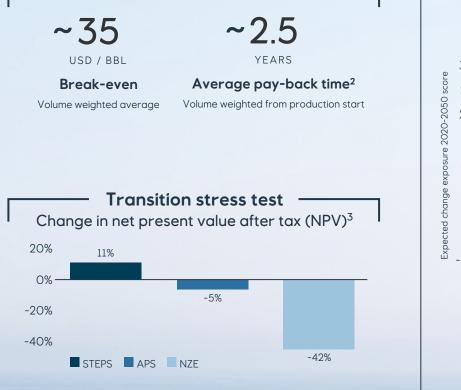
<b>Strong governance</b> <b>practices</b> to promote transparency and accountability in decision-making and operations	A robust performance framework to deliver on our transition strategy	<b>Transparent and</b> <b>effective remuneration</b> driving performance in line with strategy and securing long-term commitment	е к <u>с</u>	SIF 5.7 / BOE ntensíty <sup>1</sup>	
	General Meeting			9	
	Corporate Assembly		TWh Renewable power production		
	Board of Directors			6.2	
Audit committee	Safety, sustainability and ethics committee	Compensation and executive development committee	USD / BOE Unit production cost		
	President and CEO		First quartile Relative Return on Average Capital Employed	Third quartile Relative Total Shareholder Return	



#### BUILDING BUSINESS RESILIENCE

## Positioned for short- and long-term value creation

- Financial framework ensuring:
  - Value over volume focus
  - Robustness to lower prices
  - Capturing climate related risks including carbon pricing
- Building a broad portfolio to capture upside in different energy transition pathways
- Portfolio prioritisation to maintain flexibility

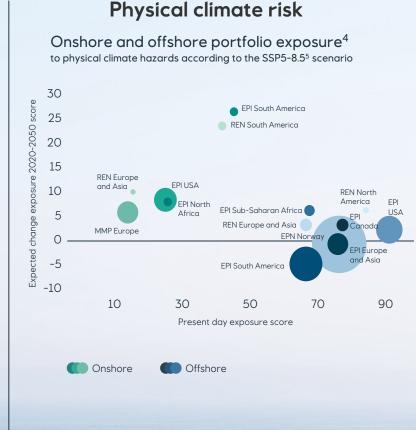


A robust O&G portfolio<sup>1</sup>

1. Upstream projects coming on stream next 10 years. Includes sanctioned, non-sanctioned and IOGR projects

2. Based on reference case of 75 USD/bbl from the Capital Market Update

3. See Equinor annual report 2023 for methodology and assumptions



Bubble size based on relative size of the book value of assets
 SSP5-8.5 reflects a fossil fuel-intensive world combined with high radiative forcing and represents a very high greenhouse gas emissions scenario



#### DELIVERING TOGETHER

## Expectations to our suppliers

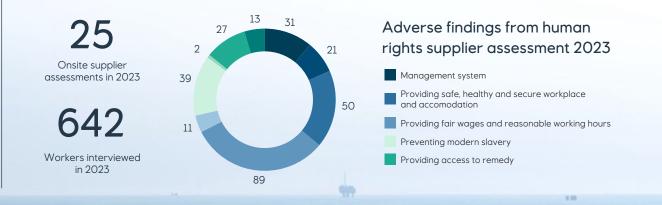
#### Climate

- Net-zero and near-term emissions reduction ambitions
- Disclosure of scope 1, 2 & 3 emissions
- Reporting to CDP Supply Chain Program



#### Human rights

- Fair treatment and non-discrimination
- Safe, healthy, and secure workplace
- Fair wages and reasonable working hours
- Respect freedom of assembly and association
- Prevent modern slavery, child labor, and protect young workers
- Respect affected communities and provide remedy



For more information, see Equinor annual report 2023



#### SAFETY, SECURITY AND SUSTAINABILITY

## Driving trust and accountability through transparent reporting



#### Integrated annual report

Combines financial and sustainability reporting, reflecting the importance of environmental, social and governance to Equinor stakeholders.

#### Energy transition plan & progress reports

Demonstrate our progress on ambitions set out in the Energy transition plan 2022.

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#### Human rights policy and biodiversity position

Describe how Equinor promotes a nature positive approach and respect for human rights.

#### Sustainability data hub

Offers full insight into our ESG reporting including wide-range of asset-specific performance data.



Scale A-F



Scale AAA-CCC



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#### RENEWABLES

# Value-driven growth



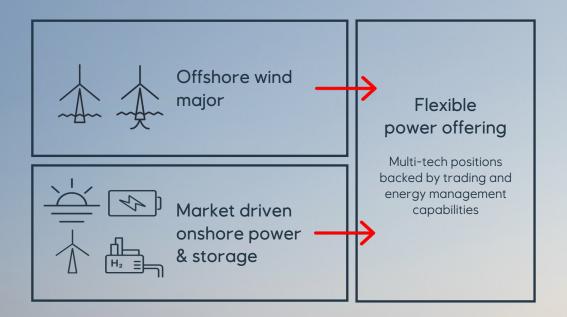
Pål Eitrheim EXECUTIVE VICE PRESIDENT RENEWABLES

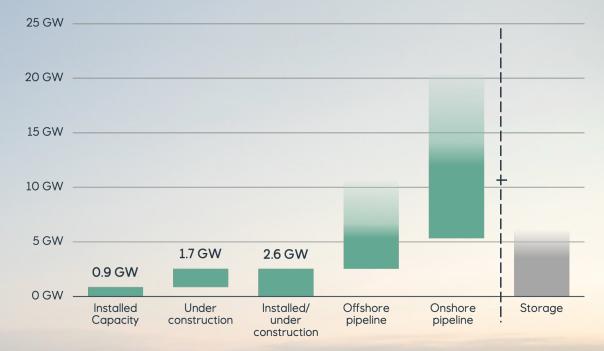




#### PROGRESS AND AMBITION

## Firm on strategy, flexible on execution







#### RENEWABLE PORTFOLIO

## Solid progress towards 2030 ambitions

#### Our projects and pipeline<sup>1</sup>



High value 2024 outlook 2.5 12-16 GIGAWATT PERCENT For FID in 2024<sup>5</sup> Nominal equity return<sup>2</sup> 1.54 - 8GIGAWATT PERCENT Under construction **Real base project** return<sup>3</sup> >4 ~ 5 TWH PRODUCTION BN USD **Doubling from 2023 CFFO** from REN and

1. List not exhaustive. Equinor share

- 2. Nominal equity returns are full-cycle not including any future farm-downs.
- Projects include Dogger Bank ABC, US East Coast and solar plants in Europe with start-up in 2023

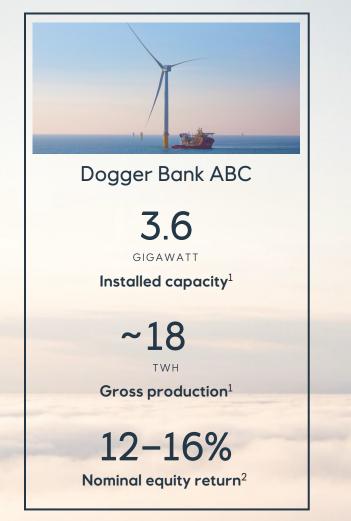
Internal rate of return after tax, full-cycle, excluding effects from farm downs and project financing
 REN & LCS indicative cash flow from operations after tax. net to Equinor
 Equinor share

LCS in 2030<sup>4</sup>



#### SOLID PROGRESS TOWARDS 2030 AMBITIONS

## Robust offshore wind pipeline in execution







1. Numbers on 100% basis 2. Nominal equity returns are full-cycle not including any future farm-downs 3. Internal rate of return after tax, full-cycle, excluding effects from farm downs and project financing



#### A HOLISTIC APPROACH

## Contributing to sustainable growth

- Facilitating co-existence offshore and onshore
- Reducing emissions in operations and supply chain
- Improving recycling technology of blades with ambition of no landfill
- Contributing to net positive impact on nature in new offshore wind projects
- Respecting human rights in projects and supply chain

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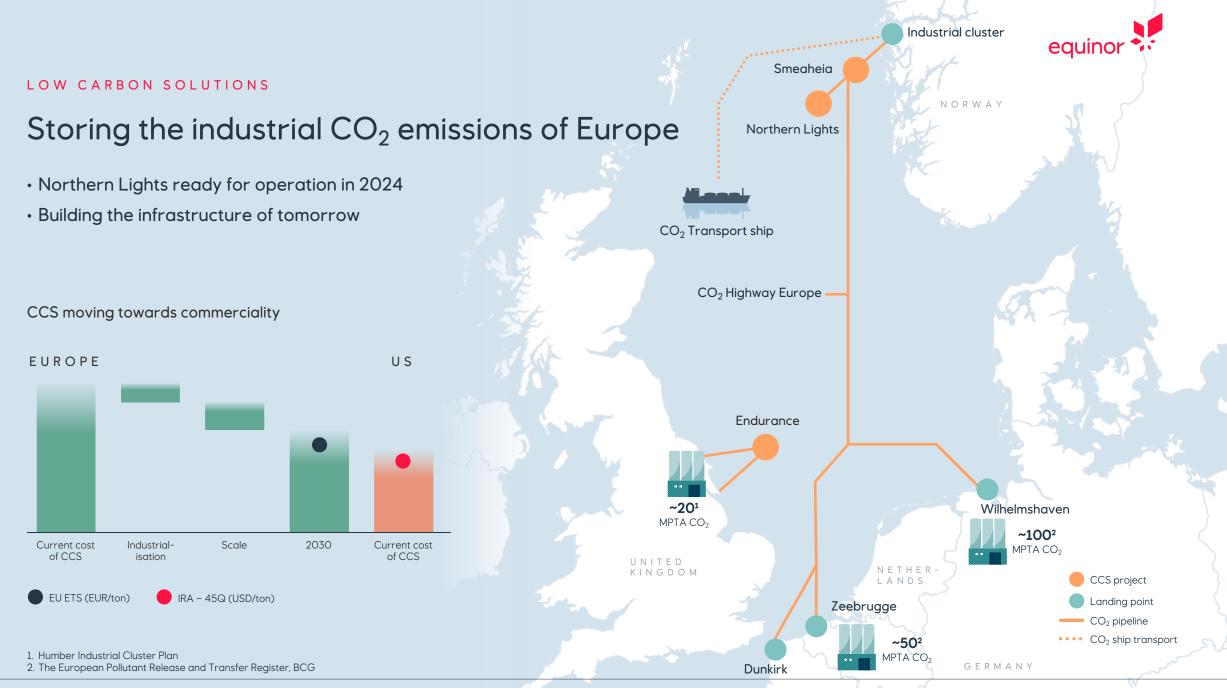
#### MIDSTREAM. MARKETING AND PROCESSING

## Driving industrial and maritime decarbonisation



Irene Rummelhoff EXECUTIVE VICE PRESIDENT MARKETING, MIDSTREAM & PROCESSING



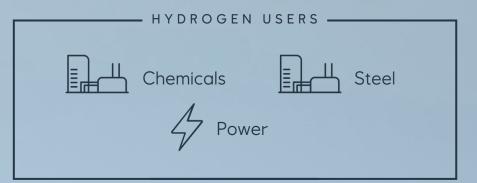


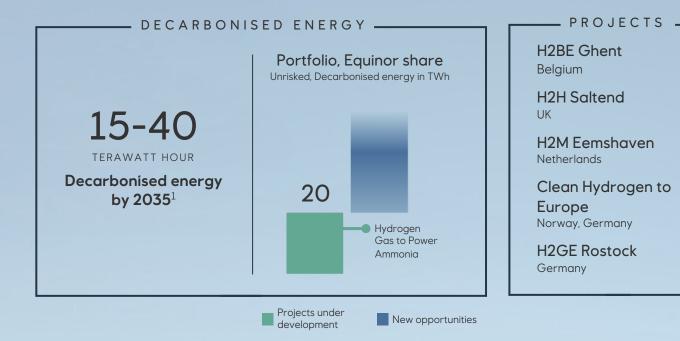


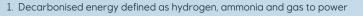
#### LOW CARBON SOLUTIONS

## Transforming natural gas into clean hydrogen

- Producing hydrogen with carbon intensity as low as 1-1.5 kg CO $_2\,$  per kg H $_2\,$
- Developing projects in parallel with emerging market mechanisms
- $\cdot$  Integrated energy offering, combination of CCS, H<sub>2</sub> and clean power











#### SHIPPING

## Driving energy transition in the shipping industry



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EXPLORATION AND PRODUCTION INTERNATIONAL

# Stronger cash flow with lower emissions



Philippe Mathieu EXECUTIVE VICE PRESIDENT EXPLORATION AND PRODUCTION INTERNATIONAL

#### EXPLORATION & PRODUCTION INTERNATIONAL

## A robust high-value portfolio

- Focusing and deepening to improve portfolio robustness
- 15 country exits since 2020, with two more underway
- Deepening in countries with high value generation potential

#### 2023 DELIVERIES

700 THOUSANDS BOE / DAY

Production



 $CO_2$  upstream intensity

 $\begin{array}{l} Scope \ 1 \ CO_2 \ emissions, \\ Equinor \ operated, \ 100\% \ basis \end{array}$ 





0.06

PERCENT

Operated methane intensity

#### OPERATED ASSETS



### PEREGRINO

- Fuel switch<sup>1</sup>
- Vent gas recovery unit
- Biodiversity site-specific inventory



#### **APPALACHIA & TITAN**

- VRU to eliminate flaring
  - Continuous methane monitoring
  - Biodiversity site-specific inventories



#### MARINER

- Emissions Reduction Action Plan
- Methane site survey
- Biodiversity site-specific inventory



. Peregrino gas import is expected to be offline for 2024 due to necessary pipeline repairs

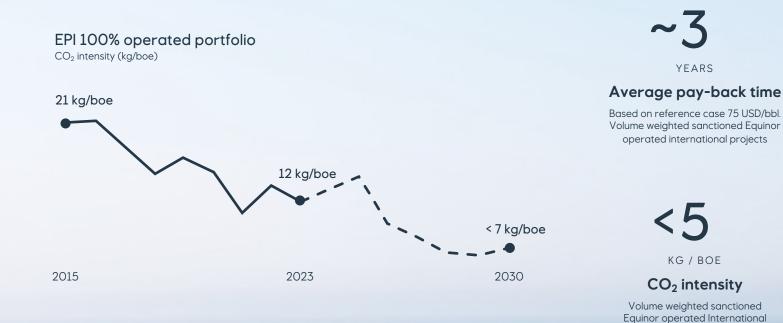
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#### EXPLORATION & PRODUCTION INTERNATIONAL

## **Developing next-generation fields**

- Employing new technology to reduce operated CO<sub>2</sub> intensity
- Driving improvements in working conditions within our supply chain
- Strengthening energy security and supporting resilient host communities



#### PROJECTS COMING ON STREAM<sup>1</sup>



1. Total expected recoverable resources (100%) and indicative start-up years

projects in 2030



#### EXPLORATION & PRODUCTION INTERNATIONAL

## Working with our partners

- Collaborating with partners in non-operated assets to drive emissions reductions and increase transparency
- Active participant in key industry initiatives and signatory to the Oil and Gas Decarbonisation Charter
- Cross-BA collaboration in core countries

#### SUPPORTING NOCS:

- Strategic alliance with Petrobras at Roncador
- MOU with Sonatrach
- MOU with YPF
- MOU with SOCAR
- Supporting Libya NOC











#### ENERGY TRANSITION PLAN

## Overview of climate ambitions

#### Ambition

Ambition				Baseline
year	Ambitions	Boundary	Scope	year
2025	Upstream $CO_2$ intensity 7 kg $CO_2$ /boe	Operational control 100%, upstream	Scope 1 CO <sub>2</sub>	NA
	>30% share of gross capex to renewables and low carbon solutions	Equinor gross capex	NA	NA
2030	Net 50% emission reduction	Operational control 100%	Scope 1 and 2 CO $_{\rm 2}$ and CH $_{\rm 4}$	2015
	>50% share of gross capex to renewables and low carbon solutions	Equinor gross capex	NA	NA
	Reduce net carbon intensity by 20%	Scope 1 and 2 GHG emissions (100% operator basis). Scope 3 GHG emissions from use of sold products (equity production), net of negative emissions. Energy production (equity)	Scope 1, 2 and 3 $\rm CO_2$ and $\rm CH_4$	2019
	Renewable energy capacity 12-16 GW	Equity basis	Installed capacity (GW)	NA
	Upstream $CO_2$ intensity ~6kg $CO_2$ /boe	Operational control 100%, upstream	Scope 1 CO <sub>2</sub>	NA
	Reduce absolute emissions in Norway by 50%	Operational control 100%, Norway	Scope 1 and 2 CO $_{\rm 2}$ and CH $_{\rm 4}$	2005
	5-10 million tonnes $\rm CO_2$ transport and storage capacity per year	Equity basis	NA	NA
	Eliminate routine flaring	Operational control 100%	Flared hydrocarbons	NA
	Keep methane emission intensity near zero	Operational control 100%	CH4	2016
	Reduce maritime emissions by 50% in Norway	Scope 1 GHG emissions from drilling rigs and floatels. Scope 3 GHG emissions from all vessel contracted by Equinor	Scope 1 and 3 CO $_{\rm 2}$ and CH $_{\rm 4}$	2005
2035	30-50 million tonnes $\rm CO_2$ transport and storage capacity per year	Equity basis	NA	NA
	3-5 major industrial clusters for clean hydrogen projects	NA	NA	NA
	Reduce net carbon intensity by 40%	Scope 1 and 2 GHG emissions (100% operator basis). Scope 3 GHG emissions from use of sold products (equity production), net of negative emissions. Energy production (equity)	Scope 1, 2 and 3 $\rm CO_2$ and $\rm CH_4$	2019
2040	Reduce absolute emissions in Norway by 70%	Operational control 100%, Norway	Scope 1 and 2 CO $_{\rm 2}$ and CH $_{\rm 4}$	2005
2050	Net-zero emissions and 100% net carbon intensity reduction	Scope 1 and 2 GHG emissions (100% operator basis). Scope 3 GHG emissions from use of sold products (equity production), net of negative emissions. Energy production (equity)	Scope 1, 2 and 3 $\mbox{CO}_2$ and $\mbox{CH}_4$	2019
	Reduce absolute emissions in Norway near zero	Operational control 100% Norway	Scope 1 and 2 CO $_{\rm 2}$ and CH $_{\rm 4}$	2005
	Reduce maritime emissions by 50% globally	Scope 1 GHG emissions from drilling rigs and floatels. Scope 3 GHG emissions from all vessel contracted by Equinor	Scope 1 and 3 CO $_{\rm 2}$ and CH $_{\rm 4}$	2008

#### See equinor.com for more details