





Review of industry association climate-related policy engagement

May 2024

Table of contents

Executive summary	3	Association specific assessments	14	APPENDIX 1:	35
Introduction	5	American Clean Power Association (ACP)	14	Equinor's expectations to industry associations on climate policy	
Equinor Transition Plan	5	American Petroleum Institute (API)	15	en amiliate peney	
2023 update on climate policies and ambitions	5	Brazilian Institute of Petroleum and Gas		APPENDIX 2:	36
COP 28 – Equinor engagement	6	- Instituto Brasileiro de Petróleo e Gás (IBP)	16	List of membership associations	
Policy and advocacy	6	Canadian Association of Petroleum Producers (CAPP)	17	APPENDIX 3:	38
		Confederation of British Industry (CBI)	18	Payment level bands for industry associations and	36
Our approach – industry associations review	7	Confederation of European Business (BusinessEurope)	19	other organisations	
Addressing misalignment	8	Confederation of Norwegian Enterprises - Næringslivets Hovedorganisasjon (NHO)	20	APPENDIX 4:	39
Governance	8	European Union Chamber of Commerce in China (EUCCC)	21	LobbyMap scoring for the industry associations	33
		Eurogas	22	included in the assessment	
2023 Case studies	9	European Chemical Industry Council (CEFIC)	23		
Case 1: Single-sector cap-and-trade system - Canada	9	European Fuels Manufacturers Association (division Concawe)	24		
Case 2: Jones Act - US	10	European Fuels Manufacturers Association (division FuelsEurope)	25		
Case 3: Methane Regulation – EU	11	Federation of Norwegian Industries - Norsk Industri	26		
		Hydrogen Council	27		
Assessment of industry association climate-related advocacy	12	Hydrogen Europe	28		
		International Association of Oil and Gas Producers (IOGP)	29		
		International Emission Trading Association - IETA	30		
		International Gas Union (IGU)	31		
		The Natural Gas Supply Association (NGSA)	31		
		Nigerian Gas Association (NGA)	32		
		Offshore Energy UK (OEUK)	33		
		Offshore Norge	33		
		WindEurope	34		

Executive Summary

Role of industry associations in 2023

Membership of industry associations provides a platform for engagement on a range of issues related to Equinor's strategy and operations. Such organisations give us a valuable forum for exchange and education on technical issues such as best practice in industrial and safety standards; an opportunity to engage on emerging issues such as the development and deployment of new lowcarbon technologies; and a means of shaping and communicating policy positions with key stakeholders. including governments. Equinor's engagement in industry associations is often focused on a specific region or subset of policies related to our business interests.

During 2023 Equinor was a member of around 130 industry associations, including many with which we have had long standing relationships. The level, breadth and focus of our climate-related policy engagement varies both across these associations and from year to year.

Update of our review methodology

We think it is important to provide transparency regarding our membership of, and involvement in, industry associations, and to conduct regular assessments of their activities and policy positions. As in previous years, this report has been prepared with reference to the Climate Action 100+ Net Zero Company Benchmark. The Benchmark's Climate Policy Engagement Alignment relies on an assessment by InfluenceMap of companies' direct and indirect engagement in industry associations and the quality and accuracy of company disclosures. This year we have modified our approach based on the September 2023 update of InfluenceMap's methodology. Our assessment is based on extensive engagement with our internal company liaison representatives and their review of their 2023 interaction with the industry associations themselves. Our 2023 review provides an in-depth assessment of the 19 industry associations in which Equinor has membership and that appear in InfluenceMap's LobbyMap¹ database. In addition to these, we have assessed three other important associations for Equinor. For our assessments, we have widened the scope, assessing alignment with Equinor's key climate-related policy positions.

Summary of review results

Of the 22 associations evaluated in depth, eight were found to be partially misaligned with specific Equinor climate-related policy positions. Several of these have misalignment outside areas of our business interests and in parts of the world where we have no business. Some of the associations do not have clear. climate-related policy positioning or engagement while others are involved with a specific subset of policies. When focusing on advocacy within the areas of Equinor's business interest, one – the Nigerian Gas Association (NGA) – was assessed as misaligned and two as partially misaligned. During 2023, Equinor withdrew from the NGA. For the other two, the American Petroleum Institute (API) and Canadian Association of Petroleum Producers (CAPP), we have described our engagement and how we work with the associations in detail.

For some climate-related policy advocacy, our assessment finds that submissions filed by our membership associations focused on improvements or practical recommendations for implementation of proposed regulations without challenging their intent or overall objective. In such cases, where LobbyMap has described misalignment in connection with such a filing, Equinor has evaluated this as aligned with our climate-related policy positions.

¹LobbyMap is a database curated by InfluenceMap that assesses and profiles the climate-related policy engagement of companies and industry associations.

Summary of review and alignment with Fauinor climate policies

Industry association	Actions
Misaligned	No longer a member, withdrew from the association in 2023
Nigerian Gas Association (NGA)	
Partially misaligned	Remain in the association while monitoring the specific areas of misalignment.
American Petroleum Institute (API)	 During 2023, we believe Equinor's voice has been a contributing factor in aligning the associations' climate-related advocacy positions in relevant climate-related policy areas For 2024, continue to engage and challenge the association in areas where our positions differ, advocating with others to align the association's position to support our
Canadian Association of Petroleum Producers (CAPP)	climate-related policy positions. Provide an update on the status of misalignment in the 2025 industry association report.
Aligned	Continue to engage with these industry associations on our climate-related policy positions.
American Clean Power Association (ACP)	Continue to monitor alignment of our climate-related policy positions and maintain transparency where we find misalignment.
Brazilian Institute of Petroelum and Gas - Instituto Brasileiro de Pétroleo e Gás (IBP)	
Confederation of British Industry (CBI)	
Confederation of European Business (BusinessEurope)	
Confederation of Norwegian Enterprise (NHO)	
Eurogas	
European Chemical Industry Council (CEFIC)	
European Fuels Manufacturers Association (Fuels Europe and Concawe)	
European Union Chamber of Commerce in China (EUCCC)	
Federation of Norwegian Industries - Norsk Industri	
Hydrogen Council	
Hydrogen Europe	
International Association of Oil and Gas Producers (IOGP)	
International Emission Trading Association (IETA)	
International Gas Union (IGU)	

Natural Gas Supply Association (NGSA)

Offshore Energies UK (OEUK)

Offshore Norge WindEurope

Introduction

Equinor Transition Plan

Equinor is committed to long-term value creation in support of the goals of the Paris Agreement. We aim to be a leading company in the energy transition and have set an ambition to be a net zero company by 2050. We aim to allocate more than half of our annual gross capital expenditure to renewables and low carbon solutions by 2030.

Our energy transition plan details our strategy and actions for delivering on this ambition. Equinor's energy transition plan demonstrates a business model and strategy that is compatible with a transition to a sustainable economy and with the limiting of global warming to 1.5 °C, in line with the Paris Agreement.

Our strategy is to create long-term value while supplying reliable energy with progressively lower emissions within three areas:

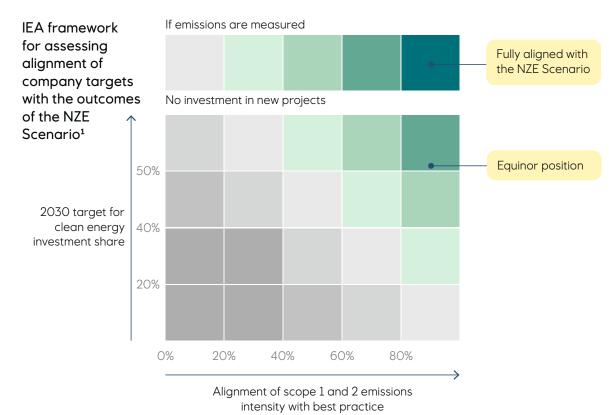
- 1. Optimised oil and gas portfolio, aiming for a focused carbon efficient oil and gas portfolio. Electrification and improved energy efficiency are the most important measures to reduce our emissions.
- 2. High value growth in renewables, both onshore and offshore, aiming to deliver above 65 TWh from renewables power generation by 2035.
- 3. New market opportunities in low-carbon solutions. For carbon capture and storage (CCS) we are aiming for developing our CO₂ transport and storage capacity to 30-50 M tonne/year by 2035. Over time, we also aim to deliver decarbonised energy to the market, such as hydrogen, ammonia, and gas-to-power with carbon capture and storage (CCS).

2023 update on climate policies and ambitions

In 2023 Equinor continued to make progress on the strategy to optimise oil and gas, accelerate high value growth in renewables and develop new market opportunities in low carbon solutions. The climate ambitions were not changed, and the CCS ambition was strengthened by adding a 2035 goal. Gross investments to renewables and low carbon solutions increased from 14% in 2022 to 20% in 2023. In 2023 this amounted to approximately 2.8 bn USD.

In the annual report Equinor used the International Energy Agency (IEA) framework for assessing oil and gas company alignment with its Net Zero Emissions (NZE) scenario (1.5 °C aligned). According to the framework, companies in the sector can only be fully alianed with the NZE scenario if they do not have investments in new oil and gas projects. For companies continuing to invest in new projects, the framework assesses alignment across two dimensions: scope land 2 emissions reductions and plans for investment into clean energy. The combination of Equinor's carbon efficient operations and its 2030 capex ambitions put it in the leading segment for each category.

Equinor's carbon pricing assumptions are in line with a potential scenario where the world moves towards limiting global warming to 1.5 °C relative to preindustrial levels. Equinor applies a default minimum carbon price in investment analysis starting at USD 82 per tonne in 2025, increasing towards USD 115 per tonne by 2030. In countries where the actual or predicted carbon price is higher than our default at any point in time, Equinor applies the actual or expected cost, such as in Norway where both a CO₂ tax and the EU Emission Trading System (EU ETS) apply.



(1) Further details about the IEA framework are available in the report The Oil and Gas Industry in Net Zero Transitions (IEA, 2023).

Figure based on Figure 3.20 An IEA framework for assessing alignment of company targets with the outcomes of the NZE Scenario

COP 28 - Equinor engagement

The 28th UN Climate Change Conference of Parties (COP28) took place in Dubai in the United Arab Emirates in December 2023, and Equinor pledged to take part in two important initiatives that will help accelerate the energy transition.

- We are proud signatories to the historic Oil and Gas Decarbonisation Charter that has been signed by 50 national and international oil producing companies, equivalent to more than 40% of global oil and gas production. In practice, this means that the industry will raise its ambition levels to reduce emissions and report on progress annually.
- Equinor pledged \$25 million to the Global Flaring and Methane Reduction Partnership (GFMR), a multi-donor trust fund, administered by the World Bank announced at COP28, to support flaring reduction and methane abatement in the oil and gas sector.

Equinor also supports the COP 28 Presidency's ambition to triple renewables capacity by 2030. This is aligned with our existing ambition to reach 12-16 GW of renewable capacity by 2030.

Policy and advocacy

Equinor advocates for regulations and frameworks supporting our climate policies and that enable us to deliver on our energy transition plan. Equinor has outlined climate positions on alignment with the Paris Agreement and national climate strategies, CCS and hydrogen, offshore wind, nature-based solutions, and carbon pricing. Equinor also supports transparent sustainability reporting, integrating sustainability in the annual reporting and publishing annual progress reports on the company's energy transition plan.

Membership of industry associations provides Equinor with an ability to share, learn and engage with other companies and important stakeholders, including governments. Equinor has set out expectations to industry associations, reflecting our climate policies, see Appendix 1.

Equinor has published an annual Industry associations review since 2020. The reports are available on our company website: Our climate policies - Equinor.



Our approach – industry associations review

Equinor is a member of around 130 industry associations (see Appendix 2 and 3). Our 2023 review focuses on 22 associations. This includes three Norwegian associations, that are key associations for Equinor, and a subset of member associations that have been assessed and scored by InfluenceMap and included in their LobbyMap database. LobbyMap has assessed 19 of our member associations on their climate policy engagement to determine whether they are aligned with meeting the 1.5°C goal of the Paris Agreement. The associations assessed and their InfluenceMap scores are listed in Appendix 4.

For this report we have assessed the associations for evidence of misalianment with Equinor's climate policies. Some of the associations assessed are global and some are regional, some cover several industry segments (such as the Confederation of British Industry (CBI), the Confederation of Norwegian Enterprise (NHO) and the Confderation of European Business (BusinessEurope)), some cover our broad energy interests (such as Offshore Norge and Offshore Energy UK (OEUK)) and some cover specific sectors (such as Hydrogen Europe, American Clean Power Association (ACP) and Wind Europe). For many of the associations our interest is limited to a specific business area. Both the influence of the association and Equinor's influence in the association varies.

We have assessed the Paris alignment of the highlevel positions of these associations (i.e. well below 2°C, striving for 1.5°C ambition and/or support for ambitious Nationally Determined Contributions (NDCs) and national targets). We have also assessed the associations' policy alignment with Equinor climate-related policies in five areas:

- 1. **Reporting and disclosure:** The associations are assessed on their advocacy related to transparency in disclosing emissions and their support to requirements for more detailed reporting. This may also include proposals for improvements in the reporting.
- 2. Fossil fuel subsidy phase out: The associations are assessed on their support to phasing out fossil fuel subsidies that exacerbate climate change and undermine the effect of other policy measures.
- **3.** Carbon-pricing mechanisms: The associations are assessed on their support to carbon pricing as a key enabler of the energy transition. This includes carbon taxes and cap-andtrade systems and carbon border adjustment mechanisms to prevent carbon leakage and targeted non-market-based carbon mitigation measures, such as performance standards where market-based mechanisms are not possible or effective.
- **4. Energy transition investment:** The associations are assessed on their support to investment in low carbon solutions, such as carbon capture and storage (CCS) and low carbon hydrogen and renewables.
- 5. Material and cost efficient GHG emissions **reductions:** The associations are assessed on their support for reducing GHG emissions, e.g., through supporting ending routine flaring by 2030, direct regulations of methane emissions, electrification, and energy efficiency measures.

In this year's review we have focused on the 2023 engagement of the association. We directly involved 40-50 Equinor representatives in the associations and asked them to describe and assess their 2023 engagements against Equinor's climate-related policies. In addition, we have compiled information from the association's websites, the EU Transparency Register (europa.eu) and US Lobbying Disclosure Act (LDA) website.

In the specific assessments for each association we aim to explain why we are a member of the association, describe the climate-related position of the association, and explain the influence of the association and our influence in the association. We have described 2023 engagements relevant to Equinor and assessed our alignment with the association's position in these engagements.

We have also presented three case studies, describing Equinor advocacy on specific issues of relevance for our business in 2023.

Actions taken to address misalignment are described below and referenced in the assessment of each of the associations. We have included a separate chapter on governance related to entering associations and management level accountability.

Addressing misalignment

Equinor withdrew our membership of the Independent Petroleum Association of America (IPAA) in 2020 and the Australian Petroleum Production and Exploration Association (APPEA) in 2021 due in part to misalignment with our climate policy positions. In last year's industry association review, we concluded that we were misaligned with the US based National Association of Manufacturers (NAM), and the association was notified that our membership was under review. We withdrew from NAM in 2023.

Equinor is a company that continues to produce oil and gas. As such, we are members of industry associations that focus on oil and gas-related issues. Several of these associations represent a broad range of companies, from global energy majors to small independent producers. Where possible, Equinor seeks to influence the position of such associations to ensure that they reflect the policies and value of our company, including support for policies that advance the goals of the Paris agreement.

Equinor is also a company in transition. To support our transition, we are a member of several industry associations related to our low-carbon and renewables businesses. Some of the elements of our climate-related policy will be less relevant to these associations, and they may have no related position or low engagement related to these elements.

When Equinor finds misalignment with our climaterelated policy positions, we clarify the misalignment and assess the position of the association and how we can influence. Thereafter we agree on actions to be taken and how we can measure progress. Our approach is based on the following principles and actions:

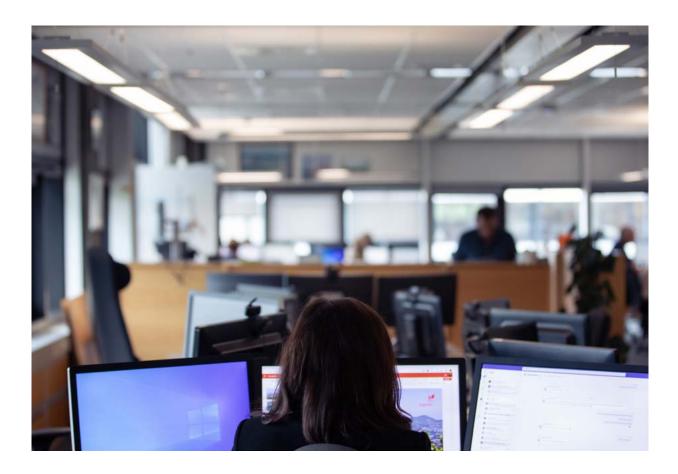
- We are transparent about our misalianment.
- We will inform the association about the misalignment.
- We will propose changes to the policies of the association in line with our positions.
- For those associations where we do not see any improvements over two years, the association's membership will be reviewed.

Specific actions for associations are addressed in the association specific assessments. Equinor evaluates our influencing power and monitors engagement. For those associations where Equinor sees an improvement, we will remain in the association. Generally, contributing to continuous improvement may be more constructive than withdrawal from the association.

Governance

As outlined in Equinor's governing documents, the board is responsible for overseeing the company's strategy, internal controls and risk management, including climate. Senior management (Executive Vice President for Safety and Sustainability) is accountable for climate-related advocacy, policies and practices.

Based on our broad business interests, which reflect that we are a company in energy transition, Equinor will be entering into new associations and leaving some associations over time. Approvals are required before joining an industry association, and all memberships are subject to due diligence and compliance checks and a review of policy alignment before signing up.



2023 Case Studies

Case 1:

Single-sector cap-and-trade system - Canada

Focus of the proposal

In 2021, the Government of Canada announced its intention to cap emissions from the oil and gas sector, aligning the industry at a pace and scale to meet net-zero by 2050. On July 18, 2022, Canada published a Discussion Paper outlining two regulatory options to cap GHG emissions from the oil and gas sector. On December 7, 2023, the government published a Regulatory Framework proposing a cap-and-trade system that sets a regulated limit on emissions from the sector. Broad stakeholder consultations followed the release of both papers. Draft regulations for an emissions cap on oil and gas are expected before the end of 2024.

Equinor's Approach

The single-sector cap-and-trade system proposed by Canada represents a complex policy, owing in part to Canada's existing multifaceted national and regional policy frameworks. The Canadian Association of Petroleum Producers (CAPP) made several detailed submissions to government on the proposed emissions cap reflecting findings from internal modelling and analysis and the interests of their broad energy sector membership (including LNG, natural gas, conventional and offshore oil producers spanning four unique and distinct provinces).

While CAPP's submissions raised important questions and considerations for Canada as it advances its policy design, Equinor opted to make its own submissions to the government to amplify our voice - highlighting our corporate climate commitments and offshore industry perspective on the emergent emissions cap.

Description of engagement with policy makers

Equinor Canada, working closely with our corporate colleagues, made submissions to Canada's 2022 Discussion Paper and 2023 Regulatory Framework document highlighting our policy principles and positions, and offering input into key design considerations from an offshore perspective. Equinor Canada followed our submissions with direct engagements with Canada in 2024, where Equinor shared its alignment with the Government of Canada's broad climate ambitions as reflected in our climate policy positions and Energy Transition Plan.



Case 2:

Jones Act - US

Focus of the proposal

Language to more strictly control the nationality of the workers on board any vessel working on the US Outer Continental Shelf (OCS) was introduced in the US Congress. The purported aim of this legislation was to ensure that US workers would be given the preferential opportunity to work on all vessels operating on the OCS. While there are a great number of vessels working on the OCS which are subject to the Jones Act – the law that states that these vessels are flagged in the US and crewed by a US crew – there are also specialised vessels that work on the OCS that are compliant with the Jones Act, while also being allowed to be flagged in other countries and have specialised crew that travel all over the world working on that specific vessel. The actual application of the proposed legislation would force these vessels to either have a crew entirely from the country of the flag of the vessel, or to have the existing crew exit the vessel and be replaced with a US crew while in US waters. Given the specialization of the work required by the offshore energy industry, there are few vessels in the world that can perform the tasks necessary to support the offshore wind and upstream oil and gas industries. This is compounded by a shortage of US vessel crew and in sum would have a chilling effect on the offshore energy industry, especially when there is already more work than there are vessel hours available.

Equinor's Approach

Understanding that this policy would be detrimental to the offshore oil and gas industry and the emerging offshore wind industry, Equinor first did an evaluation of the proposal and worked with other similarly situated companies in both industries to encourage discussions between the two trade associations: one primarily focused on oil and gas policy and another on renewable energy policy, but each working on deployment issues in the OCS. This led to information sharing and an ability to build a bipartisan opposition to the problematic proposal.

Description of engagement with policy makers

Over the course of the last few years since this policy was first introduced, Equinor has engaged with the Congressman and Senator that introduced the language, as well as members of Congress and the Senate and their staffs to build the coalition to oppose the language. Equinor took meetings as part of trade association directed schedules, as part of the normal Equinor specific advocacy, and along with other companies.



Case 3:

Methane regulation - EU

Focus of the proposal

A new, comprehensive EU regulation on methane emissions reduction in the energy sector was published in December 2023, and it is expected to enter into force June 2024. A regulation is a binding legislative act and must be applied in its entirety across the EU and in Norway if concluded to be European Economic Area (EEA) relevant. The regulation lays down rules for monitoring, reporting and verification of methane emissions in the energy sector, as well as mitigation of those emissions, including leak detection and repair obligations (topside and temporarily plugged wells), and restrictions on venting and flaring. It also lays down rules on tools ensuring transparency of methane emissions from imports of fossil energy into the Union.

Equinor's Approach

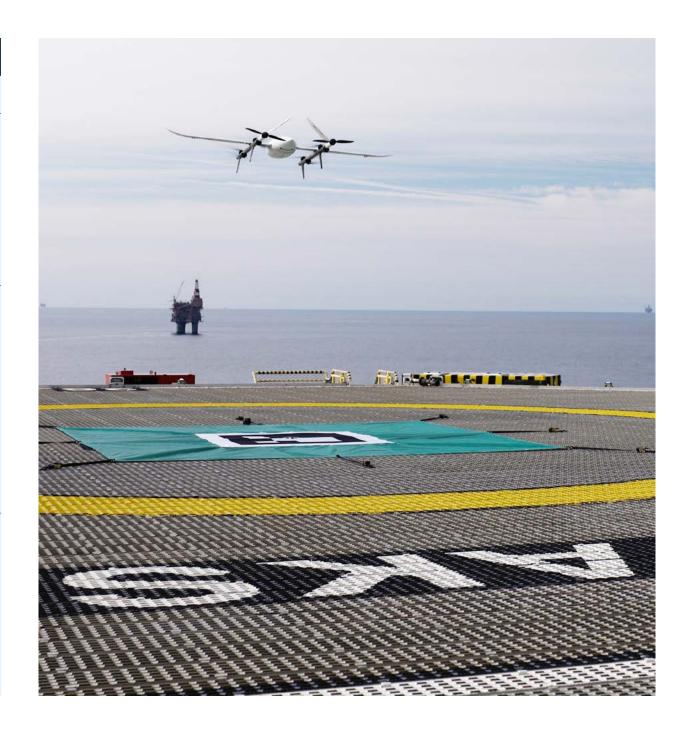
During 2023 Equinor continued its engagement with the EU legislative bodies aiming at further improving the proposed EU methane legislation. Our efforts remained concentrated on:

- Leak Detection and Repair routines, with the aim to adjust the approach in due consideration of the operational context (upstream (onshore, offshore), transmission systems, distribution systems...) and leaving room for technological improvements.
- Flare stack inspections, with the aim to include an alternative method for audio, visual and olfactory (AVO) inspections, which would significantly undercut EU security of supply and increase greenhouse gas (GHG) emissions on the Norwegian Continental Shelf (NCS).
- Importer requirements, with the aim to establish a practical framework to report required methane data from global gas value chains.

Description of engagement with policy makers

Given the widespread applicability of the issues noted above for our industry, our efforts have been channelled through the industry associations that we are a member of, and in this case chiefly through IOGP Europe and Eurogas. Offshore Norway has also been instrumental to engage with the national authorities in key member states to increase awareness of the implications of the methane regulation to national operators and energy importers.

Many of the challenges remain unresolved and/or will be further detailed/clarified through implementing acts and delegated acts. It will be key to stay engaged on this topic and work with the authorities at EU and national level to get to a workable and implementable methane regulation.



Assessment of industry association climate-related advocacy during 2023

Overall summary of 2023 assessment

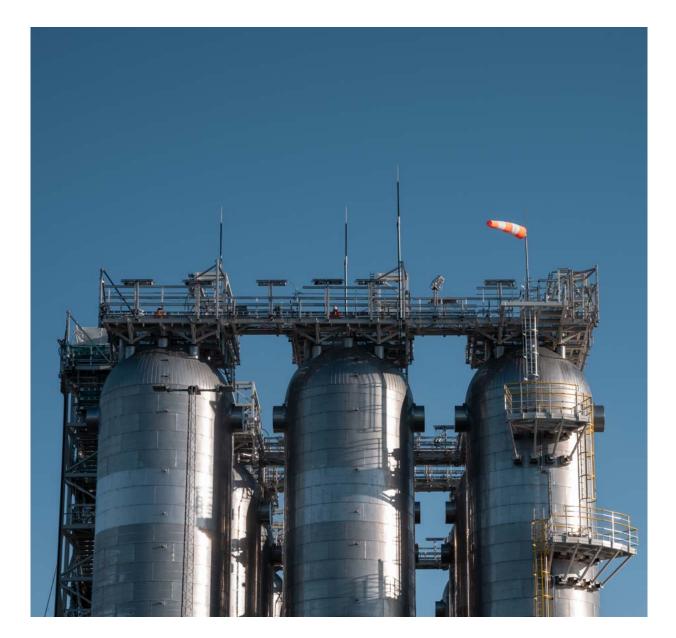
The figure below summarises, for the 22 industry associations assessed in 2023, the level of alignment with the goals of the Paris Agreement and Equinor's climate-related policies covering the followign five areas:

- Reporting and disclosure
- Fossil fuel subsidy phase out
- 3. Carbon-pricing mechanisms
- 4. Energy transition investment
- 5. Material and cost efficient GHG emissions reductions

The explanation for the colour coding used in the table to describe the alignment is provided below:

- **Aligned:** The association is engaged on this topic and its position is aligned with Equinor climate policies
- Partially misaligned: The association is engaged on this topic and its position is partially misaligned with Equinor climate policies
- **Misaligned:** The association is engaged on this topic and its position is not aligned with Equinor climate policies
- O No position/unclear position: The association is not actively engaged on this topic and/or there is a lack of available information about this topic

Some high-level supporting comments are provided in the table. More detailed information is given in the specific review for each association.



Equinor climate-related policy alignment assessment categories

	High level Specific					
	High level			Specific		
Industry associations	Aligned with Paris agreement and supporting NDCs	Reporting and disclosure	Fossil fuel subsidy phase out	Carbon-pricing mechanisms	Energy transition investment	GHG Emissions reductions
American Clean Power Association (ACP)		0	0	0	0	0
American Petroleum Institute (API)	<u> </u>	0	0	0	0	0
Brazilian Institute of Petroleum and Gas - Instituto Brasileiro de Petróleo e Gás (IBP)		0	0	0	0	0
Canadian Association of Petroleum Producers (CAPP)	<u> </u>	0		0	0	0
Confederation of British Industry (CBI)		0	0	0	0	0
Confederation of European Business (BusinessEurope)		0	0	0	0	0
Confederation of Norwegian Enterprise (NHO)		0		0	0	0
EU Chamber of Commerce in China (EUCCC)		0	0	0	0	0
Eurogas		0	0	0	0	0
European Chemical Industry Council (CEFIC)		0	0	0	0	0
European Fuels Manufacturers Association (FuelsEurope and Concawe)		0	0	0	0	0
Federation of Norwegian Industries - Norsk Industri		0	0	0	0	0
Hydrogen Council		0	0	0	0	0
Hydrogen Europe		0	0	0	0	0
International Association of Oil and Gas Producers (IOGP)		0	0	0	0	0
International Emission Trading Association (IETA)		0	0	0	0	0
International Gas Union (IGU)		0		0	0	0
Natural Gas Supply Association (NGSA)		0	0	0	0	0
Nigerian Gas Association (NGA)	•	•		0	•	0
Offshore Energies (OEUK)	•	•	0	0	0	0
Offshore Norge	•	•	•	0	0	
WindEurope				0	0	0

Misaligned Aligned Partially misaligned No position/unclear position

Association specific assessments

American Clean Power Association (ACP)

Information about the association	American Clean Power Association (ACP) is an influential industry association in the clean energy industry in US, representing over 800 energy storage, wind, utility-scale solar, clean hydrogen and transmission companies. ACP is committed to meeting America's national security, economic and climate goals with fast-growing, low-cost, and reliable domestic power.
Climate position	ACP demonstrates positive and active engagement to support US climate policies, primarily on federal level, but also on state level. It acknowledges the outcomes of the IPCC reports and supports the energy transition. ACP is instrumental in moving the Influence Reduction Act (IRA) forward. It is pushing expansion of offshore wind and has a high influence in this field.
Equinor's role and influence	Equinor is represented by senior management on board level. We have an influence on the federal level and through the New York affiliation.
Why Equinor is a member	ACP is important to Equinor due to their strong advocacy for renewables, and in particular for offshore wind. ACP advocates primarily at federal level, but also at state level. It has a separate affiliate on Offshore Wind and a New York affiliation, which is important for our Empire Wind project in New York state.
Alignment with Equinor's climate policies	Aligned. ACP has a strong position in advocating energy transition investments and is aligned with our climate polices.
2023 engagement	In 2023 ACP has advocated for continuation of IRA, and that tax incentives and payments are distributed in an expedited and effective way.
Equinor engagement in 2023	Equinor has supported ACP's engagement.
Action to be taken	None.
References	American Clean Power Statement on IPCC report ACP Comments on IRA Implementation



American Petroleum Institute (API)

Information about the association	The American Petroleum Institute (API) is the largest national trade association of the oil and natural gas industry in US, with around 600 members. Historically, API has been a standards-setting organisation for the industry, and has developed more than 800 standards to enhance operational and tecnhical safety, efficiency, and sustainability. Today, API is also an influential lobbying organization at the federal and state government levels, engaging on key legislative, regulatory, and policy initiatives related to energy development and climate change. API's influence is a product of the association's financial resources, broad membership base, and technical expertise. Through its political action committee (PAC), API contributes to political campaigns supporting candidates who align with its views on energy and climate policy. Equinor's membership dues do not flow to API's PAC.
Climate position	API acknowledges the need for the oil and gas industry to play a constructive role in addressing climate change. API supports the ambitions of the Paris Agreement and global action to reduce greenhouse gas (GHG) emissions. API's climate principles state the association's support for environmental policies, like the direct federal regulation of methane, carbon pricing, and transparent environmental, social and governance (ESG) reporting. API has drawn criticism over nuanced positions on these topics despite directionally supporting them. For example, API believes methane reduction requirements should be balanced to minimise associated production losses, that any carbon price should be market-based and economy-wide and not just imposed on the industry, and that climate disclosures should focus on highly-material emissions and practices. API advocacy includes supporting the use of technologies that could reduce the carbon intensity of oil and gas production and use, including carbon capture, use, and storage (CCUS) and methane leak reduction efforts. API's positions on climate policy are moderated by ensuring that transitions in energy policy are realistic and do not undermine economic stability or energy security. API emphasises the continued need for oil and gas in the global energy mix and advocates for a balanced approach to energy policy that accommodates various energy sources.
Equinor's role and influence	Equinor's country manager sits on API's Board of Directors, and company representatives participate in various committees, subcommittees, and working groups dedicated to relevant topics for our business. Committees and working groups play a critical role in shaping API's policy positions and strategies, and Equinor seeks to influence the association's positions through active participation. While Equinor is just one of 600 members, we form coalitions with likeminded stakeholders to support specific policies or initiatives, leveraging collective influence to steer the association's direction.

Why is Equinor a member	API offers Equinor the opportunity to participate in standards and certifications setting, which ensures safety, reliability, and compliance, provides Equinor with the latest market intelligence, research and industry data to inform business decisions. API creates a forum for Equnior to influence domestic federal climate policy with a cadre of stakeholders.
Alignment with Equinor's climate policies	Partially aligned.
2023 engagement	In 2023 API has actively contributed to shaping the policies for Carbon Capture and Sequestration (CCS) & Inflation Reduction Act (IRA) tax provisions. API is supporting the methane regulation in general, but has advocated for select changes to optimise the implementation of the regulation, and opposed the methane fee in the IRA. API has also voiced concerns regarding the Security Exchange Commission (SEC) newly finalised regulation on disclosure of GHG emissions on publicly-traded companies for creating too many complex requirements that are not necessarily material to investors. The SEC acknowledged the concerns and eliminated the Scope 3 requirements.
Equinor engagement in 2023	Equinor's influence has been particularly felt on the issue of methane regulation and GHG emission reduction. Equinor's influence on methane/GHG-specific policies demonstrates a proactive approach to environmental stewardship and leadership towards collective action. Equinor, along with key partners, has helped moderate API's stance on emissions from the oil and gas sector and directed the association to be more aligned with broader climate initiatives.
Action to be taken	API has had meaningful progress in some areas, as methane and carbon pricing, and will be instrumental in setting safety, environmental and technical standards for CCS. Equinor will continue to influence in the committees of relevance to our business.
References	API article on Natural Gas is Key to Addressing Ambitions of the Paris Agreement API article on CCS API comment to the US Environmental Protection Agency (EPA) API concerns on SEC Risk Disclosure Rule

Brazilian Institute of Petroleum and Gas - Instituto Brasileiro de Petróleo e Gás (IBP)

Information about the association	The Brazilian Institute of Petroleum and Gas - Instituto Brasileiro de Petróleo e Gás (IBP) represents all oil and gas companies in Brazil, both upstream, midstream, and downstream. Its main objective is to promote the development of a competitive, sustainable, ethical, and socially responsible petroleum, gas, and biofuels industry in Brazil. IBP issues guidelines for the industry and has specific committees on climate, carbon market and offshore wind and a sustainability management committee.
Climate position	IBP supports the Paris Agreement and actions in line with a 1.5°C target. They are actively engaged in the energy transition and discuss carbon markets. IBP advocates for the continued role for fossil fuels in the future energy mix, while supporting an expanded role for biofuels. IBP is emphasising the need for policies to not negatively impact the economy or competitiveness of the industry.
Equinor's role and influence	Equinor is represented on the board and in various committees, including the climate change committee. As the second largest operator in Brazil, we have medium influence.
Why Equinor is a member	IBP advocates for the energy sector in a more efficient way than we would be able to do ourselves. They are updating their member companies on relevant legislations and facilitates alignment discussions between the member companies.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	IBP has prepared an inventory of oil and gas emissions for the first time in Brazil. This is available internally for contributors, and is important to increase transparency, as a baseline for emission reductions and to be prepared for regulations on emissions disclosure. IBP is actively engaging in discussions about legal and regulatory framework on CCS. IBP has participated in discussions on carbon markets through the National Industry Confederation (CNI) and outlined an initial position on carbon pricing
Equinor engagement in 2023	Equinor has been supportive to preparing an emissions inventory and transparent disclosure of emissions. Equinor is supporting their initial positions on carbon markets and their posisions on CCS.
Action to be taken	None.
References	<u>Publicações - IBP</u>

Canadian Association of Petroleum Producers (CAPP)

Information about the association	The Canadian Association of Petroleum Producers (CAPP) is a trade association that represents the interests of upstream petroleum and natural gas companies in Canada. CAPP members produce about 80% of natural gas and oil in the country.
Climate position	CAPP works with the governments on a national and provincial level to meet both emissions reduction objectives and the ambition of the Paris Agreement. CAPP is also supportive of the opportunities for the industry in the energy transition, e.g. carbon capture, utilisation and storage (CCUS). CAPP states that any pathway to net zero includes the continuous investments in and efficient use of oil and natural gas. They are negative to Canada setting overly ambitious short term targets that could lead to potential shut-ins, which would have large negative impacts on the Canadian economy and the consumers. CAPP states that the sector is committed to working with governments to achieving net zero targets by 2050 and believe that the sector can help achieving the goals, given enough time to develop and deploy technology. As environmental policy mechanisms, such as carbon pricing and methane regulations are just starting to hit full stride, they advocate for the government to give time for the policies to mature before setting harsh short-term targets.
Equinor's role and influence	Equinor's Canada Country Manager is a member of the National Policy Group, representing heads of companies, and he uses that venue to share, and as much as possible, influence CAPP direction and policy. Equinor Canada focuses its relationship with CAPP on activities directly tied to offshore upstream activity, and are able to influence on policies related to this sector.
Why is Equinor a member	CAPP is providing business awareness and intelligence, including issue monitoring and advocacy related to standards, regulations and policy across a range of operational and strategic areas of interest. CAPP's regional support includes extensive coordination and engagements on all unfolding regulatory requirements for offshore safety, environment, climate, emergency preparedness, publishing and maintenance of industry Code of Practice and supporting safety standards publishing associations (such as the Canadian Standards Association). CAPP technical working groups and committees provide input into regulatory design and development, guidance, and standards and certification across a wide range of operating areas and topics.

Alignment with Equinor's climate policies	Partially misaligned.
2023 engagement	CAPP has advocated against the emissions cap mechanisms proposed on a federal level, as being overly complex, unnecessary and based on wrong input. CAPP has also expressed concerns with the impact the emissions cap could have on different hydrocarbon streams and the negative impact it could have on investments in the energy sector.
Equinor engagement in 2023	Equinor Canada is partly supporting CAPP's concern with the proposed emissions cap, and decided to submit a separate file (see case study). Equinor Canada has prioritized its efforts on the methane file and limited its engagement on methane to the offshore only. There may be aspects of CAPP's onshore advocacy and engagement that are misaligned with Equinor's global positions. Equinor's global reputation as a leader in methane management has enabled Equinor to be more influential at CAPP's offshore tables and with our JV partners with respect to methane regulations for the offshore. Equinor's voice was heard and reflected in government's proposal to move the management of methane for the offshore under the FORRI Regulations, (Offshore only regulatory framework managed jointly under the Accords Act), and to ensure that the amended regulations reflect offshore operating standards. Equinor will continue to play an active role in offshore-focused methane discussions with Canada in 2024.
Action to be taken	Given Equinor's small operated footprint in Canada and non-final investment decision (non-FID) status on the Bay du Nord development project, Equinor's ability to influence CAPP advocacy in areas of misalignment is limited. That said, our global reputation as a leader in low carbon intensity production gives us an outsized voice in the climate policy discussions at the regional Atlantic Canada CAPP table where we are able to exert moderate influence (often working through JV partners and other third-party allies to strengthen positions and advocacy). We have built a strong connection and relation directly with CAPP CEO and have had some success raising issues and making Equinor's position known and visible within CAPP.
References	CAPP letter on emission reductions CAPP response to draft federal methane amendments

Confederation of British Industry (CBI)

Information about the association	CBI is the UK's main business association, with around 1100 member companies. CBI is facilitating networking and knowledge sharing between the companies, analyses policies, informs decision making and advocates for policies that benefit the industries.
Climate position	CBI supports UK's net-zero target and advocates for accelerated action to reach the goal. CBI is technology neutral.
Equinor's role and influence	Equinor is engaged in both oil and gas business, renewables and low carbon solutions in UK and can exert some influence on policies related to these sectors.
Why Equinor is a member	CBI is important both for collaboration and to be updated on policies and regulations.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	In 2023 CBI has advocated for creating an improved tax system, to accelerate green investments and boost UK competiveness.
Equinor engagement in 2023	Equinor has engaged on oil and gas taxation policies proposed by the government and opposition party to maintain predictability in Equinor's UK investments.
Action to be taken	None.
References	CBI calls for tax plan



Confederation of European Business (BusinessEurope)

Information about the association	The Confederation of European Business, shortened as BusinessEurope, is a lobby group representing enterprises of all sizes in EU and seven non-EU European countries. It is made up of 42 national industry and employers' organisations. BusinessEurope has around 33 million member companies
Climate position	BusinessEurope fully supports Paris Agreement and supports EU's Green Deal industrial plan. However, BusinessEurope stresses the industry perspective and is fighting to preserve the competitivenesss of European industry. Thus, they are adovating for reducing the reporting burden and bureaucracy, reducing energy taxation and preparing more realistic timelines for the energy transition. Their opinions reflect the majority of the national organisations.
Equinor's role and influence	Equinor has no direct role in the organisation, but we are a member of the advisory board that meets four times a year. Equinor has no direct influence on policy positions, but can influence through the national organisations, as the Confederation of British Industry (CBI) and the Confederation of Norwegian Enterprises (NHO). The national organisations need support from other national organisations to be influential.
Why Equinor is a member	As a large European industry company and Europe's largest gas provider, it is a matter of course to be a member of BusinessEurope. BusinessEurope is advocating for good social benefits and a just transition and is active in social dialogues with the unions. The association is advocating for preserving and enhancing the competitiveness of the European industry in the energy transition. Through BusinessEurope Equinor also has a say in joint international statements, in particular on transatlantic cooperation ahead of the EU-US Trade and Technology Council. We also receive invites to business oriented meetings with non-EU countries, including Latin America and Africa (Global Gateway initiative).
Alignment with Equinor's climate policies	As BusinessEurope represents 42 different national organisations, and we have no direct role, our ability to influence is limited.
2023 engagement	BusinessEurope has advocated for slowing down the phase-out of free allowances and application of the Carbon Border Adjustment Mechanism (CBAM) and including export rebates to avoid carbon leakage. BusinessEurope acknowledges that CBAM can be an effective tool to help European industry to decarbonise and has engaged in suggesting improvements. BusinessEurope supports the Net Zero Industry Act (NZIA) with clear goals for European clean tech by 2030 and simplifying and fast-track permitting, but the association has also suggested improvements to include more industries and remove regulatory and administrative barriers. At COP28 BusinessEurope stressed the importance of all G20 countries, and not only EU, agreeing on the 2030 climate targets.
Equinor engagement in 2023	Equinor has not experienced cases in 2023 where our positions are directly misaligned with BusinessEurope's in areas of relevance to us, but we acknowledge that we have a limited influence.
Action to be taken	None.
References	BusinessEurope message for COP28 BusinessEurope Messages to EU Competitiveness Council of 2 March 2023 BusinessEurope response on reporting obligations during the transition period of CBAM

Confederation of Norwegian Enterprises - Næringslivets Hovedorganisasjon (NHO)

Information about the association	The Confederation of Norwegian Enterprise (in Norwegian Næringslivets Hovedorganisasjon (NHO)) is Norway's major organisation for employers and the leading business lobby. The association has 33 000 member companies and advocates for policies that support business growth and development in Norway. NHO is a member of BusinessEurope, but needs to get support from other members to have an influence there.
Climate position	NHO is supporting the Paris Agreement and Norwegian climate goals and support EU's mandate and the global energy pledge to triple global renewable capacity and double global energy efficiency rate. NHO has a technology agnostic approach to hydrogen that aligns with Equinor's views. In relation to advancing pricing of carbon globally and addressing carbon leakage, NHO has advocated for improvements to the EU's CBAM, including related to treatment of scrap metal. NHO is advocating for keeping the EU-ETS system and avoid interventions. Through Konkraft (see explanation under Offshore Norge), NHO contributes to ensure development of the NCS, delivers annual climate reports and ensures support for electrification of NCS.
Equinor's role and influence	Equinor is represented on the board and has a high influence in Norway.
Why Equinor is a member	NHO is an important organisation for employers in their relationship with government and organised labour. NHO is a is monitoring, reviewing, and providing information on upcoming regulations and European Commission initiatives and activities to the NHO community.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	NHO has been involved in dicussions about radial versus hybride cables, which is an important discussion for offshore wind in Norway. NHO is also active in prioritization of which parts of EU's Fit for 55 package to implement first. NHO has also assisted Offshore Norge in their comments to the EU Methane Directive.
Equinor engagement in 2023	Actively contributing to the relevant 2023 engagement.
Action to be taken	None.
References	a-nordic-climate-vision.pdf (nho.no)

European Union Chamber of Commerce in China (EUCCC)

Information about the association	As the independent voice of European businesses in China, the European Chamber of Commerce in China (EUCCC) seeks greater market access and improved operating conditions for European Companies in China. The Chamber is recognised by the European Commission and the Chinese authorities as the official voice of European business in China. The chamber has more than 1700 members across China.	
Climate position	The EUCCC welcomes the Paris Agreement as a clear signal to EU businesses in China to scale up innovation and investments in climate solutions. The EUCCC supports China's 2030 peak emissions and 2060 carbon neutrality goals. There are three working groups designated to energy, environment and carbon markets, covering over 300 companies. The working groups function as channels for Chinese government stakeholder engagement. Members regularly provide feedback to the Chinese authorities on regulations, standards, and technologies in China.	
Equinor's role and influence	Equinor is regarded as a leader in energy transition in China. Equinor is not on the board or in the subcommittees, and we have limited influence. Currently Equinor focuses on supply chain engagement in China.	
Why Equinor is a member	Equinor China has been a member of the EUCCC since 2014. It is the most important communication channel for European companies towards Chinese authorities. We can also benefit from interactions with the business communities and get the most up-to-date download of policy analysis and business trends from the chamber.	
Alignment with Equinor's climate policies	Aligned, although Equinor is not pursuing project investment opportunities in China.	
2023 engagement	The EUCCC engaged primarily positively with climate-related regulations in 2021-23. In a July 2023 webinar, the EUCCC appeared to support the EUCarbon Border Adjustment Mechanism (CBAM). In September 2023 position papers, the EUCCC supported the inclusion of 'high-emitting sectors', such as the building and chemicals sectors in the EU Emissions Trading System (EU ETS) and suggested that delays due to poor reporting was hindering China's decarbonisation progress. The EUCCC engaged consistently positively with energy efficiency standards in 2022-23, stating support for continuing to raise minimum energy performance standards in a September 2023 position paper. In a September 2023 position paper, the EUCCC supported renewable energy legislation in China, such as renewable portfolio standards and rules to incentivise renewable projects. The EUCCC supported policies to incentivise the uptake of sustainable aviation fuels in a September 2023 position paper.	
Equinor engagement in 2023	Equinor participated in EUCCC's annual Business Confidence Survey and attended quite a few meetings and webinars hosted by EUCCC on various energy/climate related topics. EUCCC leaders also received Equinor delegations from Brazil and Norway to share views on China including energy and climate policies.	
Action to be taken	None.	
References	2023 Environment Working Group position 2023 Energy Working Group position 2023 Carbon Markets Working Group position	

Eurogas

Information about the association	Eurogas is an association of 104 companies and associations, covering gas wholesale and retail gas markets and the distribution of natural gas, biomethane and hydrogen. The organisation aims to secure a well functioning gas market in Europe with free access, a good infrastructure, security of supply, fair competition and long term opportunities.
Climate position	Eurogas is generally supporting the Paris Agreement, carbon pricing mechanisms and energy transition. It is advocating for gas as an important enabler in the energy transition and for the long term use of abated gas (including biomethane, decabonised and renewable hydrogen).
Equinor's role and influence	Equinor, as one of the largest suppliers of Natural Gas to Europe, is a full member with board representation.
Why Equinor is a member	Equinor, in combination with the Norwegian state's gas volumes, represents nearly 30% of the gas market in Europe, and the organisation is of importance to us as it represents a signifant part of the European gas value chain with a voice for ensuring a well functioning and competitive gas market.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	Eurogas is generally supporting the EU methane regulation, but has given improvement proposals to ensure feasibility, efficiency and suitability. In response to the energy crisis, Eurogas has advocated for additional liquified natural gas (LNG) infrastructure investments in Europe to diversify gas supplies and enhance short term energy security.
Equinor engagement in 2023	Equinor has supported Eurogas' comments to the EU methane regulation and their positions on energy security. Equinor has not engaged in the LNG infrastructure position.
Action to be taken	None.
References	Article on Eurogas urging US to prioritize gas exports GasNaturally recommendations on the EU methane regulation

European Chemical Industry Council (CEFIC)

Information about the association	The European Chemical Industry Council or CEFIC is the main European trade association for the chemical industry, representing 28 000 large, medium and small chemical companies in Europe.
Climate position	CEFIC is generally supporting the Paris Agreement and the EU Green Deal, but it is advocating against many of the more detailed regulations to ensure competitiveness for the industry in Europe.
Equinor's role and influence	Equinor is Europe's largest methanol producer, and we are in the board of the methanol working group. Methanol is one of the main feedstocks for several petrochemical and chemical processes.
Why Equinor is a member	Equinor's engagement in CEFIC is related to methanol. CEFIC is important for us to get an overview of directives and standards of importance for our industry and as a meeting place for the industry.
Alignment with Equinor's climate policies	Aligned on the topics of our interest
2023 engagement	In 2023 CEFIC has issued a manifesto to support a climate neutral and competitive Europe. The manifesto is stressing the importance of free trade agreements. CEFIC has also published a position paper to suggest improvements to the EU Net Zero Industry Act and improve competitiveness. CEFIC has been a driver for the Antwerp declaration that was signed early 2024.
Equinor engagement in 2023	Equinor's has supported CEFIC's engagement on the EU Emissions Trading System (ETS) reform, advocating for the inclusion of export rebates and the continuation of the free allocation of emissions allowances in the EU ETS.
Action to be taken	None.
References	CEFIC's Manifesto for the 2024-2029 EU legislative term CEFIC Position paper on NZIA



European Fuels Manufacturers Association (division Concawe)

Information about the association	CONCAWE carries out scientific research on energy transition, safety, air quality, emissions and discharges, waste, toxicology and eco-toxicology, product stewardship, occupational health, road, aviation and maritime fuels and cross-border pipeline performance. The knowledge gained is shared openly and is used by FuelsEurope as the voice of the European Fuel Manufacturing industry, representing 38 companies in the EU.
Climate position	In the complex world of environmental and health science, Concawe seeks to uphold three key principles: sound science, transparency, and cost-effectiveness. Concawe is engaged in a wide range of partnerships and maintains contacts with other industry sector associations, as well as international organisations. It has observer status at the United Nations Economic Council for Europe (UNECE), the OSPAR Commission (for the protection of the marine environment of the North-East Atlantic) and the World Health Organisation (WHO) and contributes to all EU Commission initiatives relevant to its field of activity (See FuelsEurope).
Equinor's role and influence	Equinor is represented in the Concawe Scientific Committee, REACH (EU legislation on chemical substances) and other committees and working groups and has influence on their positions. As we only have one refinery, we have no regular seat on the European Fuels Manufacturers Association (EFMA) board.
Why Equinor is a member	Membership in Concawe provides Equinor with access to knowledge, competence, and a network of scientific and advocacy resources. It helps us understand the regulatory requirements, remain compliant and consolidate our view and actions with the rest of the industry. In addition, the REACH services provided by Concawe secures compliance with regulations and covers all Equinor's substances and legal entities (~50+ substances).
Alignment with Equinor's climate policies	See FuelsEurope.
2023 engagement	Concawe has performed a high number of studies by externals supported by the Concawe team. In addition, Concawe facilitated a survey of perfluoroalkyl and polyfluoroalkyl substances (PFAS) containing equipment at refineries as input to the European Chemicals Agency (ECHA) hearing summer 2023.
Equinor engagement in 2023	Equinor has participated in various Concawe management groups and specific task forces and given input to and provided quality control of scientific studies. Equinor Mongstad has cooperated with Concawe in collecting real data emission analyses on the site to be used by Concawe. The refinery also participated in the PFAS survey.
Action to be taken	Equinor will continue to contribute to Concawe's scientific fact based and high-quality reports. For upcoming Best Available Techniques Reference documents (BREFs), it will be important for Equinor that the required Best Available Techniques-Associated Emission Level (BAT-AEL) is realistic, possible to verify by analysis and by various methods. Equinor will follow-up PFAS survey of refinery equipment disposal in April-May 2024.
References	Concawe reports and publications

European Fuels Manufacturers Association (division FuelsEurope)

Information about the association	FuelsEurope is the voice of the European fuel manufacturing industry, representing 38 companies in the EU.
Climate position	FuelsEurope supports the Paris Agreement and the objectives of the European Green Deal, but are questioning how the proposed policies can create the necessary framework conditions for a competitive EU economy. It is supportive of carbon pricing but is negative to phasing out EU Emissions Trading Systems (EU ETS) quotas without other compensating measures, as it will negatively influence the competitiveness of European fuel producers, primarily related to export. For example, FuelsEurope advocates for the role of biofuels and e-fuels and in favour of a technologically neutral approach to the decarbonisation of transport.
Equinor's role and influence	Equinor is represented in the Issue Management Committee and other committees and working groups and has a medium influence on their positions. As we only have one refinery we have no regular seat in the board.
Why Equinor is a member	FuelsEurope is advocating towards EU institutions for the refineries in Europe. In addition to the advocacy work, the association is important for providing useful information about EU regulatory processes.
Alignment with Equinor's climate policies	Partly misaligned on carbon pricing and energy transition investments, but aligned on emissions reductions.
2023 engagement	FuelsEurope has advocated for improving the EU Fit for 55 framework to adjust the regulations on biofuels coprocessing, to be more technology neutral and to avoid deindustrialisation in Europe.
Equinor engagement in 2023	Equinor has supported FuelsEurope's advocacy on biofuels, to simplify the regulations and reduce total greenhouse gas (GHG) emissions. Equinor has exerted influence on FuelsEurope to advocate for counting actual emissions from fossil fuels.
Action to be taken	Equinor will continue to influence FuelsEurope to ensure alignment with our climate policies.
References	FuelsEurope recommendations on EU Net Zero Industry Act

Federation of Norwegian Industries - Norsk Industri

Information about the association	The Federation of Norwegian Industries - Norsk Industri has around 3000 member companies, and is the largest association within the Confederation of Norwegian Enterprise (NHO). Norsk Industri works for framing conditions for businesses in sectors and industries. Norsk Industri is covering a broad spectrum of onshore based companies.
Climate position	Norsk Industri is supporting the Norwegian climate targets, supporting the Paris Agreement - cutting emissions minimum 55% compared to 1990 levels, and to net-zero in 2050 and addressing technologies needed and dilemmas to limit global warming to 1.5°C. Norsk Industri is lobbying on behalf of the industry to achieve efficient measures for net zero and to accelerate the energy transition through creating a good framework for the companies, build a competitive supplier base and offtake solutions. Norsk Industri has not supported setting a final date for the oil and gas industry. Through Konkraft (see explanation under Offshore Norge), NHO contributes to ensuring development of the Norwegian Continental Shelf (NCS) and delivers annual climate reports and ensures support for electrification of NCS.
Equinor's role and influence	Equinor is represented on the board, representing our onshore plants in Norway, and has strategical influence.
Why Equinor is a member	Norsk Industri is the most influential association representing industry in Norway, and is an important voice for the industry towards the authorities and other associations and also EU.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	Norsk Industri has engaged in several topics of importance for the energy transition, e.g. offtake solutions for offshore wind (hybrid versus radial cables), electrification of offshore installations and future electricity needs and energy security. They have negotiated with the government on the renewal of the CO_2 compensation scheme, and worked on responding to the Government's "Climate Partnership" initiative, which was paused during the negotiations on the said CO_2 compensation scheme. This work has now resumed.
Equinor engagement in 2023	Equinor has engaged in the discussions, and although there are several dilemmas, there has been no controversy
Action to be taken	None.
References	Norsk Industri Energy Transition Norway 2023

Hydrogen Council

Information about the association	Hydrogen Council is a global CEO led association with around 140 member companies from North America to Asia-Pacific, Europe, Africa and the Middle East and North Africa (MENA) region, across the entire hydrogen value chain. The Council was established by 13 companies on World Economic Forum (WEF) in 2017 to develop the hydrogen economy and promote the use of Hydrogen as an enabler for a sustainable and secure energy future. The Council is committed to unlocking the sustainability potential of hydrogen through coalitions for action, boosting sustainable economic growth, creating quality jobs, and delivering social value.
Climate position	Hydrogen Council is supporting the goals of the Paris Agreement, emission reductions and promotes hydrogen as an enabler for energy transition. The association supports low carbon hydrogen as an enabler to scale up infrastructure and enable a transition to renewable hydrogen.
Equinor's role and influence	Equinor has decided to withdraw from the association in 2023 (formally the contract will be terminated in 2024) and has therefore low engagement and limited influence.
Why Equinor is a member	Hydrogen Council is contributing with useful data sets from the member companies, useful reports on hydrogen and has become an important voice for hydrogen globally. However, Equinor has decided to withdraw from the association, as we will focus our limited resources on markets closer to our core business.
Alignment with Equinor's climate policies	No misalignment.
2023 engagement	Not known, as Equinor was not an active member.
Equinor engagement in 2023	No engagement.
Action to be taken	None.
References	Hydrogen Council



Hydrogen Europe

Information about the association	Hydrogen Europe is the European association representing the interest of the hydrogen industry (more than 500 companies) and its stakeholders. The association is promoting hydrogen as an enabler of a zero emission society. It has a high influence in EU on hydrogen positions.
Climate position	Hydrogen Europe supports the Paris Agreement and energy transition, and is actively advocating for the development of the hydrogen market and required infrastructure. Although it considers low carbon hydrogen as an enabler for the energy transition and is pushing technology neutrality, its advocacy efforts are primarily focusing on renewable hydrogen.
Equinor's role and influence	Equinor has been represented on the board of directors (BoD) (2020-2023), but is not a member of the board now and has therefore limited influence.
Why Equinor is a member	Through Hydrogen Europe Equinor can influence EU's hydrogen policy and hydrogen research portfolio
Alignment with Equinor's climate policies	Aligned with Equinor climate policies.
2023 engagement	Hydrogen Europe has advocated for the introduction of auctions for low carbon hydrogen production under the domestic arm of the Hydrogen Bank (under the Innovation Fund). Hydrogen Europe has submitted comments to position papers on key policy files, such as the Renewable Energy Directive (REDIII), the RED II Delegated acts on Renewable Fuels of Non-Biological Origin (RFNBO) and the Gas and Hydrogen package. In its comments and suggestions, Equinor has advocated for not discriminating low carbon hydrogen and for the importance of developing the required hydrogen infrastructure, including under the Trans-European Networks for Energy (TEN-E) framework for cross-border strategic Projects of Common Interest (PCIs) and Projects of Mutual Interest (PMIs). Hydrogen Europe has advocated for carbon capture and storage (CCS) as a critical technology in the Net Zero Industry Act (NZIA).
Equinor engagement in 2023	Equinor is aligned with Hydrogen Europe's positions on most issues.
Action to be taken	None.
References	Public consultations Hydrogen Europe

International Association of Oil and Gas Producers (IOGP)

Information about the association	IOGP is the voice of the upstream oil and gas industry, representing around 40% of the oil and gas produced worldwide.
Climate position	IOGP is supporting the Paris Agreement. It is a global organisation, and its positions on climate are reflecting regional differences. In Europe IOGP is supporting the energy transition and EU's ambition to reach climate neutrality in 2050, but is also concerned about the energy security of Europe. IOGP is supporting a long-term role for abated fossil fuels in the energy mix to "achieve energy independence"
Equinor's role and influence	Equinor is represented in the IOGP board and is leading the EU committee. Equinor is primarily influencing on advocacy in Europe. The association is consensus based. Thus, all members can block a given position, and compromises will always need to be reached. Equinor positions ourselves in accordance with our energy transition plan and corporate safety, security and sustainability (SSU) positions.
Why Equinor is a member	IOGP is important for sharing of information related to health and safety. IOGP is contributing to standardization and simplification through joint industry solutions on wide range of topics ("safety to engineering") and advocacy in Europe for an oil and gas industry in transition.
Alignment with Equinor's climate policies	Partially aligned with Equinor climate policies on carbon pricing and fossil fuels phase-out and aligned on the need for greenhouse gas (GHG) emissions reductions. IOGP has a technology neutral approach to transition to net zero.
2023 engagement	IOGP is supporting EU's Methane regulations, and has, together with IGU, Eurogas, Gas Infrastructure Europe (GIE) and Liquid Gas Europe (LGE) suggested improvements to simplify and reduce the emissions from low emitting companies. IOGP has submitted comments on several of the regulations in EU's Fit for 55 package and advocated for a more realistic approach on additionality requirements for green hydrogen. IOGP has also advocated for special taxation on oil and gas companies during the energy crisis. IOGP supports carbon capture and storage (CCS) and low carbon hydrogen as enablers for the energy transition.
Equinor engagement in 2023	Equinor is aligned with IOGP on their European 2023 positions.
Action to be taken	None.
References	GasNaturally recommendations on the EU methane regulation

International Emission Trading Association (IETA)

Information about the association	International Emission Trading Association is a global non-profit industry-led organization, with 325 member companies globally. Their slogan is "Making Net Zero possible", and they are aiming at establishing efficient market-based trading systems for GHG emissions and reductions across national borders. IETA is advocating for commercial principles for carbon trading and improvements in clarity, transparency and predicatability.
Climate position	IETA supports the Paris Agreement and net zero 2050, but has no near term target. IETA is following the Oxford principles for Net Zero aligned Carbon Offsetting and is supporting the completion of Article 6 of the Paris Agreement. IETA has a good standing in EU.
Equinor's role and influence	Equinor has no board member, but can exert influence through our participation in working groups, as Natural Climate Solutions, Voluntary Carbon Markets, CDR (Carbon Dioxide Removals) and carbon capture and storage (CCS).
Why Equinor is a member	To advance on carbon markets and pricing , both compliance and voluntary, through establishment of Master Trading Agreements (MTA's) and best practice for related carbon products. IETA is a recognised organsisation and is also important for experience transfer and to be informed about what is happening in EU. IETA is also doing preparations for public consultations.
Alignment with Equinor's climate policies	Aligned with Equinor carbon pricing policies.
2023 engagement	IETA has worked with EU on CDR certification framework and is supporting inclusion of fossil fuel CCS in the EU Carbon Removals Certification Framework.
Equinor engagement in 2023	Equinor is aligned with IETA's European positions on carbon pricing mechanisms and inclusion of fossil fuels CCS.
Action to be taken	None.
References	IETA comments to certification of carbon removals

International Gas Union (IGU)

Information about the association	International Gas Union (IGU) is the global voice of all gas producers, including biogas, decarbonised gas and liquefied natural gas (LNG). IGU represents the global gas industry with more than 150 members in over 80 countries, covering over 90% of the global gas market.
Climate position	IGU supports the Paris Agreement and urgent actions for greenhouse gas (GHG) emissions reductions. It also advocates for the role of gas in the transition and continued development of gas and LNG to ensure energy security.
Equinor's role and influence	Equinor is part of the council and executive committee and has a high influence on certain policy areas, as GHG emissions reductions.
Why Equinor is a member	Equinor is a member to participate and influence on the global gas agenda.
Alignment with Equinor's climate policies	Equinor is aligned with IGU's European positions. As a global organisation, the role of gas is different in regions transitioning away from coal, and in some regions. IGU's position is therefore partially misaligned with Equinor climate positions.
2023 engagement	Participated and influenced top political events, including COP28. IGU has issued several reports related to urban air quality, methane emissions and energy transition (example: Latin America & the Caribbean: Natural Gas in the Transition to Low-Carbon Economies).
Equinor engagement in 2023	Equinor is engaged in EU and is supporting IGU's position on European issues and EU's methane regulations. Equinor is acknowledging that the challenges are different in parts of the world, and in general support IGU's positions outside Europe.
Action to be taken	None.
References	IGU Reports

Natural Gas Supply Association (NGSA)

Information about the association	The Natural Gas Supply Association (NGSA) represents integrated and independent companies that supply natural gas in US. NGSA advocates for well-functioning markets that foster a growing, competitive market for natural gas. It is a quite small association and has a limited influence on the climate policies in US.
Climate position	NGSA is in general supporting the Paris Agreement and the energy transition, e.g. hydrogen and carbon capture and storage (CCS). NGSA is supporting the role of gas in the energy transition to reduce emissions.
Equinor's role and influence	Equinor is represented in the board and has a medium influence in the association.
Why Equinor is a member	NGSA is important for Equinor as a gas supplier in US.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	NGSA has issued positions on the role of gas, supporting methane regulations, CCUS, biogas and low carbon hydrogen.
Equinor engagement in 2023	Equinor has supported NGSA's positions.
Action to be taken	None.
References	NGSA The role of Natural gas NGSA Developing the Natural Gas of the Future

Nigerian Gas Association (NGA)

Information about the association	The Nigerian Gas Association (NGA) is a non-political association that promotes the development of gas in Nigeria.	
Climate position	NGA has no climate policy and is advocating for new investments and subsidies for fossil fuels.	
Equinor's role and influence	Equinor decided to withdraw from the association in March 2023 due to cost- benefit considerations and as Equinor is in process of selling its Nigerian Business to Chappal Energies.	
Why Equinor is a member	Equinor has been member of NGA as we had an asset with undeveloped gas in our Nigerian portfolio, and NGA is advocating for fiscal incentives for non-associated gas and guiding the government on gas policies.	
Alignment with Equinor's climate policies	Misasligned.	
2023 engagement	NGA has advocated for reduced taxation on gas.	
Equinor engagement in 2023	Equinor withdrew from the organisation in 2023	
Action to be taken	N/A.	
References	Article about NGA advocay on ease of doing business	



Offshore Energies (OEUK)

Information about the association	Offshore Energies UK (OEUK) works closely with its members, representing around 480 organisations and businesses engaged in oil and gas, renewables and carbon capture and storage. OEUK is a very active organisation, specifically engaging the UK government regarding fiscal policy and emissions reporting and disclosure, whilst also consulting on behalf of industry members on topics such as the North Sea Transition Deal.
Climate position	OEUK is supporting the Paris Agreement and the energy transition. OEUK advocates for a homegrown energy transition fuelled by domestic oil and gas to meet the UK's energy demand, whilst providing the investments needed for more renewable energies.
Equinor's role and influence	Equinor is a board member and has a strong influence, in particular regarding energy transition positions.
Why Equinor is a member	OEUK engages with governments, regulators and other external parties, which is beneficial for Equinor.
Alignment with Equinor's climate policies	Aligned.
2023 engagement	OEUK has proposed a manifesto of how the UK can best optimise the opportunities for investment across the energy transition in the UK and facilitated a consultation on the Oil and Gas Authority (OGA) plan to reduce UK Continental Shelf greenhouse gas emissions.
Equinor engagement in 2023	Equinor has worked together with OEUK on topics relevant to our renewables, low carbon solutions and oil and gas business: (1) UKCS fiscal regime in light of political uncertainty, where Equinor provides opinions to OEUK (alongside industry peers), (2) energy transition and (3) North Sea Emissions Reduction.
Action to be taken	None.
References	Offshore Energy UK Manifesto

Offshore Norge

Information about the association	Offshore Norge is an employer and industry organization for companies with activities related with the Norwegian Continental Shelf. It has about 100 member companies within oil and gas, offshore wind, hydrogen, low carbon solutions and seabed minerals. It works both within Norway and within EU.	
Climate position	Offshore Norge is supporting the Paris Agreement and the Norwegian climate goals, carbon pricing mechanisms and the energy transition. Through Konkraft (a collaboration arena for Offshore Norge, Norsk Industri (The Federation of Norwegian Industries), Norsk Rederiforbund (Norwegian Shipowners' Association), The Confederation of Norwegian Enterprises (NHO) and Norwegian Confederation of Trade Unions (LO)) the offshore sector is annually reporting on the Norwegian climate goals.	
Equinor's role and influence	Equinor is a member of the board and has members in most of the sub-committees. Equinor is the largest operator on Norwegian Continental shelf, and has a high influence in the association.	
Why Equinor is a member	Offshore Norge is offering common services for data, storage of subsurface data, standardization work, security, salary negotiations, climate strategy, policy, and public relations.	
Alignment with Equinor's climate policies	Aligned.	
2023 engagement	Input to authorities in Norway and the EU on improvements of EU's Methane Directive, acceleration of the energy transition through input to CCS regulations, and offshore wind framework in Norway and establishing a $\rm CO_2$ fund to reduce emissions and scale up new value chains.	
Equinor engagement in 2023	Input to above-mentioned positions.	
Action to be taken	None.	
References	Offshore Norge Energy of tomorrow NCS 2023 Offshore Norge positions Offshore Norge positions on climate and environment	

WindEurope

Information about the association	WindEurope is the leading association for wind power in Europe, representing over 450 members and organising events and and filing positions and preparing publications.	
Climate position	WindEurope is supporting EU's climate policies and carbon pricing mechanisms and is in particular strongly supporting acceleration of the energy transition to triple the production of renewables by 2030 (in accordance with COP 28 outcome).	
Equinor's role and influence	Equinor is a board member and is influential in the association.	
Why Equinor is a member	WindEurope is the largest wind association and is an influential association to promote offshore wind, ensure good frame conditions for the industry and is important for Equinor to stay updated on EU policies.	
Alignment with Equinor's climate policies	Aligned.	
2023 engagement	WindEurope has been instrumental in proposing actions EU's Wind Power Package, to strenghten the framework conditions for EU's wind industry related to financing, auction criteria, permitting, infrastructure (in particular grid investments) and trade instruments. WindEurope has been supporting measures to boost the deployment of renewables in the EU Electricity Market Design reform. As part of the Electrification Alliance WindEurope supported the EU Energy Taxation Reform in October 2023.	
Equinor engagement in 2023	Supporting WindEurope's position on EU's Wind Power package.	
Action to be taken	None.	
References	Wind Power Package: game-changer for Europe's energy security WindEurope WindEurope's position paper on the Electricity Market Design targeted reform WindEurope	



APPENDIX 1: Equinor's expectations to industry associations on climate policy¹

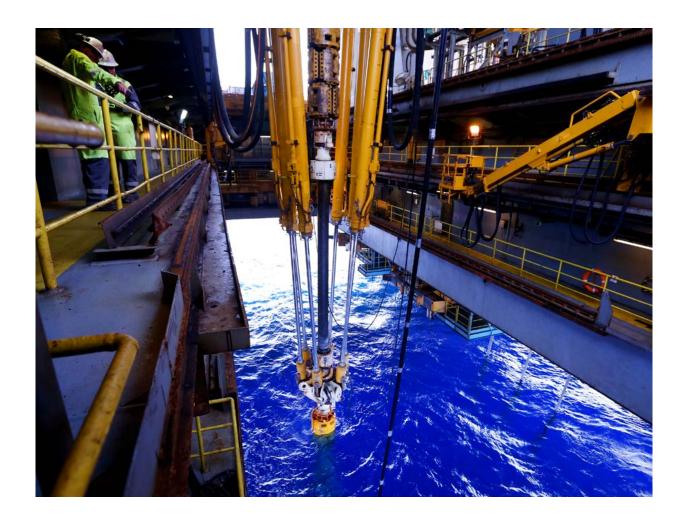
Climate change is one of the biggest challenges of our time and addressing it requires a clear call for action. Achieving the goals of the Paris Agreement and net zero by 2050 require significant efforts from across society. Countries, governments, companies and consumers need to act both individually and collectively to deliver the transformation needed. Equinor promotes policies supporting the goals of the Paris Agreement and forceful actions to accelerate the energy transition. Our advocacy and policy engagement is conducted in line with the objectives of the Paris Agreement. We actively work to ensure that the policy positions and advocacy of our membership organisations is supportive of and aligned with the objectives of the Paris Agreement.

Industry associations are valuable partners for our industry and society as a whole. As a global energy company. Equinor holds memberships in numerous associations promoting good industry practices, technological developments and sustainable operations. In some associations we participate more actively than in others. Nevertheless, the aim is to share and learn to create benefits for society, the economy and industry. Membership associations also represent an important arena for debate on policy issues. In order to achieve the goals in the Paris Agreement, the energy industry should be clear on its expectations on policy needed to support the energy transition and achieve emission reductions at scale.

We use our voice to support the goals of the Paris Agreement and net zero by 2050 policies. We believe public policies must:

- target the most significant greenhouse gas sources
- be predictable, transparent and internationally aligned to trigger investments and innovation
- phase out subsidies on fossil fuels that exacerbate climate change and undermine the effects of other policy measures, such as carbon pricing and efforts to achieve sustainable development
- promote research and development through public measures that stimulate investments in energy efficiency, renewable energy, carbon capture utilization and sequestration, hydrogen and other low carbon solutions, and
- adopt carbon pricing that can deliver material and cost-efficient greenhouse gas emission reductions and a scale-up of investment in sustainable natural carbon sinks

In our engagement with industry associations, we are guided by our Code of Conduct for ethical business practice. We have zero tolerance for corruption in any form, including bribery, facilitation payments and trading in influence. Equinor does not make any political financial contributions.



¹Copy of statement published on Equinor's website

APPENDIX 2: List of membership associations¹

Aberdeen Chamber of Commerce
All Party Parliamentary Groups (APPGs) - Hydrogen
American Chamber of Commerce in Azerbaijan (AmCham Azerbaijan)
American Chamber of Commerce in China
American Clean Power Association (ACP)
American Petroleum Institute (API)
Angola Association of Exploration and Production Companies (ACEPA)
Associated Industries of Massachusetts (AIM)
Association of Tanzania Employers (ATE)
Atlantic Provinces Economic Council (APEC)
Azerbaijan Society of Petroleum Geologists (ASPG)
Brazilian Association of photovoltaic solar energy (ABSOLAR)
Brazilian Association of wind power (ABEEolica)
Brazilian Center of International Affairs (CEBRI)
Brazilian Council for Sustainable Development (CEBDS)
Brazilian Institute of Petroleum and Gas (IBP)
Bundesverband der energie und wasserwirtschaft (BDEW)
Bundesverband der Windparkbetreiber Offshore (BWO)
Business Network for Offshore Wind
Canadian Association of Petroleum Producers (CAPP)

Carbon Capture & Storage Association (CCSA)	
Carbon Pricing Leadership Coalition (CPLC)	
Caspian Environmental Protection Initiative (CEPI)	
Cedigaz	
Centre for Climate and Energy Solutions (C2ES)	
CEO Rountable Tanzania (CEOrt)	
Clean Fuel Ammonia Association (CFAA)	
Clingendael International Energy Program	
Confederation of British Industry (CBI)	
Confederation of European Business (BusinessEurope)	
Confederation of Norwegian Enterprise (NHO)	
Connecticut Power and Energy Society (CPES)	
Conseil de Cooperation Economique	
Dansk Energy Solutions membership/Energy Solutions Network	
East of England Energy Group	
EFET Deutschland - Verband Deutscher Energiehändler e.V.	
Energie Nederland	
Energy Coast (NOF)	
Energy Institute	
Energy NL	

Energy Researd	ch and Innovation Newfoundland and Labrador
Energy UK	
Environmental	Business Council (EBC)
Eurogas	
European Busir	ness Council in Japan
European Cher	mical Industry Council (CEFIC)
European Ener	gy Forum
European Fede	eration of Energy Traders (EFET)
European Petro	oleum Refiners Association (FuelsEurope and Concawe)
European Polic	y Centre
European Unio	n Chamber of Commerce in China (EUCCC)
Federation of B	Belgian Electricity and Gas Companies (FEBEG)
Federation of N	Norwegian Industries - Norsk Industri
Floating Offsho	ore Wind Centre of Excellence
Fornybar Norg	e
Forum für Zuku	nftsenergien e.V
France Renouv	elables (previously France Energie Eolienne (FEE))
Friends of Euro	pe
Global CCS Ins	titute (GCCSI)
Global Gas Fla	ring Reduction Partnership (GGFR)

¹Includes both those involved and those not involved in climate-related policy advocacy.

Global Wind Energy Council (GWEC)	Nordic Chamber of Commerce Vietnam	Portuguese Renewable Industry Association (APREN)	
Green Power Denmark	Northeast Energy and Commerce Association (NECA) Promotion and Research Institute for Ocean Ed		
H2Cluster	Norway Brazil Chamber of Commerce (NBCC) RenewableUK		
Hydrogen Council	Norwegian Chamber of Commerce in France Rio de Janeiro industries federation (FIRJAN)		
Hydrogen Europe	Norwegian Chamber of Commerce in Japan	São Paulo industries federation (FIESP)	
Hydrogen UK (previously Hydrogen Task Force)	Norwegian Energy Partners (NORWEP)	Scandinavian-Polish Chamber of Commerce	
nternational Association of Oil and Gas Producers (IOGP) Europe	Norwegian German Chamber of Commerce	Scottish Renewables	
nternational Association of Oil and Gas Producers (IOGP) Global	Norwegian Hydrogen Forum / Norsk Hydrogenforum	Spanish Renewable Energy Association (APPA)	
International Emission Trading Association (IETA)	Norwegian-British Chamber Of Commerce	Spanish Wind Energy Association (AEE)	
International Gas Union (IGU)	Offshore Energies UK (OEUK)	St. John's Board of Trade	
PIECA	Offshore Norway (prev. Norwegian Oil and Gas (NOROG)) Stiftung Offshore Wind		
rish Offshore Operators' Association (IOOA)	Offshore Operators Committee Svensk Vindenergy		
Japan Wind Power Association (JWPA)	Offshore Wind California Tanzania Private Sector Foundation (TPSF)		
Konfederacja Lewiatan	Offshore Wind Industry Council (OWIC) UN Global Compact		
Louisiana Mid-Continent Oil & Gas Association (LMOGA)	Ohio Oil and Gas Association (OOGA) Uprigaz		
Methane Guiding Principles	Oil and Gas Association Tanzania (OGAT) Weltenergierat		
Nagasaki Marine Industry	Oil and Gas Climate Initiative (OGCI) Westminster Energy Forum		
National Offshore Industries Association (NOIA)	Oil and Gas Methane Partnership (OGMP)	Whitehall Industry Group (WIG)	
Natural Gas Supply Association (NGSA)	Oil Producers Trade Section (OPTS) of the Lagos Chamber of Commerce	WindEurope	
Netherlands Wind Energy Association (NWEA)	and Industry (LCCI)	World Business Council for Sustainable Development (WBCSD)	
New England Clean Energy Connect (NECEC)	One Ocean	World LPG Association	
New England Women in Energy and the Environment (NEWIEE)	Oxford Institute for Energy Studies Zero Emissions Platform (ZEP)		
Nigerian Employers Consultative Association	Polish Wind Energy Association (PWEA)	Zukunft GAS e.V.	

APPENDIX 3: Payment level bands for industry associations and other organisations

Payment level bands	Industry Associations	
USD 1 million to USD 3.5 million	Confederation of Norwegian Enterprise (NHO)	
	 Oil and Gas Climate Initiatives (OGCI) 	
	 American Petroleum Institute (API) 	
USD 500 thousand to USD 1 million	The Federation of Norwegian Industries - Norsk Industri	
	Offshore Norway (previously Norwegian Oil and Gas (NOROG))	
USD 100 thousand to USD 500 thousand	 Offshore Wind Industry Council (OWIC) Norwegian Energy Partners (NORWEP) Wind Europe Natural Gas Supply Association (NGSA) European Petroleum Refiners Association (FuelsEurope) Brazilian Institute of Petroleum and Gas (IBP) International Association of Oil and Gas Producers (IOGP) - Europe International Association of Oil and Gas Producers (IOGP) - Global IPIECA Global Gas Flaring Reduction Partnership (GGFR) American Clean Power Association (ACP) Eurogas Energy Institute Energy Research and Innovation Newfoundland and Labrador World Business Council for Sustainable Development (WBCSD) 	
Up to USD 100 thousand	105+ Other associations	

APPENDIX 4: LobbyMap scoring for the industry associations included in the assessment

Associations	LobbyMap Performance Band ¹	Engagement intensity ²
American Clean Power Association (ACP)	Α-	51%
American Petroleum Institute (API)	E-	53%
Brazilian Institute of Petroleum and Gas (IBP)	D	19%
Canadian Association of Petroleum Producers (CAPP)	E+	44%
Confederation of British Industry (CBI)	B-	51%
Confereation of European Business (BusinessEurope)	D-	56%
Confederation of Norwegian Enterprise (NHO)	NA	NA
European Union Chamber of Commerce in China (EUCCC)	C+	16%
Eurogas	D+	47%
European Chemical Industry Council (CEFIC)	С	57%
European Petroleum Refiners Association (FuelsEurope and Concawe)	D	53%
Federation of Norwegian Industries - Norsk Industri	NA	NA
Hydrogen Council	С	62%
Hydrogen Europe	С	39%
International Association of Oil and Gas Producers (IOGP)	D+	35%
International Emission Trading Association (IETA)	С	30%
International Gas Union (IGU)	C-	19%
Natural Gas Supply Association (NGSA)	D-	33%
Nigerian Gas Association (NGA)	E+	6%
Offshore Energies (OEUK)	С	25%
Offshore Norge	NA	NA
WindEurope	Α-	49%

Information about the scores and the specific assessment for each association is found on InfluenceMap's LobbyMap Platform

Notably, the Norway based organisations that were included in the review are not included in the LobbyMap database. This is reflected by entering not applicable (NA) in the table.

¹Performance Band: Performance Band (A+ to F) is a full measure of a association's climate policy engagement.

²Engagement intensity:

Engagement Intensity (expressed as a percentage score from 0 to 100) is a measure of the level of policy engagement by the company, whether positive or negative. Scores above 12 indicate active engagement with climate policy, and scores above 25 indicate highly active or strategic engagement with climate policy. Scores below 5 indicate low-level engagement with climate policy.

Equinor ASA Box 8500 NO-4035 Stavanger Norway Telephone: +47 51 99 00 00 www.equinor.com