

IR Seminar

NCS exploration update and Norway Energy Hub

13 December 2021, 1500 CET



Forward-looking statements

This presentation contains certain forward-looking statements that involve risks and uncertainties. In some cases, we use words such as "ambition", "continue", "could", "estimate", "intend", "expect", "believe", "likely", "may", "outlook", "plan", "strategy", "will", "quidance", "targets", and similar expressions to identify forward-looking statements. Forward-looking statements include all statements other than statements of historical fact, including, among others, statements regarding Equinor's plans, intentions, aims, ambitions and expectations, including with respect to the Covid-19 pandemic and its impacts, consequences and risks; Equinor's response to the Covid-19 pandemic, including measures to protect people, operations and value creation, operating costs and assumptions the commitment to develop as a broad energy company; the ambition to be a leader in the energy transition; future financial performance, including cash flow and liquidity, accounting policies; plans to develop fields and increase gas exports; expectations regarding development of renewables projects, CCUS and hydrogen businesses; market outlook and future economic projections and assumptions, including commodity price assumptions and changes in tax regimes; organic capital expenditures through 2024; estimates regarding production; ambition to keep unit of production cost in the top quartile of our peer group; scheduled maintenance activity and the effects on equity production thereof; completion and results of acquisitions and disposals; expected amount and timing of dividend payments and the implementation of our share buy-back programme; and provisions and contingent liabilities. You should not place undue reliance on these forward-looking statements. Our actual results could differ materially from those anticipated in the forward-looking statements for many reasons.

These forward-looking statements reflect current views about future events and are, by their nature, subject to significant risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including levels of industry product supply, demand and pricing, in particular in light of the uncertainty regarding demand created by the Covid-19 pandemic and oil price volatility triggered, among other things, by the changing dynamic among OPEC+ members; levels and calculations of reserves and material differences from reserves estimates; natural disasters, adverse weather conditions, climate change, and other changes to business conditions; regulatory stability and access to attractive renewable opportunities; unsuccessful drilling; operational problems, in particular in light of quarantine rules and social distancing requirements triggered by the Covid-19 pandemic; health, safety

and environmental risks; impact of the Covid-19 pandemic; the effects of climate change; regulations on hydraulic fracturing; security breaches, including breaches of our digital infrastructure (cybersecurity); ineffectiveness of crisis management systems; the actions of competitors; the development and use of new technology, particularly in the renewable energy sector; inability to meet strategic objectives; the difficulties involving transportation infrastructure; political and social stability and economic growth in relevant areas of the world, reputational damage; exercise of ownership by the Norwegian state; an inability to attract and retain personnel; risks related to implementing a new corporate structure; inadequate insurance coverage; changes or uncertainty in or non-compliance with laws and governmental regulations; the actions of the Norwegian state as majority shareholder; failure to meet our ethical and social standards; the political and economic policies of Norway and other oil-producing countries; non-compliance with international trade sanctions; the actions of field partners; adverse changes in tax regimes; exchange rate and interest rate fluctuations; factors relating to trading, supply and financial risk; general economic conditions; and other factors discussed elsewhere in this report. Additional information, including information on factors that may affect Equinor's business, is contained in Equinor's Annual Report on Form 20-F for the year ended December 31, 2020, filed with the U.S. Securities and Exchange Commission (including section 2.12 Risk review - Risk factors thereof). Equinor's 2020 Annual Report and Form 20-F is available at Equinor's website

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot assure you that our future results, level of activity, performance or achievements will meet these expectations. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by applicable law, we undertake no obligation to update any of these statements after the date of this report, either to make them conform to actual results or changes in our expectations.

We use certain terms in this document, such as "resource" and "resources" that the SEC's rules prohibit us from including in our filings with the SEC. U.S. investors are urged to closely consider the disclosures in our Form 20-F, SEC File No. 1-15200. This form is available on our website or by calling 1-800-SEC-0330 or logging on to www.sec.gov.



Exploration update

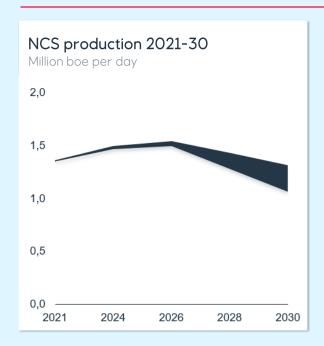
SVP Jez Averty, Exploration & Production Norway, Subsurface

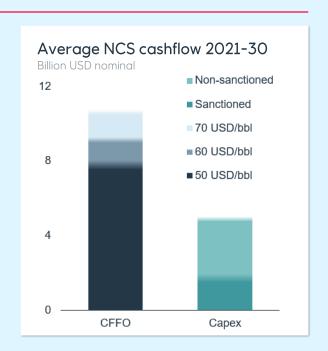


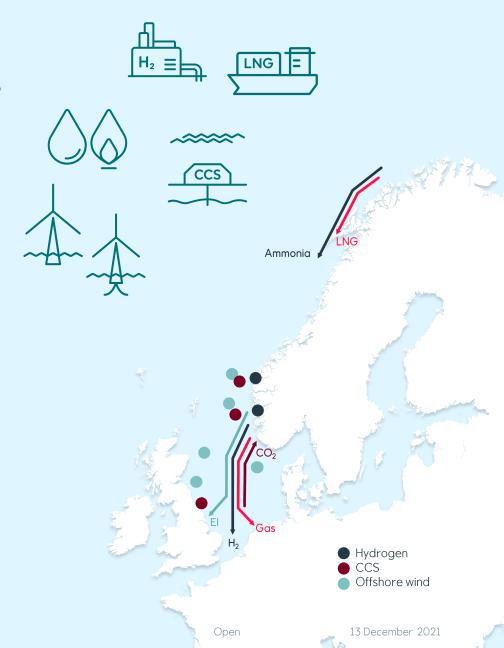
Norway Energy Hub

- From an oil and gas province to a broad energy province

- Contribute to combat climate change
- Ensure value creation through the energy transition
- Build further on a solid foundation
- The opportunity is now!









Transforming the NCS to deliver sustainable value for decades



Reserve and resource replenishment

Maturation of new volumes

Increased recovery and exploration

Number of wells per year (Equinor operated)

100 - 150

Total number of wells

Number of exploration wells per year

20-30

Exploration wells



Competitiveness

Keep competitive Unit Production Cost

< 5 USD PER BOE

Unit production cost 2021-30

Reduced well/ target cost

50%

Reduced subsea cost

50%



The climate challenge

Reduced CO₂ emissions from production in 2030

40%

Hydrogen projects in Norway by 2035

1 - 3

Carbon capture and storage in Norway by 2035

~ 10-20 MTPA



Industrial understanding and support

Contribute to Norway reaching net zero 2050

Zero

Pathway 2050

Create trust toward the industry in Norway

Zero

Serious incidents, orders and deviations

Create ripple effects from the industry in Norway

Predictable

Industry FTE's and annually graduates/apprentices in Equinor



High-quality infrastructure in a world class basin, enabling continued value creation

~4X

Value creation from NCS exploration 2019-21

NPV at 60 USD per bbl divided by exploration cost

~30 USD PER BBL

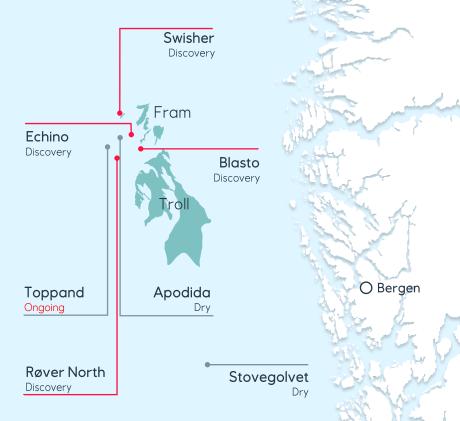
Break-even
Discovered resources
2019-21

Volume weighted average

~1.5 YEARS

Average non-sanctioned project payback

Volume weighted, 60 USD per bbl, from production start





Maximising value from decades of investments to power the energy transition

Ripple effects

An enabler for new value chains

Urgency

Advantaged barrels

APA is key

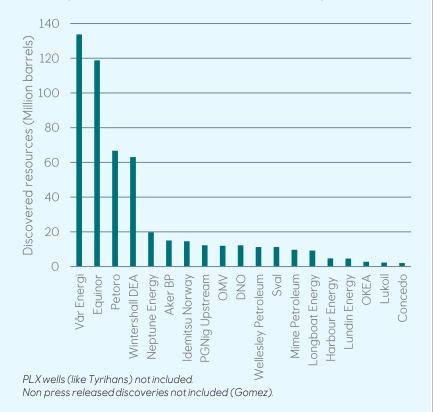
Balanced risk

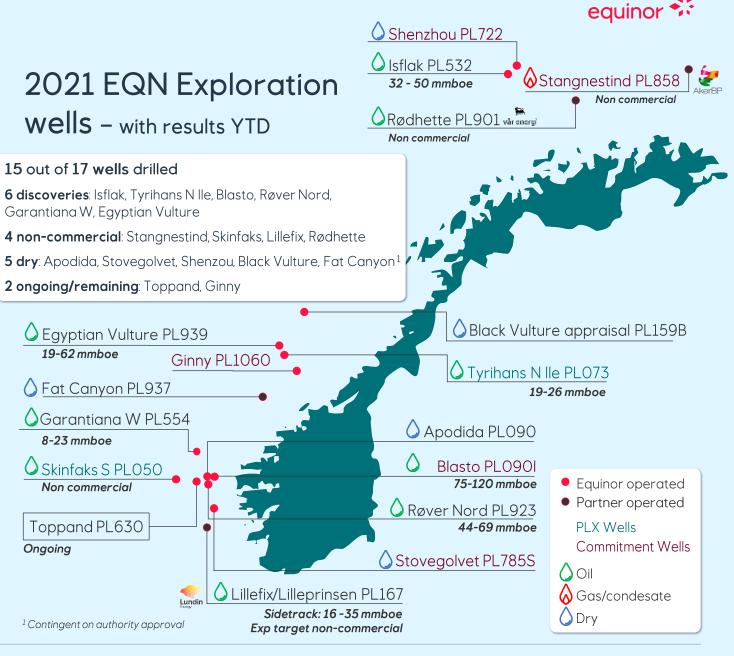
Value from infrastructure

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2021 Discovered resources by company

- 119 mmboe discovered by EQN
- 527 mmboe discovered in total on the NCS
- Largest discoveries: Dvalin N, Blasto, King/Prince





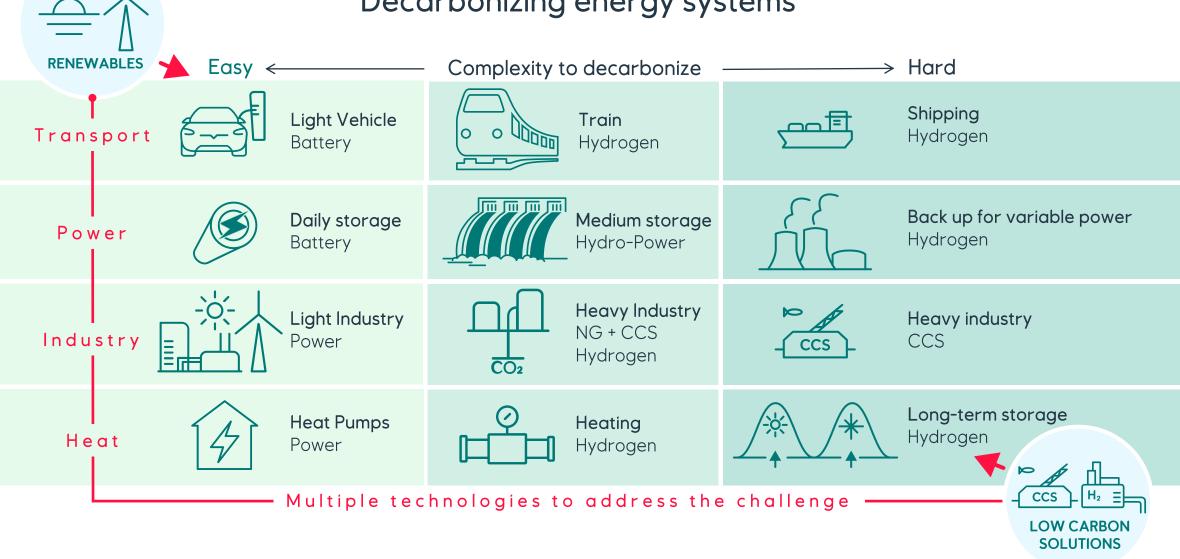


Norway Energy Hub

VP Henriette Undrum, Exploration & Production Norway, Sustainability, Climate & Technology



Decarbonizing energy systems



Norway energy hub

An industrial plan for a European energy center

- Contribute to combat climate change
- Ensure value creation through the energy transition
- Build further on a solid foundation
- The opportunity is now!

















A cooperation that creates value and contributes to reaching climate targets



Decarbonise oil and gas production and products

Industrialise offshore wind

Deliver a commercial service for transport and storage of CO₂

Deliver hydrogen as energy carrier at scale

Value creation from oil and gas is the foundation for achieving the goals

50 billion in investments in decarbonising production

Decarbonisation makes hydrogen production possible

Maintain activity and jobs

Power to Norway and profitable export of power to Europe

~ 220 billion in investments

10 GW objective for FID offshore wind by 2030

Profitable and global Norwegian supplier industry

~ 80 billion in investments

40 million tons per year in storage capacity

10-15 storage licenses

Thousands of jobs in development phase

~ 50 billion in investments

2 GW of blue hydrogen

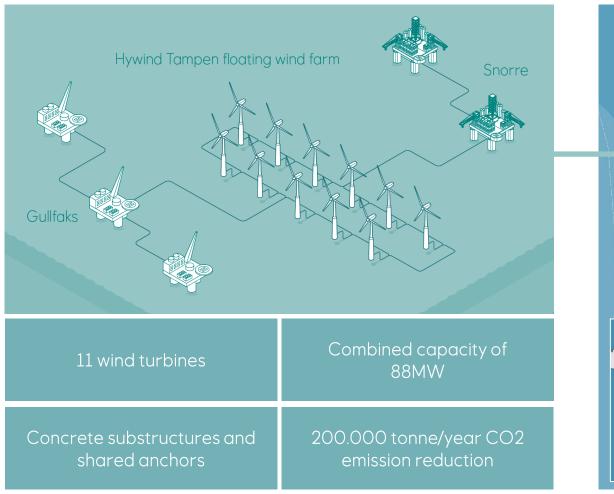
Stepwise development towards 10 GW capacity in combination with green hydrogen

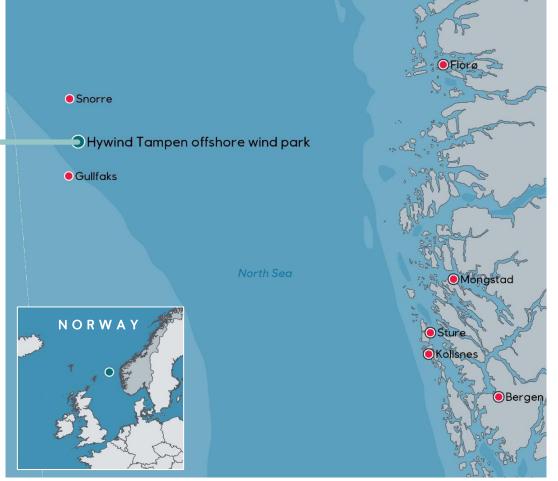
Long-term and profitable jobs

^{*} All investments figures gross numbers for Norway energy hub



Hywind Tampen – offshore wind farm in the North Sea





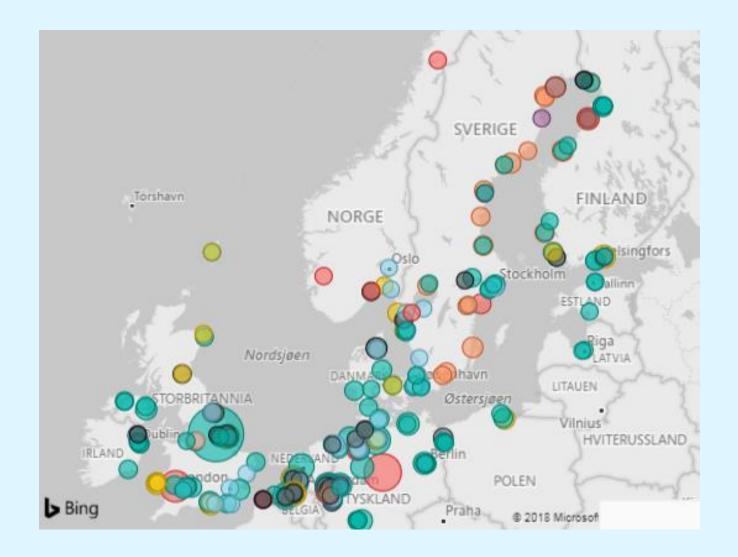


Market context

Large potential with long-life sectors:

- Waste incineration
- Cement
- Steel and other metal
- Refinery
- Fertilisers, ammonia, power from natural gas
- · Biomass and biofuel
- DAC

Northern Lights is relevant and within reach for about 350 large scale emitters in Europe Support mechanisms important in the first phase. Thereafter general policy incentives $(CO_2$ -price).





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